DRUG&CHEMICAL MARKETS

Established 1914

A Weekly Business Paper and Prices Current on Chemicals, Drugs, Colors, and Aromatics

VOL. XV

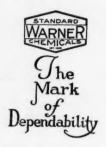
NEW YORK, DECEMBER 3, 1921

No. 23



In This Issue "How We Handle Containers" Ergot Price Doubled

Chemicals bearing the Warner mark of dependability conform always to the highest standards of purity and may be counted upon always for their uniformity. Assurance that every shipment shall be "like the last" is most important to manufacturers using these products and for 38 years we have maintained the most exacting requirements. Our trade mark is for the buy-



PHOSPHORUS OXYCHLORIDE
CARBON TETRACHLORIDE
SODIUM PHOSPHATE
ACETIC ANHYDRIDE
ALUMINUM HYDRATE
SULPHUR CHLORIDE
PHOSPHORIC ACID
CAUSTIC SODA

er a guarantee of satisfaction, as it is for us a pledge and a badge of our pride in the chemicals that we produce. We were the first American manufacturers of six of the products we make, and all chemicals bearing the Warner brand are recognized as standard.

THE WARNER CHEMICAL CO.

52 Vanderbilt Avenue

New York, N. Y.

Plants: Carteret, N. J.

Exclusive Sales Agents for Westvaco Chlorine Products, Inc., So. Charleston, W. Va.



Meeting the Chemical Needs

of Expanding Industry

It is not enough that we should just take and fill orders for the day to day requirements of our regular customers.

Industry is growing—and changing—always. Each year brings new chemical problems.

It is our great pleasure to join with our customers in solving these problems as they arise. It is far more satisfactory to anticipate and to be prepared for a new condition than to simply meet it or follow it.

For this reason our operating policies include

definite methods for developments of the future.

The Dow research division is equipped to cooperate in advancing the service of chemicals to Industry—

Plant organization, packing, shipping, sales and general policies, now at a high state of service efficiency are continually altered to broaden Dow Service—now known and used by Industrial leaders throughout the world.

Let us aid in your problems—Let us quote on your requirements.

100 Dow Chemical Products include: Pharmaceutical Chemicals, Dyes, Industrial Chemicals, Intermediates, Heavy Chemicals, Aromatic Chemicals and Insecticides

THE DOW CHEMICAL COMPANY, MIDLAND, MICH., U. S. A.

Branch Sales Offices: 90 West Street, New York City

Second and Madison Streets, Saint Louis

For accelerators of uniformity, absolute purity, and maximum strength, the rubber manufacturer prefers

NATIONAL

PARA-NITROSODIMETHYLANILINE
DIPHENYLGUANIDINE
TRIPHENYLGUANIDINE
THIOCARBANILIDE
ANILINE OIL

These National organic chemicals are manufactured to meet the requirements of the rubber trade.

National Aniline & Chemical Co., Inc.



DRUG&CHEMICALMARKETS

Published Every Wednesday by

DRUG & CHEMICAL MARKETS, INC.

William Haynes, President Ira P. MacNair, Secretary F. F.

F. F. Burgin, Treasurer

Publication Office

3 PARK PLACE, NEW YORK, U. S. A.
Telephone 0440 Barclay Cable Chemmarke

Entered as second-class matter, Dec 7, 1914, at the post office at New York, N. Y., under the Act of March 3, 1879.

SUBSCRIPTION PATES

United States, Cuba and Mexico, \$4.00 a year; Fcreign \$5.00 a year, payable in advance. Current Copies, 10 cents. Back Copies, 25 cents. A Binder for this Journal @ \$1.00 Postpaid.

VOL. XV

No 23

The Week in Brief

New

- Belgium places duty on borax, sodium and potassium bichromate and carbon black.
- Nitric acid of German origin is flooding the French market. The competition in sulfuric by leading French producers keeps prices down in spite of active demand by consuming industries.
- Serious disagreement developed during the week at the Opium Conference in Geneva, Switzerland, over the question of reservations touching the American proposals for restriction of the traffic in narcotics.

Markets

- Slight slackening in demand for industrial chemicals during the week due to the holiday. Potassium carbonate prices advanced. Prussiates firmer. Arsenic slightly firmer abroad. Carbon tetrachloride stronger. Market continues generally firm.
- Demand for dyes and intermediates continues to improve. Pyridine is lower. Strong undertone in aniline oil. Naphthalene firmer. Benzene continues firm. Diethylaniline price unsettled. Other prices remain unchanged.
- Linseed oil prices lower on spot, due to lack of demand. Fish oils continue firm under active demand and scarcity. Animal oils moving in greater volume at recently advanced prices. Vegetable oils remain close to recent levels. Tallow reaches new high level. Turpentine is lower.
- Fine chemicals showed little change during the week.

 Mercury is firmer. Menthol is lower. Potash permanganate is steady. Imported bromides closely held.

 Diethylbarbituric acid duty has been changed and is now effective. Codliver oil is active.
- Essential oils have gained sharply. Oil peppermint is still advancing. Messina essences are higher. Oils caraway and wormseed only weak items. Oil anise tending higher.
- Crude drugs changes include sharp advances in ergot and lycopodium. Cascara sagrada is stronger on the Coast. Amber sorts are scarce on spot. Ipecac root is closely held.

Accuracy First

CCURACY is the keynote in the design and operation of the Mathieson Multi-Unit Tank Car. Absolute accuracy in loading is the basic feature that creates all the other advantages of this car-maximum safety, economy and convenience in the transportation and use of Liquid Chlorine.

Upon the return of a Multi-Unit Car to our works, each of the fifteen one-ton containers is removed from the car and thoroughly cleaned, dried and inspected. The valves and fusible safety plugs are removed from each container and reset in our machine shop.

Each ton container is refilled while being individually weighed on a Toledo scale. To make doubly sure of the accuracy of the contents and of the tightness of the valves, all containers are allowed to stand for 24 hours after filling, until the Liquid Chlorine has adjusted itself to atmospheric temperature. A final inspection is then made and the weights rechecked before the containers are returned to the Multi-Unit Car.

Users of the Mathieson Multi-Unit Tank Car are assured of an even fifteen tons in each carload, each container an accurate measure of Liquid Chlorine, with none of the hazard due to possible overloading and with no shortages or uncertainty as to the quantity of material received.

Ghe MATHIESON ALKALI WORKS *Gnc*

PHILADELPHIA PROVIDENCE



Dírect with

Bicarbonate of Soda Liquid Chlorine-Caustic Soda the Manufactures

Sesquicarbonate of Soda BleachingPowder~Soda Ash

For Immediate Shipment

CRUDE CRESYLIC ACID 95% DARK

CRUDE CRESYLIC ACID 97-99% STRAW COLOR

CRUDE, PURIFIED and CHIPPED NAPHTHALENE

PHENOL U.S. P.

The Company

40 Rector Street



New York City

DRUG&CHEMICAL MARKETS

VOL. XV

NEW YORK, DECEMBER 3, 1924

No. 23

SHIPPERS WARNED OF LABOR PLOT

The attention of the chemical, dve and drug shippers has been called to the Howell-Barkley bill, which labor interests are preparing to push with vigor before the coming session of Congress. The bill would abolish the Railroad Labor Board and substitute four national boards of adjustment, with no representative of the public, and a board of mediation and conciliation. On the adjustment boards there would be 40 members at \$7,000 each. and five commissioners on the board of mediation at \$12,000 each. The annual expenses would total \$1,250,000, four times the cost of the Labor Board. Under the proposed system railroad employees would dictate wages and working conditions. The bill was drawn by leaders of the railroad organizations. The measure would create a closed shop on the railroads, and the courts are deprived so far as possible of power to force service for the public good in case of strikes. Protests to Senators and Congressmen are deemed necessary by the Committee on Public Relations of Eastern Railroads, 143 Liberty Street, New York, with whom chemical, dye and drug interests should get in touch.

THE STOCK BOOM AND 1925 BUSINESS

The past month has seen the broadest bull movement in the stock markets of the country which has been registered at any time during the past two years. On the New York Stock Exchange, trading has reached two million shares per day for several weeks at steadily rising prices. Socalled key stocks, which have been taken by market analysts as the straws which indicate the direction and strength of business winds, have led the advance. Steels, rails, utilities have been the leaders. Rubber stocks have started back from one of the worst slumps in the history of the business. similar movement has just about started in the petroleum and sugar issues. Leather companies have gained greatly in the market value of their securities during the rise. Practically every group has had a pronounced bull movement with the exception of the copper stocks.

The stock market continues to foam and boil as the whole country continues to buy heavily. In the commodity markets, nothing akin to stock market activity is reported, and this is especially true of chemicals. Buying of chemicals continues slow for this season of the year. Reports of industrial activity in any number of groups do not find a response in the chemical market. The activity of stock buying and improved industrial operations, however, have engendered a spirit of optimism in chemical circles. Chemical people

feel that general business has not picked up to the extent which the rise in stock prices might indicate, but that the stock market is anticipating and discounting a good year of business during 1925.

Practically every bull movement of the stock markets over the past twenty years, has been followed by a wave of industrial activity. There is no reason to believe that 1925 will be an exception to this rule.

WHY THE CASH DISCOUNT?

Step by step over the past fifty years, American business has been modernized according to the times by numerous revisions of customs which have tended to eliminate the unnecessary and unessential. Through this period of changing customs, a relic of the money stringencies following the days of the Civil War, the cash discount for prompt payment of bills has come unscathed. Practically every industry or trade to-day gives cash discounts ranging from one up to five per cent for payment of bills within ten days. Each individual company takes its discounts and, in return, allows them to its At the present time where it is safe to say that the big majority of firms discount their bills, the custom resolves itself into a give and take proposition without a great deal of point.

Not only does the cash discount complicate book-keeping and selling problems, but it is an endless source of bad feeling between buyer and seller. Many firms are strict in their allowance of the discount while just as many buyers repeatedly deduct the allowance after the ten days, or whatever the period of grace may be, have expired. Returned cheeks, additional bookkeeping, strong letters, and the resultant bad feeling between buyer and seller are inevitable. As the responsible factor for lost customers and sales complications, the cash discount vies with the returnable container problem for first place. It is also one of the reasons why plain old-fashioned bookkeepers, who sufficed in years gone by, have become "expert accountants"

When a manufacturer, importer, dealer, or whatever the firm may be, sells and delivers a parcel of merchandise, the moral obligation to the buyer has been fulfilled. Payment is in reality due then and not ten, thirty or sixty days later. Of course, it is not a trays practicable to pay bills upon receipt of the goods, but it is practicable to pay them within ten, or twenty days, and a deduction of one, two, or three per cent in the bill should not be negessary to induce payment within a reasonable time. No buyer is doing the seller a favor by paying his just debts promptly, whether the goods in question be shoes, shellac, or simaruba bark.

Not only is the cash discount an endless chain of pointless complications, but it is an ancient precedent which every industry and trade would like to, but is afraid, to break. An investigation of trade troubles springing from this source to-day, with an eye to the elimination of this obsolete practice, is worthy of the activities of all trade associations, chemical and drug included.

REVISING CHEMICAL STATISTICS

The chemical division of the Department of Commerce is considering revising the classification of chemical commodities which are now listed in the official tabulation of import and export statistics. It is proposed to eliminate items which do not enter into foreign trade in sufficient volume to warrant their inclusion in the statistics, to elaborate on the schedule and to segregate and separately mention other items which are now included in unenumerated basket clauses. This move is commendable and will no doubt be welcomed by the many who have occasion to look up import or export statistics only to find that what they are seeking is not mentioned or else is included under a general heading, or "all other, n.e.s." In spite of many handicaps, which Government Departments are constantly meeting when they ask for larger appropriations to meet expanding conditions, the Chemical Division of the Department of Commerce has been increasing and improving chemical information and statistics for the American chemical industry.

WIRE TO WASHINGTON TODAY

Action, not empty thought, gets results. Neither one firm, nor a dozen firms, can beat the Cramton Bill. If every interested consumer of alcohol, and this means practically the entire chemical, drug, and allied industries of the United States, will wire his Senator and Representative, an avalanche of opinion can crush this pernicious measure. Damning the Cramton Bill privately will do no good. Wire to Washington and let your Senator and Representative know that legitimate industry of his state is jeopardized. Help the trade associations and individuals who will fight this measure before the Judiciary Committee Congress is now in session, so now is the time to throw the weight of your influence into the balance. Wire to Washington to-day!

Regrets are expressed in the chemical trade that the plan for a chemical exposition, this year, was The postponement until 1925 is the first break in annual exhibits since 1915. It is believed that considerable new business, especially for export, was not placed as a result of the omis-At the same time, early indications point to the 1925 Chemical Exposition as the largest and broadest ever held in the United States management is said to have declined scores of requests from foreign firms who expressed a desire to exhibit. Whether the policy is for the best

interests of American manufacturers and producers is questioned, because the competition might improve American methods.

Ten Years Ago

The dullest week in the history of the local markets closed with prices on nearly a hundred articles down, and with advances on scarcely a dozen. The Thanksgiving Day holiday accounted for a quiet week.

The American steamship, the Sun, chartered by C. H. Ruhl, arrived at New York, after a week's delay due to heavy weather and shortage of coal, with 4,000 tons of German dyes and chemicals, valued at \$1,500,000.

The new stamp tax became wholly operative Dec. 1. The tax on beer, fixed at \$1.50 a barrel, an advance of 50c, is the main feature of the law. On Nov. 1 the tax on bankers, brokers, proprietors of theatres and circuses, tobacco dealers and cigar and cigarette manufacturers took effect.

Not fear of shortage, but uncertainty of arrival from Rotterdam, was causing uneasiness and advanced prices on German goods not contraband of war.

C. H. Ruhl, New York, completed arrangements for four more cargoes of German drugs, chemicals and dyestuffs to be transported to America from Dutch ports.

A rather heavy buying movement in menthol for export caused an advance of 15c and was quoted as high as \$2.75 in some quarters.

A favorable trade balance of \$70,000,000 for the full

month of November was expected.

American refined camphor was again reduced owing to the inactive demand and was quoted at 491/2 cents a pound.

The question whether transportation costs should be included in the consideration of an adjustment of duties on magnesite is the main issue in the determination of the tariff rate. Domestic producers in California and Washington have a \$7 or \$8 per ton freight charge in Eastern markets, but believe themselves entitled to the opportunity to compete east of Chicago. Transportation costs, however, are not to be included in production costs, according to the debate on this question in Congress. If it were allowed the matter of equalization of transportation costs would have to be adjusted satisfactorily.

Production of refined and crude arsenic in the United States in 1923 amounted to 14,902 short tons. sales amounted to 14,271 tons, valued at \$2,808,801, an average of 9.84c per pound. The sales of white or refined arsenic, 99 per cent or more pure, amounted to 12,357 tons, valued at \$2,556,874, an average of 10.35c per pound. Sales of crude arsenic, 75 to 95 per cent pure, were 1,914 tons at an average of 6.58c per pound. Unsold stocks at the end of the year were reported as 631 tons. No red arsenic or metallic arsenic were produced. Imports of arsenic for 1923 were 10,152 short

The National Council of Importers and Traders has notified the District of Columbia Court of Appeals that it will not file a brief in the sodium nitrite case of the Norwegian Nitrogen Products Co., which is seeking to compel the Tariff Commission to disclose confidential data of domestic costs of production of sodium nitrite. The council had asked and received permission to file a brief as amicus curiae. The action of the council is regarded as a realization that it had no right to question the constitutionality of section 315 of the tariff law.



"How We Handle Returnable Containers"

Big Chemical Consumers and Manufacturers Give Return and Credit Methods and Ways to Correct Abuses

PART I

Controversies over credit for returned containers have probably lost more customers than poor salesmanship. The entire returnable container situation has become a muddle, almost hopelessly complicated as far as any definite standard trade practice is concerned. Who shall pay the freight? Who shall stand losses in transit and make the claims against the railroads? How big a factor is container-credit in competition? Is it possible to work out a practical standard for returned container credit? All are trite questions upon which light may be thrown by the methods of some of the big consumers and manufacturers.—The Editors.

American Hide & Leather Co .- In the question of returning and obtaining credit for carboys, steel drums, and other returnable packages, the only satisfactory course to pursue is to have a uniform basis of credit for both buyer and seller, that is to allow the buyer to ship his return packages f.o.b. his plant and deduct the amount due on his account as soon as the goods are shipped. In this way all disputes as to the number of packages shipped or the condition of them is settled by referring to the bill of lading. Thus much needless, aggravating correspondence is eliminated as to one or two carboys or drums, said to have been shipped in good condition, and not received on the other end. Also the point of the buyer waiting a considerable period of time, in some cases six months, to receive the credit due him for these packages is satisfactorily settled. By this method, the buyer in returning packages, treats the seller in exactly the same manner as the seller treats the buyer when goods are shipped. If a manufacturer is shipping goods to a consumer, he turns the goods over to the carrier, sends the bill of lading to the buyer, and bills the buyer for whatever the bill of lading calls for, then it is up to the buyer to get the goods from the railroad or make his claim to the railroad for goods not received or received in a damaged condition. By this plan, the buyer follows exactly the same method of procedure in returning packages, and credits his own account as soon as he sends the bill of lading to the

The breakage of carboys, which in our experience amounts to less than one per cent, can easily be taken are of by the consumer at his plant, but the great trouble is in getting the packages back to the seller and receiving credit for them.

As to charging for every package and having them become the buyer's property to dispose of in any way that he sees fit, this hardly seems reasonable in the case of carboys, since the carboy is charged for at \$5 and the contents, in one instance, at \$1.50. When 2,500 of these carboys are received a year on this one item alone, it makes quite a difference what the carboys could be sold for. The buyer would in that case be at the mercy

of the manufacturer as to whether or not he wanted to take the carboys back; and if business was slack, he probably would not be so anxious to take them back and thus the buyer would have to stand the loss.

Pyrene Manufacturing Co.—Containers that are returnable such as drums and carboys, are returned as soon as possible in order that credit may be obtained. In practically all cases where the containers are shipped by freight, a deduction is made from the outstanding bill as soon as the containers are turned over to the railroad, and then the bill of lading is sent to the manufacturer. But, if the containers are not received by the manufacturer in a reasonable length of time, then they must be traced and found or the credit is disallowed since shipping the containers back f.o.b. our plant is not customary with the firms supplying us.

The great difficulty in former times was returning the containers within the period of time allowed by some manufacturers. Certain manufacturers require that drums be returned within a certain length of time or they are non-returnable; while in other instances a rental charge is made on drums held over this period, as is also the case with some gas cylinders. tendency with these packages is to use the last ones received and either pay rent on the others or else have them declared non-returnable. In order to avoid this in connection with drums, especially since they are left in the open and it is difficult to check up the serial numbers and thus tell which has been received last, and also in order to receive credit as quickly as possible, storage tanks were built. Now, as soon as a shipment is received, the material is emptied into one of the storage tanks and the packages returned almost immediately. This is likewise carried out as far as possible in the case of carboys. Of course the charge for the drums must be paid in either case, since when the goods are paid for in ten days after date of invoice, the bill is paid in a great many instances before the goods are received.

Carboys are charged for at \$5.25 by one concern, and a separate charge of 25c is made for the stopper and 50c for the hat. Upon returning for credit the three items are also credited separately. If the glass bottle is broken, an allowance of \$2.00 is made for the box.

Hilo Varnish Co .- Any drums received are shipped back as soon as possible since it is not to our advantage to have capital tied up in other people's property. For the same reason, it is desirable to obtain credit on these packages as soon as possible. In the case of material that is received and dumped immediately, shipments being received every four or five days and the drums of one shipment being returned at the time of the second shipment, no deposit is paid. In this case the manufacturer bills for the drums, but the consumer simply crosses it off and pays only for the material. In the case of the manufacturer objecting to this procedure, the fact is remembered the next time an order is placed, and if price and quality are the same, then the order naturally goes to the manufacturer who allows the most leeway.

In the case of drums received and not emptied for two weeks or more the deposit is always paid, and when drums are sent back, the amount of credit due is deducted from the bill outstanding. This is quite necessary when all bills are discounted and paid in ten days, as otherwise credit is not usually received for thirty days. Drums shipped to customers are not credited until they arrive at the plant, but very little difficulty is encountered on this point for when a drum goes astray, it is immediately traced from both ends and is ordinarily quickly located. Drums costing \$9.50 are billed at \$8.00, and drums costing \$11.50 are billed at \$10.00. Of course when business is slack, it is much better for the seller to have the drums in the buyers' hands and the cash in the sellers' banks; but when business is brisk, it is far better to have the drums returned as soon as possible in order to avoid the purchase of a larger supply of drums that will only lie around and rust when and if business slows down. We estimate that the cost of putting a 55 gallon drum for our use back in commission is \$1.75 or 3c per gallon.

National Sugar Refining Co.—No trouble is had with carboys shipped in at our plants, as the shipping is all done by truck and when a hundred carboys are received a hundred are taken away. A large quantity of material is received in light drums that are bought in quantity by the manufacturer at a very low cost; these drums are non-returnable and are scrapped, the cost of them amounts to only a few cents per pound of the material shipped in them.

On most returnable drums as received by us, no credit is allowed on them until they are back in the manufacturer's plant; sometimes this takes quite a long time and letters must be written to remind the manufacturer that credit has not been received. The drums however are practically always in good condition when received and when returned, and we lose no credit on this account.

For example, phosphoric acid was formerly received in returnable oak barrels, and when the barrels were received they were always in very poor condition, many of them being on their last trip. When these barrels were returned, frequently credit was denied because the barrels were not fit to use again. This condition was finally remedied satisfactorily by our company buying its own oak barrels; then when acid was wanted the necessary number of barrels was sent to the manufacturer and the manufacturer shipped the acid in barrels owned by ourselves, the buyer.

The large consumer, we believe, has very little trouble with the returnable container question, and can generally have his own way in the minor details. But the small consumer has great difficulty in this matter, as can be imagined.

Drums shipped out by us are immediately charged to the customer's account and are included on the bill forthe goods. At times, some customer hesitates to send the payment for the drums, and must be reminded, but this is not common.

Further opinions and description of methods for handling returnable containers by big consumers and manufacturers will be published in next week's issue of DRUG & CHEMICAL MARKETS, Dec. 10.

GERMAN CHEMICAL EXPORT PRICES STIFF

(Special Correspondence to DRUG & CHEMICAL MARKETS)

Hamburg, Germany, Nov. 22.—In the Hamburg export market prices are stiff except for bromine salts. Glauber's salt is in good demand and the factories are well employed. General business is not brisk, which may partly be attributed to the uncertain home and foreign political situation. There seems little prospect of improvement until the trade agreements under negotiation with foreign countries are concluded. Average export prices are as follows:

Caustic potash, 88/92%, per 100 kgs \$13.00 Caustic soda, 125/128°, per ton £15.10 Hyposulphite of soda, cryst., per ton £7.5 Betanaphthol, per ton £36. Sulfate of magnesia, per ton £3.2.6 Bromide of potassium, per 100 kgs \$64.00 Bichromate potassium, per 100 kgs \$18.75 Permanganate of potash, per ton £46.10 Sulfate of copper, per ton £20.5 Alum in pieces, per ton £7.10 Oxalic acid, per ton £7.10 Oxalic acid, per ton £21.15 Potassium chlorate, per 100 kgs \$8.40
Hyposulphite of soda cryst., per ton
Betanaphthol, per ton £66. Sulfate of magnesia, per ton £3.2.6 Bromide of potassium, per 100 kgs. \$64.00 Bichromate potassium, per 100 kgs. \$18.75 Permanganate of potash, per ton £46.10 Sulfate of copper, per ton £20.5 Alum in pieces, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.5 Potash calc, 96/98%, per ton £21.
Sulfate of magnesia, per ton £3.2.6 Bromide of potassium, per 100 kgs. \$64.00 Bichromate potassium, per 100 kgs. \$18.75 Permanganate of potash, per ton £46.10 Sulfate of copper, per ton £20.5 Alum powder, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc, 96/98%, per ton £21.
Bromide of potassium, per 100 kgs. \$64.00 Bichromate potassium, per 100 kgs. \$18.75 Permanganate of potash, per ton £46.10 Sulfate of copper, per ton £20.5 Alum in pieces, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc. 96/98%, per ton £21.
Bromide of potassium, per 100 kgs. \$64.00 Bichromate potassium, per 100 kgs. \$18.75 Permanganate of potash, per ton £46.10 Sulfate of copper, per ton £20.5 Alum in pieces, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc. 96/98%, per ton £21.
Bichromate potassium, per 100 kgs. \$18.75 Permanganate of potash, per ton £46.10 Sulfate of copper, per ton £20.5 Alum powder, per ton £7.17-6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc, 96/98%, per ton £21.15
Permanganate of potash, per ton £45.10 Sulfate of copper, per ton £20.5 Alum in pieces, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc, 96/98%, per ton £21.
Sulfate of copper, per ton £20.5 Alum in pieces, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc, 96/98%, per ton £21.
Alum in pieces, per ton £7.17.6 Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash calc. 96/98%, per ton £21.
Alum powder, per ton £7.10 Oxalic acid, per ton £21.15 Potash cale, 96/98%, per ton £21.
Oxalic acid, per ton
Potash calc. 96/98%, per ton
Potash calc. 96/98%, per ton
D-1
Chrome alum, cryst., per ton\$18.10
Acetic acid, 98/100%, per ton £46.
Sulfate of soda, cryst., per 100 kgs \$1.15
Sulfate of soda, calc., per ton£3.

AMERICANS MAY MAKE NITRATES ABROAD

American capital is interested in Norwegian nitrates, according to the "Journal of Commerce", which states that either the DuPont company or Henry Ford is contracting for 500,000 hydro-electric horse power in The Norwegian officials refuse to divulge the name of the American company, but it is understood that offers of \$6 per horse power year have been made, though some contracts are understood to have been made in recent years at \$5. At \$6 per horse power year for 500,000 horse power it is estimated that a new company would be on a fair basis of competition with the Norsk Hydro which is operating plants at Notodden and Rjukan. At Notodden 80,000 horse power is being used while at Riukan a total of 250,000 horse power is being used in two plants and a third station, now in progress of construction, will be larger than either of the two previous units. Power development costs, estimated by the United States Tariff Commission, are placed at about 18 kroner per horse power annually. Costs today, however, are said to be much higher, and 25 kroner is placed as a minimum under most favorable circum-

Proposals for furnishing 4,500 lbs. of liquid hydrocyanic acid will be opened at 2 o'clock p.m. Dec. 19 by the Director of Purchases and Sales of the United States Department of Agriculture, Washington, D. C. The acid is to be used at El Paso, Texas, and other points on the Mexican border. Bidders are to quote f.o.b. shipping point.

WHO'S WHO-

in the Chemical Industry

Charles W. Brown, mgr. Chgo. branch Innis Speiden & Co. Born, Crandall, Tex. Mar., Edith M. Quaily, June, 1905. Educat.: North Western Univ. Business: For last 15 years mgr. Chgo. branch Innis Speiden & Co. Member: Hamilton Club (Chgo.), Drug & Chem. Club (N.Y.), Chem. Club (Chgo.).

Edward Hegeler Carus, pres. Carus Chem. Co., La Salle, Ill., Born, LaSalle, Ill., Aug. 16, 1890. Mar., Dorothy Blouke, Chicago, Sept. 24, 1921. Educat., Univ. of Wis., B.S. 1912; Univ. of Chicago., Ph.D. Cum Laude 1921. Business: Secy. Matthiessan & Hegeler Zinc Co.; pres. Apollo Metal Works; pres. Carus Chem. Co. Member: Tau Beta Pi Fraternity, Phi Lambda Psi Fraternity, honorary member Engineering & Chem. Fraternity. Hobbies: Mathematics, golf, sailing.

Charles Lester Gabriel, vice-pres. Commercial Solvents Corp., Terre Haute, Ind. Born, New York, Sept. 28, 1891. Mar., Ruth Katz, Far Rockaway, N. Y., June 5, 1923. Educat.: Mass. Institute of Technology, B.S. 1912, M.S. 1913. Business: Tide Water Oil Co.; Barrett Co.; General Gas Mantle Co.; supt. Baryta Mfg. Co.; Port Morris Chem. Wks.; Commercial Solvents Co., 1920, Western sales mgr., sales mgr., asst. to the pres., vice-pres. of sales and development. Lieut. Chem. Warfare Service. Member: Chemists Club; Amer. Chem. Soc.; Amer. Legion; Military Order World War; Chem. Salesmen Assn.

Charles Hardy, pres. Charles Hardy, Inc., New York City. Born, Wandsbeck, Feb. 13, 1880. Mar., Inez Barrar, London, Oct. 22, 1906. Educat: Colleges in England, Germany and United States. Business: Pres. N. J. Metal Salts Co.; dir. N. J. Concentrating Co.; Chas. Hardy & Ruperti; 1923, Chas. Hardy, Inc. Member: Lawyers, Old Colony, Deal Golf Clubs, and var. Brit, Germ. and Amer. tech. societies. Author numerous articles on tungsten, molybdenum, chromium, manganese, etc., for var. chem. publicat. Hobbies, golf and water sports.

Alfred F. Lichtenstein, pres. and treas. Amer. branch, Ciba Co., Inc., New York City, and Basle, Switzerland. Born, Brooklyn, N. Y., Aug. 6, 1876. Mar., Anna Boyd, North Adams, Mass., June 9, 1905. Educat.: Brooklyn Polytech. Inst., B.S. '96; post-grad. work at Univ. Berlin, 1896-97. Entered bus. with Tartar Chemical Co., N. Y., 1897-98; Passaic Pt. Wks., Passaic., N. J., and Arnold Pt. Wks., No. Adams, Mass., 1898-1905; Geisenheimer & Co., 1905, partner 1908; Aniline Dyes & Chem. Inc., pres. treas. 1918-21; sold out to Soc. Chem., Ind.; head of Basle and appt. gen. mgr. Amer. Branch Feb. 1, 1921. Member: Amer. Chem. Soc., Chemists, Railroad and Collectors Clubs. Hobby, postage stamps.

Julius Henry Daniel Rodier, vice-pres. and sales mgr., Grasselli Chemical Co., Cleveland, O. Born, Centerville, Pa., Mar. 8, 1862. Mar., Susanna P. Wisener, Beaver Falls, Pa., Oct. 9, 1888. Educat., public schools. From 17-21 years age sold everything in general store of his father, Centerville, Pa.; in furniture bus. 1883-86; entered employ Grasselli Chem. Co. as office mgr. Beaver Falls Wks., Nov., 1886; trans. to sales dept. at Cleveland, 1889; memb. Sales Comm., 1890; chairman, 1900; vice-pres., 1924; dir. of var. subsidiary corps. Member: Union, Westwood, Clifton, Campfire Clubs (Cleve.), Mason. Hobby, camping and fishing.

OCTOBER CHEMICAL EXPORTS HIGHEST OF ANY MONTH, TOTALLING \$13,393,633

Fourteen Per Cent Above October, 1923—October Imports Less Than Last Year—Glycerin the Outstanding Import Commodity—Sodium Nitrate Imports Increasing

(Special to DRUG & CHEMICAL MARKETS)

Washington, D. C., Dec. 3.—The United States trade in chemicals and allied products during October, according to preliminary figures just released by the Chemical Division of the Department of Commerce, showed a favorable condition with exports and imports both in excess of the September figures. The exports, amounting to \$13,393,633, were the highest for any single month during the year, and were 14 per cent above October of last year. The imports, on the other hand, with an aggregate value of \$14,647,173 were 8 per cent less than for October of last year. Discussing the chemical foreign trade in detail the Chemical Division says:

Exports of acids and anhydrides advanced from 1,180,-689 pounds, valued at \$63,642 in October, 1923, to 2,185,-466 pounds, valued at \$79,686 in October, 1924, but due to the large receipts of arsenious acid, imports were considerably above exports and equalled \$202,511 in the current October, a loss, however, of 34 per cent from October, 1923.

Larger amounts of aluminum sulfate, acetate of lime, copper sulfate, chlorate of potash, and sodas and sodium compounds were shipped to foreign countries this October, than in last October, while ammonia and ammonium compounds, calcium carbide, bleaching powder, dextrine, formaldehyde, glycerin, and bichromate of potash sales showed marked declines. The outstanding commodity of the import trade was glycerin, imports of which during the past month amounted to 3,045,598 pounds, valued at \$342,489.

Exports of fertilizers and fertilizer materials were decidedly favorable during the past October when the value of the shipments rose 53 per cent from \$1,075,041 (63,739 tons) in October, 1923, to \$1,650,973 (102,371 tons) in October, 1924. This figure, however, was but one-fifth of the imports, although the rate of increase of the imports was but 8 per cent.

Imports of sodium nitrate continued on the upward swing with a total of 70,454 tons, valued at \$3,248,656 having been received. Receipts of muriate of potash also advanced from \$403,271 (12,439 tons) in October, 1923, to \$515,117 (19,731 tons) in 1924.

During October, 1924, the foreign trade in coal tar chemicals continued to reflect the same conditions as had been evident for the past few months, that is, in general, both imports and exports have been slightly below those of the corresponding period in 1923. Imports, valued at \$1,376,468 in October, 1924,—43 per cent less than in the preceding October—were considerably in excess of the exports which were valued at \$751,831.

The bulk of the imports was comprised of dead or creosote oil and colors, dyes, stains, 47 per cent for creosote oil, and 46 per cent for dyes, while 71 per cent of the exports were accounted for by colors, dyes and stains.

While the exports of dyes rose 13 per cent in value from \$474,215 in October, 1923, to \$538,099 in October, 1924, the quantity dropped 30 per cent, from 1,543 869 pounds, to 1,079,935 pounds.

Copper sulfate is used in British Columbia in considerable quantity for dipping nets used in the salmon fisheries, according to the American consul at Vancouver.

The Heavy Chemical Market

Current Spot Quotations for Heavy Chemicals, page 1702-1704

CARBON TETRACHLORIDE BASIS HIGHER

Increased Demand Lessens Competition - Domestic Caustic Potash Lower-Tin Salts Higher for December-Potassium Carbonate Up-Acid Phosphate Advanced-Sodium Nitrite Stronger-Industrial Chemicals Firmer

PRICE CHANGES IN NEW YORK (Stocks in First Hands)

Advanced

Acid phosphate. 50c ton Ammonium sulfate, 5c 100lb. Carbon tetrachloride, 1/2c to Tin crystals, 1c fb.

Potassium carbonate, 1/4c to
1/4c lb.
Tin bichloride, 1/4c lb.
Tin oxide, 2c lb.
Tin tetrachloride, 1c lb.

Declined

Barium chloride. Dom., \$2.50 ton Potash, Caustic, Dom., 3/c tb.

Trend of the Market

	Today		Last Month	Last	War Peak	Pre- War
Acetic Acid, Glacialtb.	\$.11	\$.11	\$.11	\$.123/4	\$.191/2	\$.07
Sulfuric Acid, 66 degton	14.00	14.00	14.00	15.00	55.00	20.00
Ammonium Sulfate, 100tbs.	2.75	2.70	2.60	3.00	7.50	2.65
Bleaching Powder, 100tbs.	1.90	1.90	1.90	1.50	9.50	1.50
Copper Sulfate, c/l 100tbs.				4.90	20,00	4.50
Potash Caustic, imp tb.	071/	.071/4	.071/4	.07	.87	.08
Soda Ash, 58 p.c 100tbs.	1.94	1.94	1.94	1.94	3.50	.60
Caustic Soda, 76 p.c.100fbs.	3.66	3.66	3.66	3.66	9.50	1.42
Potassium Bichromate 10.	.083/4	.083/	.083/4	.091/2	.65	.061/4
Sodium Prussiate, Imp.lb.	.00	.09	.091/8	.13	1.25	.18
Average	2.921	2.916	2.911	3.041	10.79	2.99

Although a number of advances were recorded in the heavy chemical market during the week, still business was not at all brisk, probably due to the holiday break-ing into the week. The advances in tin salts were expected as the price of the metal was higher during the month of November. Increased demand for carbon tetrachloride, however, is the cause of the price advance in that item, the market price of which has been hard to determine as competition has been very keen and transactions were reported in most cases to have been made at confidential terms. It now appears that this condition is ended and the market for this product is on a firm basis. Contract business is being closed but many manufacturers are not anxious to make contracts just yet as they anticipate higher prices in quite a number of products. Heavy chemicals, which were doubtless at their low point during the past month, seem to be in an upward movement and some factors think that the consumer should have covered himself during the month just ended. On the other hand the opinion is expressed that the markets will bear close watching for a little time to come and that although a great many items will doubtless advance in price due to increased demand, other products that are by-products will command a lower price due to the fact that they will be produced in larger quantities.

Acid Acetic-Reported moving in increasing quantities at unchanged prices, though lime acetate is reported Quotations as to quantity in barrels are: stronger. 28%, \$3.12@\$3.37; 56%, \$5.85@\$6.10; glacial, \$11.01@ \$11.76.

Acid Formic-Firm and in steady demand. Prices are unchanged, 11c@111/2c lb. for 85%, and 111/2c@12c lb. for 90%.

Acid Lactic-Continues firm at recent levels, dark 22%, 5c@5½c lb.; 44%, 10c@10½c lb.; light, 22%, 6c @6½c; 44%, 12c@12½c 1b.

Acid Oxalic-Moving in fair volume at unchanged prices, 91/2c@10c lb. spot as to quantity.

Acid Phosphate-Advanced by makers and now quoted at \$9.50 per ton, 16%, bulk, at works.

Ammonium Sulfate-Higher and in steady demand. Now quoted \$2.75@\$2.80 per 100 lbs., bulk works,

Arsenic-Continues dull at unchanged prices, although the Japanese is a trifle firmer. Quoted at 6c lb. for shipment, and 61/4c@63/4c lb. for spot goods.

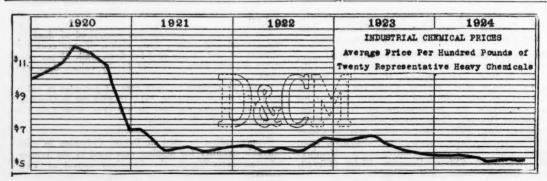
Barium Products-Continue weak with imported chloride quoted \$63@\$65 per ton. Domestic is offered down to \$70.00@\$72.50 per ton in bags, as to seller. The carbonate is quoted \$54@\$55 ton for imported; domestic, \$64 ton, works.

Bleaching Powder-Contract business reported as satisfactory. Prices quoted \$1.90@\$2.05 as to quantity. Spot price 10c above contract price.

Carbon Tetrachloride-Much firmer due to increased demand with resulting moderation of competition. Now quoted, 63/4c@8c lb. as to quantity.

Copper Sulfate-Moving in fair volume at unchanged prices. Domestic continues to bring \$4.60 for carlots, and imported at \$4.50@\$4.60, although \$4.40 can still be done on odd lots.

Potassium Carbonate-Prices advanced though the market is dull. Now quoted, 80-85% calcined, 5½c@ 5¾c lb.; 90-95%, 6c@6½c; 99%, 7c@7½c; 80-85% hydrated, 51/4c@51/2c lb.



Potash Caustic—Now quoted by both importers and domestic manufacturers at 71/2 c lb.

Soda Ash—Satisfactory business reported transacted during the week at current prices. Makers quote contract prices on 58%, light, \$1.25, bulk, \$1.38, bags; \$1.63 barrels, carlots, works. Local business, New York, \$2.04@\$2.19, bags; \$2.29@\$2.44, barrels, delivered.

Soda Caustic—Contract business reported to be increasing. Prices quoted, \$3.10 for 76% solid, carlots, works, on contract; ground and flake, \$3.50; spot works, all 10c higher; New York local business, \$3.76@\$3.91 for solid, and \$4.16@\$4.31 for ground and flake, delivered.

Sodium Nitrite—Reported very active at makers prices 91/8c lb. spot; 9c lb. December shipment; 81/2c@ 83/4c lb. on contract. Imported quoted 91/4c@91/2c lb. spot.

Sodium Prussiate—Continues firm at recent levels. Spot goods offered at 91/4c lb. for domestic, and 9c lb. for imported.

Tin Salts—Prices advanced for December due to higher price of metal during the past month. Oxide, 58c@60c lb.; bichloride, 15½c lb.; crystals, 38½c@39c lb.; tetrachloride, 31½c lb.

Unofficial reports from Japan indicate that International Match Corp. has secured practical control of Japan Match Co. Management of all amorphous phosphorus factories has been taken over for five to ten years, to enable the corporation to limit output and increase prices.

The Bureau of Supplies and Accounts, Navy Department, Washington, D. C., will take bids until Dec. 9, for 9,000 lbs. of sheet lead, for the Mare Island Navy Yard, as per Schedule 2933. Also for 1,400 lbs. of monel metal for the same yard, Schedule 2934.

The Domestic and Foreign Commerce Department, Chicago Association of Commerce, Chicago, has received an inquiry (4175) from a concern at Camaguay, Cuba, in the market for chemicals used in the manufacture of soda water and matches.

An allowance of drawback on sulfate of alumina manufactured by General Chemical Co., New York, at Brandywine Hundred, Del., with the use of imported crude bauxite, is announced by the Treasury Department.

Southern Arsenic & Mineral Products Co., Atlanta, Ga., announces the discovery of an arsenic deposit of 1,454 acres carrying extensive deposits of arseno-pyrite rock, near Cragford, Ala., 115 miles from Atlanta.

C. H. Collins of Toronto, has been appointed receiver of Chemical Products, Ltd., of Canada, pending reorganization. The company manufactures fertilizers and chemicals.

P. W. Alexander, of Wessel, Duval & Co., New York, is on a business trip to Chile visiting the firm's nitrate of soda interests.

The telephone number of W. F. George Chemicals, Inc., 42 Broadway, has been changed from Broad 5428 to Hanover 6940.

Cephus C. Smith has resigned from the Potash Importing Corp. of America. He was formerly connected with the German Kali Works.

The sulfuric acid plant of Nichols Chemical Co., Capelton, Que., was destroyed by fire Nov. 25 with loss estimated at \$50,000 to \$75,000.

FERTILIZER MERGER IS RUMORED (Special to Drug & CHEMICAL MARKETS)

Baltimore, Dec. 3.—The depressed situation in the fertilizer trade for several years past is responsible for reports that Virginia-Carolina Chemical Co., International Agricultural Co., American Agricultural Chemical Co. and Davison Chemical Co. may be merged. It is pointed out that Virginia-Carolina is now in receivership, International Chemical has paid no dividends on the preferred stock since April, 1921 (accumulations now amounting to not less than 67 per cent) and that American Agricultural suspended preferred dividends in April, 1915. Among the benefits possible from consolidation are reduction in overhead, increased efficiency and better earnings. Officials of the companies refuse to talk.

FORM TWO NEW CHEMICAL COMPANIES

Manahan Chemical Co., New York, was recently incorporated to import, export, and deal in industrial chemicals and fertilizer materials. The active heads of the new firm are E. H. Manahan and A. C. Johann, both of whom were formerly connected with Eugene Suter & Co., New York. The offices of the company are located at 90 Wall st. and telephone numbers are John 2138 and 2139.

Industrial Commercial Chemical Co., New York, has also been organized, and began business Dec. 1 at 30 Church st. This new firm is headed by George Ashworth, who has been connected with the New York sales staff of Dow Chemical Co. for the past seven territory for several domestic manufacturers, and also deal in the general line of industrial chemicals.

Roessler & Hasslacher Chemical Co., in their November price list, says: "The election is over! If we are to take the response of the security market as an indication of the country's feelings, apparently the majority of industrial and agricultural interests are well satisfied. It therefore would appear as though the advice in our October list, for buyers to anticipate their requirements, still holds good, as unquestionably the industrial response, although it is to be expected will be later than that of the financial market, will be just as great and, barring unforeseen events, will continue for the greater part of next year."

Dr. A. B. Lamb, of Harvard University, former director of the Government nitrogen laboratory and now its consultant, is handling the royalty arrangements, licensing and other details connected with patents obtained by employees of the fixed nitrogen laboratory. The patents are held in trust by Dr. Lamb for the laboratory employees, all of whom share in the royalties from such patents. Under the trust arrangement, however, the Government has a right to a non-exclusive license under any and all of the patents so held. Fourteen patents have been issued to laboratory employees since 1921.

Nitrate lands auctioned on Sept. 15 by the Chilean Government in the provinces of Tarapaca and Antofagasta were estimated to contain 38,042,610 metric quintals of commercial nitrate, according to Commercial Attache Ralph H. Ackerman, Santiago. The sum received by the Government amounted to 20,124,517.86 gold pesos of 18 pence.

The Pittsburgh meeting of the American Institute of Chemical Engineers will be held Dec. 3-6. Announcement is also made that the Summer meeting will be held in Providence and a joint meeting with the British Institute of Chemical Engineers in July, 1925.

The Intermediate and Dye Market

Current Spot Quotations for Intermediates, see Chemicals, page 1710

ORTHO-TOLUIDINE ADVANCED TO 17c LB.

Scarcity and Increased Demand Accounts for Rise— Aniline Oil Strong—Higher Producing Costs Holding Up Contracts—Naphthalene Firmer—Pyridine Imports Heavier—Prices Easier—Cresylic Acid Dull—Benzene Demand Continues Active

PRICE CHANGES IN NEW YORK (Stocks in First Hands)

Advanced Ortho-Toluidine, 3c fb.

Declined Pyridine, 10c gal.

	nd of Today	Last		Last Year	War Peak	Pre- war
Benzene, puregal	. \$.25	\$.25	\$.25	\$.21	\$1.10	\$.25
Naphthalene, flake ib.	051/			.063/2	.16	.03
Phenol, Spotgal		.25	.25	-26	1.50	.08
Toluenegal.		.26	,26	.23		
Aniline Oiltb.		.16	.16	.16	1.40	.10%
Alpha-naphthylamine to		.35	.35	.35	1.28	
Benzaldehyde	70	.70	.70	.75		
Betanaphtholtb	24	.24	.26	.26	1.50	.08
Dimethylaniline 1b.	35	.35	.35	.40	1.30	
Paranitroanilinetb		.66	.68	.74	1.58	.18
Average	0.327	0.327	0.331	0.342		

The apparent nearness of an impending increase in the price of aniline oil has been the feature of the market in dyes and intermediates during the week. Demand is steadily on the increase and as soon as it is deemed sufficient to eliminate keen competition the price will likely go higher. Production costs are also stated to be higher. A further weakening in pyridine and cresylic acid was recorded, although other crudes remained firm with naphthalene strengthening considerably. Few price changes were recorded due to the fact that any slackening in demand for any product was thought to be due to the holiday breaking into the week and that more business could be expected this week. Benzene production showed only a slight increase during the week and it is estimated that in about thirty days coking operations would begin to show a decided increase. One factor looks for a falling off in price but no change is anticipated until some time well after the turn of the

Crudes

Benzene—The situation has changed but little since last week. Prices remain at recent levels, with production slightly increased. Steel operations are not

thought to be broadening sufficiently to cause an appreciable increase in coking operations before the first part of January. It is thought that the present prices will prevail for at least a month after which a slight reaction may be recorded, though no sharp break is expected. Coking operations have somewhat increased but in a great many cases bee-hive ovens have been lighted but these do not yield any by-products. Prices hold at 25c gal. for pure in tanks at mills, and 30c gal. in drums. Ninety degree material unchanged, 23c gal. in tanks, and 28c in drums, mills.

Cresylic Acid—Weaker due to continued lack of demand with 95% dark quoted at 55c@60c gal. in most quarters; and 97-99% is quoted at 60c@65c as to seller and quantity, with some odd lots being offered as low as 58c gal.

Naphthalene—Market much firmer due to the fact that odd lots offered below the market price are about exhausted and refiners are holding firmly to their schedule. Little business is being transacted but contracting for the coming season is beginning to take place at the makers' prices. Prices are quoted, flake, 5½c@6c lb. as to quantity; balls, 6½c@7c per lb. as to quantity, in barrels, works. Chipped is offered at 5c lb. in bags, works.

Phenol—Moving in fair volume and prices continue steady at 24c@26c lb. as to packing; indestructible drums, 24c lb.; destructible drums, 25c@26c lb.

Pyridine—Demand slack and price lower due to accumulation of stocks. Quoted openly in several quarters at \$3.85 per gal., while others are asking up to \$4.00 per gal. A total of 52 drums was imported at New York during the week.

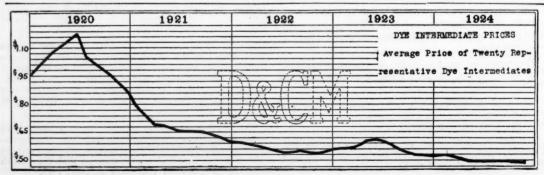
Toluene—Moving in slightly increased quantities with prices showing no change. Still quoted at 26c per gal. in tanks at mills; and 31c gal. in drums.

Intermediates

Acid H—Another slight increase in demand reported with prices at recent levels of 72c@75c per lb. from makers.

Aniline Oil—Increases in the cost of production have caused the makers to hesitate to contract at current prices. On the other hand the production in the country is so great that competition will not permit an advance in price. Makers are still quoting 16c@17c lb. as to quantity.

Beta-Naphthol-Moving in increased volume at manu-



facturers' recent price announced for the coming year of 24c per lb. in less carload shipments.

Diethylaniline—Price unsettled in some quarters with one maker refusing to quote. However, goods are still available from some manufacturers at unchanged prices of 58c@61c per lb.

Dimethylaniline—Moving in fair volume at 35c@37c per lb. from makers,

Ortho-toluidine—Price advanced due to decided increase in demand and shortage of supplies in manufacturers' hands. Large quantities are now used in the flotation process in mining and also as an accelerator in the rubber industry. Manufacturers generally are now quoting 17c@18c per lb. in 350-lb. barrels.

TREASURY ISSUES DYE STANDARD LIST

Washington, D. C., Nov. 26.—Dye standard list No. 13 has been issued by the Customs Department of the Treasury, showing the standards of strength and the imported products identical with the standards. First the standard product is given and indented under each standard is the identical product:

standar	d is the	identical product:
1 n	S.824 C.1137	Algol Orange R., 121/2% Paste(By)
		Algol Orange R., Pastes & Powder(By) Grelanone Orange R B.
		Pastes & Powder(Gr-E)
2 n	S.221 C.238	Pastes & Powder
3 n	(C.P)	No identical product
4 n	S.899 C.1220	Chrome Printing Red Y(D-H) Ciba Grey B. 20% Paste(J.)
5 n	(V)	Ciba Grey B. Pastes & Powder(J.) Ciba Printing Black B. 20% Paste(J.) Ciba Printing Black B. Pastes & Powd. (J.)
6 n	(D.d)	Diazophenyl Black V
7 n	S.207 C.629	Diphenyl Fast Brown G. F(G.)
8 n	(D -)	No identical product
011	(D.a)	Formal Fast Black G. Conc(G.) No identical product
9 n	S.920 C.1219	Helindone Violet B. 20% Paste(M.)
10 n	C.173	Helindone Violet B. Pastes & Powder.(M.) Metachrome Violet B(A.)
11 n	(M)	No identical product Metachrome Violet 2 R(A.)
12 n	S.533 C.706	No identical product Methyl Lyons Blue No 410(G.)
13 n	(D)	No identical product Oxamine Fast Pink B B X(B.)
		Oxamine Fast Pink B B X(B.) Minaxo Light Pink B B X(B.)
14 n	S.606 C.793	Philadelphia Yellow 2 G(A.)
15 n	(A)	No identical product Polar Orarge R. Conc(G.) No identical product
	Additiona	l Names of Dyes Corresponding to Dyes Already Adopted as Standards
42	S.851 C.1087	Alizarine Direct Blue B(M.)
		Alizarine Levelling Blue B(C.)
12 &	S.673 C.829	Azocarmine B X(B.)
		Azocarmine B. Extra(B.)
168	S.981 C.1184	Ciba Blue 2 B D. 16% Paste(J.)
204	C 010	Indigo M.L.B./4 B. Pastes & Powder(M.)
294	S.918 C.1212	Helirdene Red 3 B. 20% Paste (M.)
312	C.1114	Ciba Red 3 B. Pastes & Powder(J.) Anthrene Blue BCS 20% Puste (Newport) Cibanone blue G. Pastes & Powder (I.)
329	S.831 C.1162	Cibanone Blue G. Pastes & Powder(J.) Indanthrene Red BN Extra 12½% Paste(B.)
349	S.305 C.670	Vat Red B N. Pastes & Powder(B.) Pontacyl Light Green S F Yellowish(Dpt)
		Acid Green Conc(M.)

Foundation Co. is to erect a coke plant at Troy, N. Y., and the contract has been awarded to McClintick Marshall Co., Pittsburgh. It is estimated that 1,100 tons of steel will be necessary for the structure.

French dye interests are reported on the verge of making commercial arrangements with Swiss manufacturers to meet German competition.

FRENCH MAKE OVER 600 DYES

Of the half-dozen substantial dvestuffs makers in France, writes J. H. Cahill, commercial counselor to the British Embassy, Paris, the most important, the Societe des Matieres Colorantes et de Produits Chimiques, created during the war with a capital of 40 millions, which was subsequently increased to 70 and to 100 million francs, has been regularly making during the last two years over 600 dyes covered by nearly 1,000 registered patents; and its monthly output alone has recently (e.g., since November) been exceeding the estimated total monthly French consumption of 800 tons. Apart from the manufacture of the dyes in most demand, such as blacks, blues, and other standard colors, it has also produced and exported large quantities of indigos. Two other important producers of dyestuffs are: Societe des Matieres Colorantes de Saint Denis (capital 24 millions, which was raised in May, 1924, to 30 million francs) and Societe Française de Produits Chimiques et Matieres Colorantes de St. Clair du Rhone (capital 8 millions).

DU PONT HELPS EMPLOYEES TO SAVE

Du Pont Co. has announced a savings plan and a new stock investment plan for employees. Under the new savings plan employees whose earnings do not exceed \$3,000 a year may subscribe for "Du Pont thrift certificates" up to the value of 20 per cent of the annual salary, but not exceeding \$500 at any one time. Interest will be allowed at the rate of 6 per cent per annum.

Under the stock investment plan employees who are not directors may subscribe for the company's 5 per cent cumulative debenture stock at \$92 a share, payable in whole or in monthly installments. The subscriptions are limited to 20 per cent of the employee's annual salary, but in no case to be more than ten shares, and the company reserves the right to accept subscriptions for the coming year of not more than 6,000 shares.

Imports of aniline and coal tar dyes into Canada in September were: From Britain, 12,215 lbs. value \$7,075; United States, 72,932 lbs. value \$45,300; Germany, 18,208 lbs. value \$11,334; Netherlands, 5,496 lbs. value \$7,688; Sweden, 1,000 lbs. value \$445; Switzerland, 6,370 lbs. value \$5,351; other countries, 2,667 lbs. value \$682; total 125,889 lbs., value \$77,954; compared with imports in September 1923. From Britain, 13,167 lbs. value \$7,075; United States, 151,268 lbs. value \$80,632; Germany, 16,849 lbs. value \$12,292; Netherlands, 20,315 lbs. value \$16,555; Sweden, 51,205 lbs. value \$23,489; Switzerland, 7,729 lbs. value \$10,234; other countries 2,420 lbs. value \$1,177. Total 242,953 lbs. value \$151,454.

Under the Dawes plan for reparations settlement, the German chemical and dye industries will bear 8 per cent of the burden represented by the issue of 5,000,000,000 gold marks of industrial debentures in Germany. Mining and ore working industries will bear 20 per cent of the total, machinery and electrical industries, 17 per cent, and the textile industry, 7 per cent. The remaining 48 per cent, it is understood, will be allocated later among various German industries.

Frick Co., Pittsburgh, has fired about 1,000 coke ovens in Fayette and Westmoreland counties, Pennsylvania. Several independent operators have increased their activities. Republic Iron & Steel at Republic, Snowden Coal Co. and the Searights plant of Bourne-Fuller Coke Co. have increased their operations recently. At Searights 150 additional ovens were fired last week. Oliver & Snyder Steel Co. has placed 200 coke ovens on the active list at its plants near Uniontown.

The Oil Market

Current Spot Quotations of Oils, Tallows, Greases, page 1727

LINSEED OIL LOWER, SPOT AND FUTURE

Decline in Seed Market and Lack of Demand Brings Reduction—Chinawood Oil Higher for Spot and Shipment—Rapeseed Oil Easier—Cottonseed Oil Higher— Palm Oil Active—Fish Oils Firm—Oleo Oil Lower— Tallow Firm—Turpentine Down

PRICE CHANGES IN NEW YORK (Stocks in First Hands)

Chinawood oil, 1/4c lb.
Cottonseed oil, crude, 1/4c lb.
Cottonseed oil, P.S.Y., 1/4c lb.

Grease, yellow, 1/4c lb.
Sesame oil, 1/4c lb.

Linseed oil, 4c gal

Declined
Oleo oil, 3/4c to 11/2c lb.

	Today	Last	Last Month			Pre. War
Cod Oil, N. F	ral. \$.62	\$.62	\$.62	\$.68	\$1.26	\$.261/
Degras, American, bbl.						.031/
Lard No. 1				.79	2.90	.92
Menhaden, crd. tks	ral571/2	.571/2	.54	.471/2	1.20	.33
Neatstoot, 20 deg. c.t				1.14	3.45	.05
Red Oil, distilled	.lb103/4	.101/2	.101/2	.091/2	.17	.07
Stearic Acid, T. P	.tb14	.14	.131/2	.141/4	.33	.12
Coconut, Ceylon, bbls .	.1b1134	.1134	.111/4		.90	.14
Cottonseed, crude, tks.	.tb091/8	.087/8	.083/4	.10	.25	.06
Linseed, crude	gal. 1.06	1.10	1.06	.92	1.85	.57
Olive, denatured	ral. 1.30	1.30	1.30	1.10	4.50	1.05
Peanut, refined	.lb17	.17	.17	.151/2	.30	.98
Soya Bean, bbls		.14	.131/2	.11	.191/2	.07

Average 0.508 0.511 0.503 0.455 1.20 0.362

The past week was a comparatively quiet one in the market for fixed oils. Although a fair volume of business was transacted and the large number of firm items suffered no reactions, still the bullish element recorded a few advances. Linseed oil eased off further due to the lower seed market and also because the consumers were still holding off owing of the high prices. Chinawood oil continues firm abroad and although the spot and future markets here are higher than a month ago, still oil cannot be bought abroad as cheaply as here. At present little is being bought by consumers and the bulk of the business is being done with dealers. Imported oils generally are scarce due not to an exceptionally active demand but to a demand that was not anticipated by importers. The total amount of business being done is much greater than was anticipated at the time orders were placed abroad. Consequently spot markets are very firm and when dealers turn to primary markets they find the same condition existing. Fish pils remain firm with a decided shortage anticipated in menhaden oil.

Vegetable Oils

Castor Oil—Continues in steady demand at unchanged prices of 17c lb. for No. 3, and 17½c lb. for No. 1.

Chinawood Oil—Very firm and active due to dealers buying in anticipation of higher prices since quotations abroad are higher than here. The future is uncertain with some dealers foreseeing a falling off in demand due to increase in lacquers being substituted for varnishes and others anticipating a firm market for six months. Quoted at 16c@16½c lb. spot, in barrels; 16c@16½c for Dec.-Jan. shipment. Tank shipments are available at 14½c lb.

Coconut Oil—Continues firm due to scarcity of spot goods. Prices at recent levels of 10½c lb. for Manila material; 10½c@10¾c lb. for Ceylon, tanks N. Y.; Manila tanks at Pacific Coast are quoted at 9¾c lb.

Corn Oil—Still scarce and for supplies on hand sellers are naming for crude 10c lb. in buyers' tanks, mills; and for refined 13c lb.

Cottonseed Oil—Remains firm and in increased demand with P.S.Y. higher at 11½c@11½c lb. as to position; crude is higher at 9½c@9½c lb.; winter yellow firm at 12½c@13c lb.

Linseed Oil—Easier due to lower seed market and dullness during past two weeks because of recent higher prices. Most consumers are reported as partly covered. Market was very active before prices were raised. Dec.-Feb. now generally quoted at \$1.06 gal. for carloads; Mar.-Apr. quoted at \$1.07 per gal. London quotes 45/9 per 112 lb. and Antwerp, 410f per 100 kilos, both markets being lower. Flaxseed prices opened this week with Winnipeg, Dec. \$2.34½; May \$2.44; Duluth, Dec. \$2.61½; May \$2.70½; Minneapolis, Dec. \$2.63; May \$2.71½; Buenos Ayres, Dec. \$2.22¼. All these markets were lower than last week.

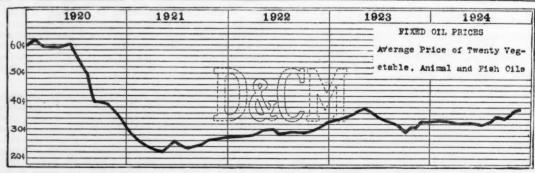
Olive Oil—Scarce and firm at \$1.30@\$1.35 for denatured; 9\%c@9\/c for foots, spot.

Palm Oil—Steady at 93/4c@10c 1b. for Lagos and 83/4c @9c lb. for Niger.

Rapeseed Oil—Continues firm on spot but shipment is easier. Spot named at 99c@\$1.00 gal. and 97c@98c for forwards. Blown \$1.06@\$1.08 gal.

Sesame Oil—Higher due to scarcity and quoted at 14\% c@15\% c lb. spot.

Soya Bean Oil—Crude firm at 125%c@1234c lb. bbls., spot. Dec.-Jan. at Pacific Coast 11½c in tanks.



INDUSTRIAL CHEMICAL SECTION

Animal Oils

Greases-In steady demand at unchanged prices except yellow which is higher at 91/4c lb.

Oleo Oil-Lower and now quoted at 19c@20c lb. for No. 1; No. 2 17c lb.; No. 3 16c lb.

Red Oil-Firm at recent prices although an increase is expected. Makers name 103/4c@111/4c lb. for distilled and saponified.

Stearic Acid-In active demand at 12c@121/2c lb. for double pressed and 14c@141/2c lb. for triple pressed.

Tallow-Firm at recent advance to 10c@101/2c lb. N.Y.

Fish Oils

Cod Oil-Firm and in fairly good demand at 55c@57c gal. spot in tanks; 62c@65c in barrels.

Menhaden Oil-Firm and in active demand with shortage anticipated. Quoted at 57½c@60c gal. tanks, works. Refined, 70c@72c for light strained; yellow bleached 73c@75c; extra bleached 75c@77c gal.

SOAP OUTPUT INCREASED 15 PER CENT

Establishments engaged primarily in the manufacture of soap report the output in 1923 valued at \$276,402,838, an increase of 15.1 per cent compared with 1921, the last preceding census year. Of the 270 companies reporting for 1923, says the Census Bureau, 43 were located in Pennsylvania, 41 in New York, 26 in Ohio, 25 in Massachusetts, 25 in Illinois, 21 in California, 14 in New Jer-

sey, and the remaining 75 in 21 other States.

In 1921 the industry was represented by 283 establishments, the decrease to 270 in 1923 being the net result of the loss of 54 establishments which had been included for 1921, the addition of 40 new establishments, and two reports for 1923 for plants covered by one report for 1921. Of the 54 establishments omitted, 28 had gone out of business before the beginning of 1923, 10 had been engaged primarily in the manufacture of soap in 1921, but reported cleaning and polishing preparations and dyestuffs and tanning materials as their principal products for 1923, eight were idle throughout the year, and eight reported products valued at less than \$5,000 in 1923. Of the 40 establishments first classified in this industry for 1923, 37 were new to the census and three had been engaged primarily in the manufacture of lubricating oils in 1921.

Dr. George W. Carver, negro professor of Tuskegee Institute, recently told the Women's Board of Domestic Missions of the Reformed Church of America, that he had made 100 useful products from the sweet potato, including rubber, coffee, candy, dyes, paste, paint, starch, vinegar, ink, shoe blacking and molasses, and 165 products from the peanut. A large factory is now being erected outside Tuskegee for the manufacture of paint from the sweet potato.

The seventh international olive oil congress will be held in Seville, Spain, Dec. 5 to 10. The program includes the classification of the olive species, cultivation, preservation, transportation, production of olive oil, production and consumption statistics, nutritive value, refining and analysis of olive oil.

A. D. Joyce, president of Glidden Co., says sales in October were \$2,000,000, the largest month in the Glidden company's history. The company's new lithopone unit at Baltimore is now in operation and this will double the capacity of the plant for 1925, giving a total production of 15,000 pounds, which is already contracted for.

TURPENTINE AND ROSIN OUTPUT DOUBLED

Companies manufacturing turpentine and rosin from crude gum report products valued at \$35,166,715 for the crop year ended March 31, 1924. This represents an increase of 50.9 per cent compared with \$23,300,845 for the year ended March 31, 1922, the last preceding biennial census year, according to the Census Bureau. Of the 1,203 establishments reporting for 1923-1924, 540 were located in Georgia, 429 in Florida, 131 in Alabama, and the remaining 103 in Louisiana, Mississippi, North Carolina, South Carolina, and Texas.

The total production of turpentine by all classes of establishments increased from 24,820,620 gallons during the crop year 1921-1922 to 29,781,944 gallons during the crop year 1923-1924, the rate of increase being 20 per cent; and the output of rosin increased during the same period from 1,690,971 barrels to 1,990,865 barrels, the

rate being 17.7 per cent.

Although turpentine and rosin are produced principally from crude gum, considerable quantities are made by the distillation of wood, by both the steam and destructive processes. Last year 2,607,364 gallons of turpentine and 200,778 barrels of rosin were produced by this method. These quantities represent increases of 490.2 per cent and 584.2 per cent, respectively, compared with the calendar year 1921.

TURPENTINE DROPS 2 CENTS; ROSINS FIRM (Special Correspondence to DRUG & CHEMICAL MARKETS)

Savannah, Ga., Dec. 1.-Turpentine closed the week firm, 763/4@77c, a decline of 13/4c from the price a week ago. Demand has not been sufficient to take up the receipts except at gradually lower prices. A slight improvement at the close of the week was regarded as a turning point and sellers are anticipating improved conditions during the coming week. Stocks have gradually been increasing. Receipts for the week, 2,832 bbls.; sales reported, 1,863 bbls.; additional P. T. sales; shipments, 2,190 bbls.; stock, 12,750 bbls.

Rosins closed the week firm with prices 20c up on X and at the outside quotations of the previous day on other grades. The better grades have reached the highest point of the year, while the lower grades are only about 30c under the recent peak price of the year. Demand appears to be improving and December is expected to see gradual price advances. Receipts for the week, 12,869 bbls.; sales, 8,057 bbls.; shipments, 15,130

bbls.: stock, 80,895 bbls.

Jacksonville, Nov. 29.—Turpentine closed steady, 77c, with bids of 763/4c refused. Stocks increased to 25,746 bbls. Rosins demand has been fair with prices firm. Stocks, 106,767 bbls.

In a report to Governor Silzer on the investigation of the manufacture of tetra-ethyl lead, which caused the death of five and sickness to forty employees of Standard Oil Co. at Bayway, N. J., Dr. Andrew F. McBride, State Commissioner of Labor of New Jersey, opposes the further manufacture of tetra-ethyl lead by the process formerly in use on the ground that "experience has demonstrated that workmen cannot be safeguarded against the effects of poisonous contact." Tetra-ethyl lead is the substance used in "ethyl gas" to remove the "knock" in automobile engines. In a report of an investigation by the American Chemical Society, directed by Harrison E. Howe, editor of the official journal of the society, it is stated that it would be "folly" to discontinue the manufacture of lead tetra-ethyl because of what has happened.

Eagle-Picher Lead Co., Chicago, will hold its annual sales managers' meeting in Chicago on Dec. 8-10.

INDUSTRIAL CHEMICAL SECTION

Chemicals for Consuming Industries

Heavy Chemicals, page 1702, Tan and Dyestuff, page 1729, Fatty Oils, page 1727

STRONGER TONE IN CHEMICAL PRICES

Price Advances During the Week More Numerous— Manufacturers Report Increased Buying—Consumers Interested in 1925 Contracts—Approach of Inventory Season Holding Up Current Buying—Stocks Generally Low

While current buying of chemicals is spasmodic at present owing to the approach of the annual inventory season and consumers of chemicals consequently tending to keep down their purchases and stocks until after the turn of the year, contract business for 1925 is moving along very satisfactorily, according to manufacturers. Buyers are more interested in being taken care of for the coming year than in recent years and many consumers are planning on increasing their requirements. As for chemical prices, a gradual strengthening is taking place in the market and price advances during the week have been more numerous but more widely distributed among the various products. Many items appear to be ready for an advance the moment demand shows any sign of increasing. Another factor which is lending strength to the market is the meagre stocks in both consumers' and producers' hands.

Agricultural Chemicals

Trend of the Market

	Today		Last Month			
Acid Sulfuric, 66°ton	\$14.00	\$14.00	\$14.00	\$15.00	\$55.00	\$20.00
Ammonium Sulfate, 100tbs.	2.70	1.65	2.60	3.00	7.75	2.65
Arsenia	.061/4	.06%	.063/4	.131/2	.18	.04
Copper Sulfate 100tbs.	4.60	4.60	4.60	4.60	20.00	4.50
Paris Green	.25	.25	.25	.29	.50	.11
Potash Muriate, 90%ton	34.55	34.55	34.55	35.55	475.00	39.57
Potash Sulfate, 90%ton	45.85	45.85	45.85	45.85	440.00	48.07
Phosphate Rock, 68%ton	2.25	2.25	2.25	3.25		3.00
Phosphate, Acid, 16%ton	9.00	9.00	9.00	8.00	21.00	15.00
Sodium Nitrate100tb.	2.40	2.421/2	2.38	2.421/2	5.00	1.90
Average	11.547	11.545	11.560	11.827	103.50	13.84

During the past week no increase in activity in fertilizers was reported, and dealers are still marking time waiting for the business that should make itself felt about the end of this month. Acid phosphate has been advanced by the manufacturers. Fish scrap continues very scarce with prices nominal. Copper sulfate remains quiet one week and active the next for no apparent reason. Arsenic is reported firmer abroad, although this is not reflected in the spot prices. Amnionium sulfate has been advanced. Tankage is stronger.

Ammoniates—Dried blood remains steady at recent reduction to \$3.70 per ton, New York, and \$3.75, Chicago; steamed bone is still quoted \$22@\$23, Chicago, and raw is unchanged, \$33 per ton, New York; fish scrap continues to bring \$4.90 at works for dried and \$4.00 for acid, Baltimore and Norfolk; ground tankage is higher and named at \$3.40, New York; high grade, Chicago, is quoted \$3.20 and 10c.

Ammonium Sulfate—Spot business remains quiet with goods still quoted at the recent advance to \$2.70@\$2.80 per 100 lbs. bulk. Deliveries contracts continue to be the mainstay of the manufacturers. Double bags f.a.s. New York are quoted nominally at \$3.00 per 100 lbs. but practically no goods are available for export. For single bags, works, \$2.90 per 100 lbs. is quoted.

Sodium Nitrate—Remains steady on spot and for shipment. Spot goods are obtainable at recent decline to \$2.40 per 100 lbs.; and shipments for Jan.-March are still quoted at \$2.45@\$2.47½ per 100 lbs.

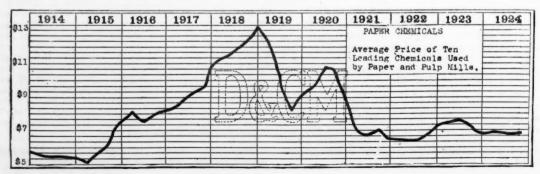
Potash Salts—Spot business continues quiet and shipments are being made regularly on contract. Situation practically the same as reported last week. Prices remain at recent levels from manufacturers of \$34.55 per ton for muriate, 80% basis; sulfate, 90% basis, \$45.85 per ton; manure salts, 30% basis, \$26@\$35 per ton; discounts up to 10% for 500 tons.

Phosphate, Acid—Producers have advanced their prices and now quote \$9.50 ton for the guaranteed 16% material.

Insecticides and Fungicides

Arsenicals—Another dull week was experienced in arsenic with 6½c lb. remaining as the spot quotation and business still reported transacted at 6c lb. The Japanese material was firmer, and although still quoted at 6c lb. the reports that business could be done at 5½c or 5½c were proven to be unfounded when factors abroad refused firm offers of 5½c lb. Calcium arsenate remains dull at recent price of 8c lb. with few sales in spite of the large stocks still being held by manufacturers.

Copper Sulfate—Remains firm at unchanged prices. Makers here are still reported to be holding the prices down because of competition, but as soon as the demand is great enough it is expected that prices will



INDUSTRIAL CHEDICAL SECTION

be advanced by all makers since the metal is still selling at a point above that at which it was selling when the sulfate price was made. Carlot quantities of domestic goods are still quoted at \$4.65 per 100 lbs., for shipment, and the imported material is quoted at \$4.50@ \$4.60 per 100 lbs., although odd lots are still available in certain quarters at \$4.40, spot. Imported for shipment is named at \$4.70. Copper carbonate remains dull at 16c@17c per lb.

Leather Chemicals

Tre	nd of	the Ma	rket			
	Today	Last Week		Last Year	War Peak	Pre- War
Acid, Acetic, 28%		\$3.12	\$3.12	\$3.38	\$17.00 1.501/2	\$1.50
Acid, Lactic, 22% dark Potassium Bichromate	05		.05	.041/2		.02
Epsom Salt, tech Sodium Prussiate, Imp						1.00
Soda Ash, 58% wks Sodium Bichromate	.063/4					.69 .043/4
Sodium Hyposulfite, pea Sodium Sulfide, 60% wks		2.50	2.50 2.03½	2.75 .03½	3.75	1.80 .021/4
Average	925	.925	.925	.980	3.267	.528

Little change is reported in the market for leather chemicals and tanning materials. While a slight improvement in buying is reported from time to time the total consumption of chemicals is far from normal. Prices are holding steady at recent levels in chemicals. A few tanning materials are in limited supply and high. Fish oils are firm and tending upward owing to lack of stocks.

Acids—Supplies are moving out regularly in routine quantities. Prices are steady with acetic holding at \$5.12@\$3.37 for 28% as to quantity; 56%, \$5.85@\$6.10; glacial, \$11.01@\$11.76; formic acid is held at 11c@12c lb., according to seller and grade; lactic acid is firm owing to the higher costs of production; dark, 22%, 5c@5½c lb., and light, 6c@6½c lb.; 44%, dark, 10c@ 10½c lb., and light, 12c@12½c lb.; oxalic acid is moving at 9½c@10c lb. as to seller; mineral acids, muriatic and sulfuric, are unchanged.

Alkalis—Producers are in the height of the contracting season and report advance business well up to normal and with prospects of an exceedingly good year ahead. Contracts are being placed at the recently announced schedule. Soda ash, carlots of 58% light at works, on contract, bulk, \$1.25; bags, \$1.38; barrels, \$1.63. L.c.l. business around New York, \$2.04@\$2.19 in bags, and \$2.29@\$2.44 in bbls.; caustic soda on contract, \$3.10 for carlots of 76% solid in drums at works; ground and flake, \$3.50; spot works, 10c higher. Spot business in l.c.l. quantities, \$3.76@\$3.91 for solid and \$4.16@\$4.31 for ground and flake.

Chemicals—Prices changes have been lacking though most products are firm at recent levels. Bichromates are moving at 8½c@8¾c lb. for the potassium and 6½c@6¾c lb. for the soda; sodium prussiate appears firmer though imported soda is still selling at 9c@9½c lb., spot, and domestic is held at 9½c lb.; potassium prussiate, yellow, 17c@17½c lb., and red, 37c@38c lb.; red arsenic named at 15c@15½c lb.; sal ammoniac, imported, named at 6c@6¼c lb., and domestic, 7½c lb.; Glauber's salt is steady, \$1.25@\$1.50, for domestic; Epsom salt moving \$1.35 for imported technical, and \$1.75

THE CLEVELAND-CLIFFS IRON COMPANY CLEVELAND, OHIO

ACETONE ACETIC ACID METHANOL

DISTRIBUTING WAREHOUSES

NEW YORK	,
BOSTON	
BALTIMORE	
PHILADELPHI	A
PITTSBURGH	

CLEVELAND DETROIT CINCINNATI LOUISVILLE MINNEAPOLIS BURLINGTON CHICAGO ST. LOUIS KANSAS CITY LOS ANGELES

PLANTS Marquette and Antrim, Mich.

nor domestic; carbon tetrachloride is higher, 7c@7½c lb.; sodium hyposulfite is unchanged, 2½c@3c lb.; sodium sulfide is unsettled owing to keen competition; solid selling at 3c@3½c lb., and crystals, 2½c@2½c lb.

Tanning Materials—Limited supplies are still reported in a number of items. Gambier is scarce and higher at 20c lb. for common; liquid, 14c@16c lb.; chestnut extract, 13/4c@2c lb.; solid fustic, 14c@20c lb. as to grade; myrobalans extract, 4c@4½c lb.; quebracho, 3c@4c lb. for liquid, and 4½c@5c lb. for solid; hypernic, 14c@18c lb.; sumac, 6c@7½c lb. for liquid, and 11c@12c lb. for stainless. Sumac leaves are scarce and firm at \$170@ \$175 ton; divi divi, moving at \$42@\$43 ton; myrobalans, \$42@\$44 for R1 and J2; J1, \$45@\$47 ton; valonia beard, \$50 and cups, \$32 ton.

Presentation of the Tanners Council new research laboratory to the University of Cincinnati was the outstanding feature of the annual meeting of the Tanners Council of America at Cincinnati, Nov. 18-20. Fraser M. Moffat, president of the Council, made the presentation and it was accepted by President Hicks of the University of Cincinnati. Located on the University grounds and erected at a cost of \$110,000, raised by the (Tanners' Council, the laboratory will be conducted for research and studies of the fundamentals of leather manufacture. Prof. G. D. McLaughlin will be director of the laboratory.

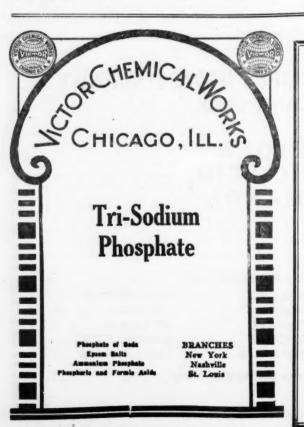
Experts of the Chemical Division of the Department of Commerce are completing their work in connection with the survey which they made of dyes used in the calf tanning industry.

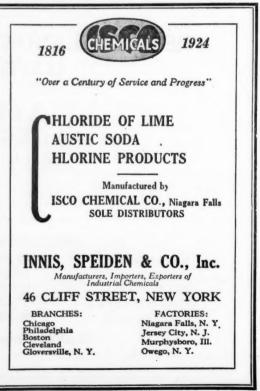
Paper Chemicals

Tre	nd of	the Ma	rket			
	Today		Last Month		War Peak	Pre- War
Aluminum Sulfate	\$2.40	\$2.40	\$2.40	\$2,40	\$5.50	\$1.50
Bleaching Powder	1.90	1.90	1.90	1.25	9.50	1.56
Casein				.111/2	.28	.20
China Clay, Dom				10.00	25.00	8.00
Chlorine c/l Cyl				.04	.50	.08
Salt Cake		19.00	19.00	21.00	80.00	11.00
Sodium Silicate, 40°		.80	.80	.80	1.75	2.00
Soda Ash, 58% wks		1.38	1.38	1.38	4.10	.69
Sulfur		18.00	18.00	18.00	65.00	20.00
Rosin F grade		7.60	7.30	5.60	4.50	201.25
Average	6.124	6.119	6.094	6.368	13.30	5.60

Demand for paper chemicals is showing a steady improvement. Mills in the West are reported more active while New England mills are increasing consumption of chemicals. Contracts in bleaching powder and liquid chlorine are progressing satisfactorily. Chemicals prices holding steady.

Alkalis—Producers are in the height of the contracting season and report advance business well up to normal and with prospects of an exceedingly good year ahead. Contracts are being placed at the recently announced schedule. Soda ash, carlots of 58% light at works, on contract, bulk, \$1.25; bags, \$1.38; barrels, \$1.63. L.c.l. business around New York, \$2.04@\$2.19 in bags, and \$2.29@\$2.44 in bbls.; caustic soda on contract, \$3.10 for carlots of 76% solid in drums at works; ground and flake, \$3.50; spot works, 10c higher. Spot business in l.c.l. quantities, \$3.76@\$3.91 for solid and \$4.16@\$4.31 for ground and flake.





Bleaches—Makers are placing contracts at the recently announced schedule of prices. Buyers are accepting the situation though prices are higher than those for this year. Bleaching powder on contract named at \$1.90 in carlots of large drums at works; less than carlots, \$2.05; spot works prices, 10c higher; small drum prices, 25c above standard drum prices. Liquid chlorine on contract, 4c lb. in tanks at works; carlots of cylinders, 5½c lb.; less than carlots and over ton lots, 7c lb.; less than ton lots, 8c lb. spot works prices, ½c lb. above contract prices.

Chemicals—Aluminum sulfate is moving on a basis of \$2.25@\$2.35 for the iron-free and \$1.30@\$1.35 for the commercial; blanc fixe is steady, \$75@\$80 ton; sodium silicate, 75c per 100 lbs. in tanks, and 80c@85c in drums; salt cake is moving on a basis of \$18@\$19 ton.

Sizings—Casein is holding at 10c@10½c lb. for the standard material, while a few offerings are reported slightly under these figures. Rosins are beginning to move again in better volume. Prices have been fairly steady in the lower grades, while the better grades are tending higher. Quotations, New York, B to K, \$7.55; M, \$7.65; N, \$7.95; WG, \$9.30; WW, \$9.70.

WANT HIGHER DUTY ON CHINA CLAY

The Tariff Commission is making a survey of the china clay situation and it is probable that legislation will be offered at the forthcoming session of Congress proposing higher rates of duty on both crude and china clays. The existing law carries a duty of \$2.50 per ton on kaolin and \$1 per ton on unwrought or unmanufactured clays. Producers of clay in this country are apprehensive of greatly increased imports as a result of

the dissolution of the association of producers in Great Britain. It is understood that the British producers are engaged in a price war. In the course of this competitive struggle, which has as its objective the elimination of some of the British producers, it is feared that large contracts will be made here at less than the cost of production.

Rubber Chemicals

Tre	nd of	the Ma	rket			
	Today	Last Week	Last Month	Last Year	War Peak	Pre- War
Antimony Sulfide Crim	\$.39	\$.39	\$.39	\$.35	\$.45	\$.35
Carbon Bisulfide	.06	,06	.06	.06	.50	10
Carbon Black	.09	.09	.12	.15	.30	.14
china Clay, Imp	16.00	16.00	16.00	16.00	20.00	14.00
Hexamethylene		.821/2	821/2	.97	1.35	
fron Oxide, Span	.03	.03	.031/2	.04	.043/2	.05
Lithopone	.061/8	.061/8	.061/8	.06	.08	.04
Sulfur	3.05	3.05	3.05	2.50	6.50	2.75
Whiting, Dom,	14.00	14.00	14.00	18.00	30.00	11.00
Zinc Oxide, Amer		.08	.081/4	.07	.091/2	.09
Average	3.458	3.458	3.464	3.820	5.931	

While the price of carbon has not changed, the market is somewhat firmer, and several manufacturers are contemplating an advance in prices soon. Business transacted in rubber chemicals in November shows a slight reduction over October. Buyers are keeping stocks low in order to show small inventories at the end of the year. Some orders are now being taken for delivery the first part of January. Imported whiting and talc have been moving in fair volume.

Acid-Acetic remains quiet with holders naming \$3.12

HE&G.

Nickel Salts Nickel Anodes

The HARSHAW, FULLER & GOODWIN CO.

Hanna Building, Cleveland

New York Philadelphia Chicago Cincinnati St. Louis Los Angeles

CRESYLIC ACID of our own Manufacture

JAYNE & SIDEBOTTOM

INCORPORATED

17 BATTERY PLACE NEW YORK CITY
Selling Agents For

COOPERS CREEK CHEMICAL COMPANY WEST CONSHOHOCKEN, PA.

INDUSTRIAL CHEMICAL SECTION

@\$3.37 cwt. for 28% material; \$5.85@\$6.10 for 56%; \$8.19@\$8.44 for 80%, commercial; and \$11.00@\$11.75 for glacial material.

Accelerators—Business has been less in volume than last month. Aniline oil is strong at 16c@17c lb. works, and 17c@18c lb. spot. Reports are heard that an advance is being talked of. Diphenylguanidine is steady at \$1.10@\$1.15 lb. spot as to quantity. In 1,000 lb. lots \$1.05 lb. can be done. Hexamethylene is in small demand at the moment at 82½c@85c lb. spot as to quantity. Quinoidine is quiet at 40c lb. spot in drums. Thiocarbanilide is in fair demand at 27c@29c lb. spot.

Colors and Compounding Materials—Although spot deliveries are small, some active business has been transacted for delivery next month. Antimony sulfurette is firmly held at 19c@24c lb. spot for golden, and 39c@50c lb. for crimson material. Blanc fixe is quiet at 4c@4½c lb.f.o.b. New York. Carbon black is firm at 9c@10c lb. spot in l.c.l. in cases for ordinary; 10c@11c lb. for air floated; and 9c@10c lb. for compressed material. Works is quoted at 6c lb. in c.l. with the possibility of an advance in the near future. Magnesium carbonate is steady at 7½c lb. spot, and calcined 5½c@6c lb. Talc is firm and active at \$14@\$15 ton works or \$25@\$26 ton ex-warehouse for domestic; French, \$40@\$45 ton; and Italian, \$60@\$80 ton. Whiting is also active at \$18@\$19 ton for imported, and \$13@\$14 ton for domestic.

Mineral Rubber—Supplies are moving into consumption along steady lines at \$35@\$75 ton as to quality.

Solvents—C. P. quoted easy at 15c@17c lb. works as to seller and quantity. Benzene, pure, is firmly held at 30c gal. works in drums, and 25c gal. in tanks.

Ninety per cent material is named at 23c gal. in tanks, and 28c gal. in drums. Carbon bisulfide is steady at 6c@6½c lb. spot as to quantity. Carbon tetrachloride higher at 7c@7½c lb. spot.

Sulfur—Demand routine only at \$3.05@\$3.30 cwt.; and refined, \$2.50@\$2.90 cwt. Sulfur chloride is quiet at 6c@7c lb. spot for red, and 5c@6c lb. for yellow material.

Textile Chemicals

Tren	nd of t	he Ma	rket			
	F oday	Last Week	Last Month	Last Year	War Peak	Pre- War
Acid, Acetic, 28% Acid Oxalic	\$3.12	\$3.12	\$3.12	\$3.38	\$17.00	\$1.50
Bleaching Powder	1.90	1.90	1.90	1.25	9.50	1.50
Copper Sulfate Epsom Salt, U.S.P	4.65 2.15	4.65 2.15	4.65 2.15	4.80 2.15	20.00 4.25	4.50 1.50
Glauber's Salt	1.25	1.25	1.25	1.30	2.50	.80
Potash, Caustic, Imp Soda Ash, 58% wks	.073/4 1.38	1.38	1.38	.07 1.38	.87 1.10	.12
Sodium Bichromate	3.10 .063/4	3.10 .063/4	3.10 .06¾	3.10	9.50 .45	1.80 .041/4
Average	1.783	1.783	1.783	1.773	4.800	1.42

With textile mills gradually resuming operation on a broader scale, the demand for chemicals is increasing. Prices are beginning to show an upward tendency in a number of items. Carbon tetrachloride has strengthened. Tin crystals are slightly higher for December.

Acids—Supplies are moving out regularly in routine quantities. Prices are steady with acetic holding at \$3.12@\$3.37 for 28% as to quantity; 56%, \$5.85@\$6.10; glacial, \$11.01@\$11.76; formic acid is held at 11c@12c



A e r o Brand

Yellow Prussiate of Soda Yellow Prussiate of Potash

A new method of production ensures the highest purity, in small crystals as well as large.

Raw materials, all of our own manufacture, and large production capacity, guarantee a dependable source of supply, at favorable prices.

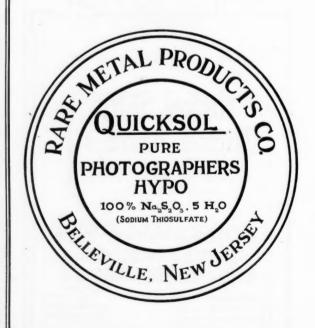
AMERICAN CYANAMID CO.
511 Fifth Avenue New York

EXCLUSIVE SALES AGENTS:

For consumption in Unite States:

Henry W. Peabody & Co.

For shipment to other countries:
Victor Blagden & Co., Ltd.,
Coronation House, 4
Lloyd's Ave., London,
Cable Address:
Blagdenite, London



lb., according to seller and grade; lactic acid is firm owing to the higher costs of production; dark, 22%, 5c@5½c lb., and light, 6c@6½c lb.; 44%, dark, 10c@10½c lb., and light, 12c@12½c lb.; oxalic acid is moving at 9½c@10c lb. as to seller; mineral acids, muriatic and sulfuric, are unchanged.

Alkalis—Producers are in the height of the contracting season and report advance business well up to normal and with prospects of an exceedingly good year ahead. Contracts are being placed at the recently announced schedule. Soda ash, carlots of 58% light at works, on contract, bulk, \$1.25; bags, \$1.38; barrels, \$1.63. L.c.l. business around New York, \$2.04@\$2.19 in bags, and \$2.29@\$2.44 in bbls.; caustic soda on contract, \$3.10 for carlots of 76% solid in drums at works; ground and flake, \$3.50; spot works, 10c higher. Spot business in l.c.l. quantities, \$3.76@\$3.91 for solid and \$4.16@\$4.31 for ground and flake.

Bleaches—Makers are placing contracts at the recently announced schedule of prices. Buyers are accepting the situation though prices are higher than those for this year. Bleaching powder on contract named at \$1.90 in carlots of large drums at works; less than carlots, \$2.05; spot works prices, 10c higher; small drum prices, 25c above standard drum prices. Liquid chlorine on contract, 4c lb. in tanks at works; carlots of cylinders, 5½c lb.; less than carlots and over ton lots, 7c lb.; less than ton lots, 8c lb. spot works prices, ½c lb. above contract prices.

Chemicals—Bichromates are moving on the basis of $8\frac{1}{2}$ c@ $8\frac{1}{4}$ c lb. for the potassium salt, and $6\frac{1}{2}$ c@ $6\frac{1}{4}$ c lb. for sodium; yellow prussiate of soda is still 9c@ $9\frac{1}{4}$ c lb. for the imported and $9\frac{1}{4}$ c lb. for domestic;

yellow prussiate of potash held at 17c@17½c lb., and red, 37c@38c lb.; copper sulfate in small lots held at \$4.75@\$4.90 for domestic; lead acetate, steady, 15½c lb.; Glauber's salt is unchanged at \$1.25@\$1.50 as to quantity for domestic; imported Epsom salt at \$1.35, and domestic, \$1.75; sodium acetate, 4½c@5c lb.; sodium sulfide crystals, 2½c@2½c lb.; sodium nitrite, 9½c@9½c lb.; caustic potash held at 7½c.

Starches and Dextrines—Demand has been showing a decided improvement with deliveries now heavier than at any time this year. Prices are unchanged with British gum holding at \$4.82@\$4.92; white corn dextrine named at \$4.52@\$4.62; yellow, \$4.57@\$4.67; potato dextrine, 8c@8½c lb. for white, and 7¾c lb. for yellow; powdered corn starch, \$3.97@\$4.07, and pearl starch, \$3.87@\$3.97.

Frederick Bode, formerly president of Gage Brothers, manufacturing milliners, has resigned as president of the Textile Color Card Association of the United States. Mr. Bode has held this position since the formation of the organization in 1922. William Hand, of John Hand & Sons, silk manufacturers, moves up from the vice-presidency to fill Mr. Bode's position until February, when the board of directors will meet.

Goodyear Cotton Co., Danielson, Conn., a branch of Goodyear Tire Co. of Akron, O., has announced a reduction in the wages of the employees of the plant, amounting to 10 per cent.

National Olive Oil Congress, at a meeting in Madrid, Spain, Nov. 12, adopted a resolution which calls for the grading of olive oil according to quality.



Columbia Chemical Division, Pittsburg Plate Glass Co., Barberton, Ohio

Caustic Soda

All Tests

Soda Ash

Dense-Light Granular if Desired

Sole Selling Agents

The Isaac Winkler & Bro. Co.

50 BROAD STREET NEW YORK FIRST NAT'L BANK BLDG.

SEABOARD COMPANY

Methanol

(Wood Alcohol)

Acetic Acid

Acetate of Lime

Seaboard Chemical Co. 90 WEST STREET NEW YORK

Tel. Rector 4090-4091 Cables Seaboard, N. Y.

NAMES LICENSEES OF CASALE PROCESS

The first complete list of licensees of the Casale process for the production of synthetic ammonia has been obtained by A. A. Osborne, assistant commercial attache at Rome in a special report to the Chemical Division of the Department of Commerce. In addition to the license held by the Ministry of War for the 20-ton plant at Toulouse, other licenses have been extended in France as follows: Cie. de Produits Chimiques & Electrometallurgiques Alais Froges & Camargue, two 1-ton units being operated at St. Aubun; Cie. des Mines de Dourdes, two 7.5-ton units in construction; Societe des Mines de Lens, three 7.5-ton units in construction; Cie. des Mines de Vicoigne Noeux et Drocourt, two 7.5-ton units under construction; Cie. des Produits Chimiques de Roche la Moliere, two 7.5-ton units under construction; Cie. des Mines de Sarre et Moselle, two 7.5-ton units under contract.

Japanese rights have been obtained by Japan Nitrogen Fertilizer Co., Osaka, which is operating four 7.5-ton units at Nobeoka and estimates have been requested for three 15-ton units. The Spain licensee is Energia y Industrias Aragonesas, with two 7.5-ton units at Sabinanigo. In Switzerland the Ammonia Casale Co. and Usines Electriques de La Lonza have licenses and two 3.5 ton-ton units are under construction. The Societa Italiana Ammoniaca Sintetica has Italian license, operating two plants, one at Terni and one at Nera Montoro, the latter to be increased to 30-tons ammonia per day. In Belgium the S. A. des Fours a Coke Semet Solvay & Piette has two 7.5-ton units under construction. The Ammonia Co. of New York is operating two 7.5-ton units at Niagara Falls and assembling a third, and holds a general license, but fertilizer rights are excluded. Fertilizer rights are held by Hydroelectric Chemical Co., New York. Washington Irrigation and Development Co. is contemplating operations under the Casale patents at Priest Rapids on the Columbia River in Washington.

The utilization of this process received impetus by the recent action of the French Government in deciding in its favor after having paid 5,000,000 francs for the Haber-Bosch rights and after having decided to equip half of the Toulouse plant with another process.

ROESSLER & HASSLACHER TEAM WINS

Roessler & Hasslacher Chemical Co. bowling team won two games out of three from Biddle Purchasing Co. team in the Wholesale Drug Trade Bowling Tournament at the Colgate Alleys in Jersey City, Nov. 24. Cudahy of R. & H. had high single with 201, and Powell of Biddle rolled a 200 game. Colgate No. 2 team took three games from Lanman & Kemp team. Piasecki of the Colgate team rolled a single of 225. while Connelly of Lanman & Kemp had a 201 game.

Roessler & Hasslacher Chem. Co 784	802	796
Biddle Purchasing Co 837	686	738
Colgate No. 2 900	847	896
Lanman & Kemp 770	824	831

CHEMICAL EXPOSITION HAS NEW PLAN

Technical and commercial associations will hold a joint meeting with the Tenth Exposition of Chemical Industries during the week of Sept. 28 to Oct. 3, 1925, at the Grand Central Palace, New York. The nucleus of the meeting will be formed by chemical organizations while other groups, including pulp and paper, glass and ceramics, leather and tanning, photography and photochemistry, metallurgy, methods of testing materials, materials of chemical construction and engineering, fertilizer and allied interests will be represented.

Trade Notes and Personals

Watts Chemical Co., Toronto, is putting on the market the first Canadian-made zinc dust.

Barclay & Co., New York, has begun the manufacture of Reuter's soap in a new plant at Morsemere, N. J.

Edward J. Lewis, formerly of Sherwin-Williams Co., will represent the Kentucky Color & Chemical Co., in the Chicago territory.

Chemical Service & Sales Corp., New York, has filed a certificate in the office of the Secretary of State dissolving its corporate existence.

Eastern River Chemical Co., Inc., New York, has filed a certificate in the office of the Secretary of State increasing the capital stock from \$10,000 to \$100,000.

Elvin W. Bennage, chief chemist of Youngstown Sheet & Tube Co., died in San Diego, Cal., Nov. 26. He went to California for his health several months ago.

Academy of Sciences, Stockholm, Sweden, has decided not to award the Nobel Prizes for Chemistry and Physics for 1924, and will reserve them for another

Charles F. Stodder, president of Woodley Soap Manufacturing Co., Boston, and general manager of India Alkali Works, Boston, died Nov. 23, at his home, 469 Commonwealth ave., Boston. He was sixty-five years

Robert J. Anderson, formerly metallurgical engineer to the Bureau of Mines has finished a revision and extension of the treatise on metallurgy and application of aluminum by Dr. J. W. Richards. Publication is expected in January, 1925.

Sumac producers in Italy are holding up shipments to manufacturers in Palermo since the announcement of lower prices by manufacturers. Producers hold about 3,000 to 4,000 quintals and have decided to remain firm in resisting the lower prices.

The Association of Chilian Saltpeter Producers is planning to advertise Chile saltpeter on a more extensive scale and has requested the Government to increase the annual grant for publicity from £40,000 to £100,000, according to the London "Chemist and Druggist".

George A. Martin, president Sherwin-Williams Co., has announced the following promotions: Clarence G. Bull, general manager of manufacturing; Kenneth H. Wood, manager of varnish sales; Frank E. Davis, director of purchases; Glenn M. Spacht, in charge of retail

The jury of award of the William H. Nichols Medal for 1925 has requested opinions from all sections of the American Chemical Society in the selection of the recipient. The medal is awarded by the New York section of the Society for the best original paper printed in the society publication during the preceding year.

Postmaster General New asks the co-operation of the public in the shop early, mail early, campaign which enabled his department to deliver all mail by noon on Christmas last year. The proper marking of packages with the name and address of the sender as well as that for whom the package is intended is strongly urged. Secure wrapping of all packages is also a great help to the postoffice department as well as a source of protection to the sender.

INDUSTRIAL CHEMICAL SECTION

Foreign Trade Opportunities

The Department of Commerce, Washington, D. C., has receive the following inquiries for drugs, chemicals and accessories. Reserved addresses may be obtained from the Bureau and its district and cooperative offices. Request for each opportunity should be on a separate sheet and state opportunity number. The Bureau does not furnish credit ratings or assume responsibility as to the standing of foreign inquirers; the usual precautions should be taken in all cases

Alum, bleaching powder,	
sait cake 12123	Christiania, Norway Purchase Teneriffe, Canary Isl's. Purchase
Anhydrous ammonia, oleum 12116	Teneriffe, Canary Isl's. Purchase
Borax and boracic acid, powdered, in ton lots 12107	
Coloises and ton lots 12107	Goteborg, SwedenPurchase Antwerp, BelgiumAgency
Calcium cyanamide 12111 Carbon black 12109	Antwerp, BelgiumAgency
Carbon black	Heidelberg, GermanyAgency Shanghai, ChinaPurchase Christiania, NorwayPurchase Amsterdam, Nether'sPurchase
Carbon black	Shanghai, ChinaPurchase
Carbon black 12112 Caustic soda and soda ash 12123 Cellophane 12120 Chemicals 12105	Christiania, Norway Purchase
Chemicals	Amsterdam, Nether'sPurchase
Chemicais 12105	
Chemicals 12115	Republic Agency Berlin, Germany Agency Brussels, Belgium Agency Bombay, India Agency
Chemics la 12110	Derlin, GermanyAgency
Chemicals, industrial 12113	Pombon India
	Dombay, IndiaAgency
pulp mills 12123 Disinfectants 12115 Fertilizers 12117 Gelstine 12119	Christiania, NorwayPurchase
Disinfectants 12115	Rerlin Cormany Aronau
Fertilizers 12117	Swatow China Agency
Gelatin 12118	Swatow, China Agency Brussels, Belgium Agency Berlin, Germany Purchase Brussels, Belgium Agency
Glue 12114	Berlin Germany Purchase
Glycerin 12118	Brussels, Relgium Agency
Glycerin 12118 Hydrosulphite of soda in 5	Designation of the state of the
to 10 ton lots	Vancouver, Canada Purchase
Matches	Bombay, India
Naphthalene & linseed oil 12096	Alexandria, EgyptAgency
Oil, peppermint 12121	Deventer, Netherlands, Purchase
Paints and oils 12145	Bahia, BrazilPurchase
Paints, pigments12114	Berlin, GermanyPurchase
Paints and varnishes 12113	Bombay, IndiaAgency
Rosin 12114	Berlin, Germany Purchase
Rosin and sulfur 12123	Christiania, NorwayPurchase
Salts, Epsom and Glauber 12096	Alexandria, Egypt Agency
Varnishes, automobile 12155	Berlin, Germany Purchase
Rosin tnd sulfur 12112 Salts, Epsom and Glauber 12096 Varnishes, automobile 12155 Varnishes, lacquers 12150 Vaxes 12118 Drugs 12108	Bahia, Brazil Purchase Berlin, Germany Purchase Bombay, India Agency Berlin, Germany Purchase Christiania, Norway Purchase Alexandria, Egypt Agency Berlin, Germany Purchase Vienna, Austria Purchase Vienna, Austria Purchase Tangier, Morocco Agency Santo Domingo, Dominican Republic Agency
Waxes 12118	Brussels, BelgiumAgency
Drugs 12108	Tangier, MoroccoAgency
Drugs, crude 12105	Santo Domingo, Dominican
Daving and 19194	RepublicAgency Kovno, LithuaniaPurchase Santo Domingo, Dominican
Drugs, crude 12124 Medicines, patent 12105	Kovno, Lithuania Purchase
Medicines, patent 12105	Santo Domingo, Dominican
Medicines and remedies, package	Republic
package 12122 Pharmaceutical products 12106 Pharmaceutical products 12115 Pharmaceutical products 12115 Toilet preparations 12115 Acetate of lime and methyl	Component CubaAgency
Pharmaceutical products 12115	Parlie Carrons Agency
Pharmaceutical products 12119	Brussele Relgium Agency
Toilet preparations 12115	Brussels, BelgiumAgency Berlin, GermanyAgency
Acetate of lime and methyl	Dernii, Germany
alcohol	Stockholm, Sweden Purchase
Ammonia carbonate, bari-	Stockholm, SwedenI dienase
um carbonate, bichromate	
of soda and potash 12309	Goteborg, SwedenAgency
Boray powdered 12316	Goteborg, SwedenAgency Halifax, CanadaPurchase
Chloride of calcium and	
chloride of zinc 12309	Goteborg, SwedenAgency
Chloride of calcium and chloride of zinc 12309 Dyes, aniline 12310	Bahia, BrazilAgency Budapest, HungaryPurchase
Dyes, coal tar 12312 Paints, paint pigments,	Budapest, Hungary Purchase
Paints, paint pigments,	
white lead, linseed oil 12384	Barranquilla, Colombia. Agency
Phosphorus, sesquisulphide 12314	
Polishes, metal and wood. 12313	Calcutta, IndiaPurchase
Potash. bicarbonate 12311	Antwerp, Belgium Purchase
Polishes, metal and wood. 12313 Potash. bicarbonate	Antwerp, BelgiumPurchase Goteborg, SwedenAgency Goteborg, SwedenAgency
Kosin 12317	Goteborg, SwedenAgency
Rosin and shellac 12312 Salts, Glauber 12309	Christiania, NorwayAgency Budapest, HungaryPurchase
Silicate of soda and sodium	budapest, nungary rurchase
sulfide or some and some	Goteborg, SwedenAgene
sulfide	deteroig, cweden
of soda 12316	Halifax, CanadaPurchase
Soda, bicarbonate 12309	Halifax, CanadaPurchase Goteborg, SwedenAgency
Dear Donate Titte 12000	8,

MATHIESON ALKALI EARNINGS ESTIMATED

Earnings of the Mathieson Alkali Works, Inc., for the final quarter of the year will be in line with results of the preceding three months when \$1.84 a share was returned on the common stock, after provision for preferred dividends but prior to deductions for federal taxes, says the "Wall Street News." As the company earned approximately \$3.23 a share on the 117,714 shares of common stock in the first nine months, after provision for estimated federal taxes, it appears that the company will show net earnings, after all charges and taxes, of approximately \$4.80 a share on the common stock for the entire year. In the preceding annual period, Mathieson reported net income of \$1,096,943, equal, after preferred dividends, to \$7.63 a share on the common stock.

Financial Notes

Hydrocarbon Products Co., New York, has increased its capital from \$10,000 to \$100,000.

Household Products, Inc., has declared an extra dividend of 50c payable Jan. 2 on stock of record Dec. 17.

Union Carbide & Carbon Corp. has declared a quarterly dividend of \$1.25 a share, payable Jan. 1 to holders of record Dec. 5.

American Can Co. has declared a quarterly dividend of 134 per cent on the preferred stock, payable Jan. 2 to stock of record Dec. 17.

Allied Chemical & Dye Corp. has declared the regular quarterly dividend of 134 per cent on the preferred stock, payable Jan. 2 to stock of record Dec. 15.

Interstate Products, 4311 Woodland ave., Cleveland, paint manufacturers and jobbers, have filed a voluntary petition in bankruptcy. Liabilities, \$29,461.39; assets, \$6.000.

Additional shares of Continental Can Co., Inc., were listed on the New York Stock Exchange last week to the amount of 66,313, making the total for trading 450,050 shares.

Directors of Kennecott Copper Co. have declared a cash dividend of 75 cents a share for the quarter ended Dec. 31. This dividend is payable on Jan. 2 to stockholders of record Dec. 5.

Corn Products Refining Co. additional shares totaling \$750,000 have been admitted to the trading list of the New York Stock Exchange. This brings the total Corn Products stock traded in to \$63,250,000.

On account of back dividends International Silver Co. directors have declared an extra dividend of ¼ of 1 per cent, in addition to the regular quarterly dividend of 1¾ per cent on the preferred stock. Both dividends are payable Jan. 2, 1925.

The Federal Reserve Board reports slight increases in prices of chemicals in October. Production in basic industries increased 6 per cent, and was 16 per cent above the low point of midsummer, but still below the level of the early months of this year.

R. H. Luthin, Inc., New York, has filed a schedule in bankruptcy as follows: Liabilities, \$21,608; assets, \$12,292; main assets being stock, \$8,500, and fixtures, \$1,800; principal creditors Eastman Kodak Co., \$4,210; Mrs. M. Luthin, \$5,000; Bowery Bank, \$2,000.

Procter & Gamble Co. approved a proposal to increase the capital stock from \$24,000,000 to \$25,000,000 at a special meeting of stockholders, held at Chicago, recently. The capital increase will be used to pay the 4 per cent stock dividend to common stockholders, declared on Aug. 15.

F. W. Wheeler, chairman of the board of directors of American Can Co., following a meeting of the board at which the regular quarterly dividend of 134 per cent on the preferred stock was declared, stated that no division of the company's stock is contemplated. The question of dividends on the common issue will be taken up at the December meeting. Arrangements have been made for the retirement of the company's bonds falling due in 1928. The estimated earnings of the company for this year are \$19 per share after allowing for preferred stock dividends and all other charges.

QUOTATIONS ON CHEMICAL STOCKS

Closing Prices for Week Ending Nov. 22

Bid .	Asked	Bid a	Asked
*Air Reduction 86	87	Hercules Powder 88	92
*Allied Chem. & D 793/4	797/8	Hercules Powd., pf103	105
"Allied Ch. & D., pf.1171/2	11814	Heyden Chem 27/8	3
*Am. Ag. Ch 15	151/2	Hooker Electro 2	5
*Am. Ag. Ch., pf 431/2	4334	Hooker Electro, pf 18	23
*Am. Chicle 351/2	361/2	*Household Products. 37	375/8
*Am. Chicle, pf 89	90	*Int. Agricult 34	13/8
Am. Cyan 91	95	*Int. Agricult., new. 734	8
"Am. Cyan., pf 76	78	*Int. Agricult., pf 91/4	103/4
*Am. Druggist, S 55%	53/4	*Int. Nickel 241/2	247/8
Am. Glue 39	41	*Int. Nickel, pf 92	93
Am. Glue, pf104	108	*Int. Salt 70	75
*Am. Linseed 243/4	25	*Mathieson Alk 4434	45
*Am. Linseed, pf 46	4634	*Mathieson Alk., pf. 92	95
*Am. Metal 4834	49	MacAnd. & Forbes149	150
*Am. Zinc 878	9	MacAndrews &	
"Am. Zinc, pf 31	22	Forbes, pf 99	101
Archer-DanMid 23	231/2	Merck & Co., pf 57	60
Archer-DanMid., pf. 871/2	89	Merrimae 84	86
*Atlas Powder 51	53	Mulford Co 30	33
*Atlas Powd., pf 83	901/4	"National Lead160	16034
By-Prod. Co 42	47	*National Lead, pf1161/4	117
By-Prod. Co., pf102	-	N. J. Zinc160	164
Canad. Ind. Al 42	44	Niag A., pf 80	85
Canad. Salt 95	100	Parke, Davis & Co., 801/2	81
Casein Co 62	66	Parke, Davis & Co 801/2 Penn Salt 80	82
Celluloid Co, 55	60	*Peoples Gas, Chi114	11434
Celluloid Co., pf 96	99	Procter & Gamble100	103
Charcoal Iron 20	35	Proctes & Gam., pf104	108
Ches. Mfg 47	49	Royal Bkg. Pow145	150
Ches. Mig., pf112	115	Royal Bkg. Pow., pf. 981/2	100
Clark Co., Fred 2 Cleve. Cliffs Iron 75	31/2	Shawinigan 4-	6
Cleve. Cliffs Iron 75	_	Shawinigan H130	132
"Com'l Solv. A 90	97	Sherwin-Williams 30	32
Do. B 891/2	93	Sherwin-Will., 1st pf.1031/2	10556
*Corn Products 425%	423/4	"Sterling Prod 645%	651/8
*Corn Products, pf1211/2	1223/4	Swan & Finch 20	24
*Davison Chem 4214	421/2	*Tenn. C. & Chem 83%	81/2
Dow Chem. non par. 59	61	*Tex. Gulf., Sul 9734	971/2
Dow. Ch., pf100	101	Union Carbide 5934	-
Dow Drug Co150	175	*Un. Drug106	1071/2
Dow Drug Co., pf 104 *Du Pont de Nem 1351/2	106	*Un. Drug 1st pf, 511/2	52
Du Pont de Nem1351/2	1357/8	*Un. Dyewood 20	275/8
*Du Pt. de Nem. Db. 92	93	*Un. Dyewood, pf 52	84
*Eastman Kodak11114	1111/2	Un. Gas Imp 57	59
*Eastman Kodak, pf.1101/2		Un. Gas Imp., pf 86	87
Freeport Tex 1134	117%	U. S. Gypsum127	132
*Genl. Asphalt 5234	53	*U. S. Indus, Al 841/2	85
*Genl. Asphalt, pf 91	92	*U. S. Indus, Al., pf.102	106
*Gold Dust 423/2	431/2	*Va. Car. Ch 256	27/8
Grasselli122	124	"V. Vivaudou 894	9
Grasselli, pf102	103	Will & Baumer 12	14

*Listed on New York Stock Exchange Unlisted Stocks Through Courtesy Pynchon & Co.

FOREIGN EXCHANGE	Par	Current
Great Britain (pound sterling)	\$4.866	\$4.63
France (franc)	183	.053
Italy (lira)	193	.043
Germany (mark) per hundred	28.80	
Czechoslovakia (crown) per hundred	.20,30	.030
Poland (zloty)	.193	.192
Japan (yen)	499	.386
Holland (florin)		
Spain (peseta)		
Belgium (franc)	193	
Switzerland (franc)	. 193	
Norway (krone)	. 268	
Sweden (krone)	268	.269
Denmark (krone)		
Argentina (peso)	424	
Brazil (milreis)	924	.114
India (rupee)		
China (Silver dollar, Hongkong)	.483	
(Tael-Shanghai, si'ver)		
(Tael-Peking, silver)	. 1.150	.790

JUDGMENTS FILED BY CHEMICAL FIRMS

Carbone Co., Inc., has filed judgment for \$709.65 in New York County against August Adickes. Certain-Teed Products Corp. judgment for \$204.45 against Thomas B. Foody. Consolidated Color & Chemical Co. judgment against Goldstein Brothers for \$154.72 in New York County. American Agriculture Co. judgment against Austin J. Hare and Leonard Werthan for \$7,-620.75. Schieffelin & Co. judgment for \$394.14 against Benjamin B. Schwald.

New Incorporations

In the Chemical, Drug, Oil Producing and Consuming Fields

Westphals Preparations, New York, \$15,000. Cosmetics. B. Sirota, H. Stiglitz, S. Meisler. Attorney, W. H. Stiglitz, New York.

Pall Mall Perfumery Co., Mount Vernon, N. Y., \$10,000. D. N. compilio, R. Signo, G. Cambe. Attorney, W. A. Forrester, Mount

Vernon.

Raezer Drug Co., Dover, Del., \$200,000. Manufacture. George
B. Raezer, Levi R. Raezer, Edwin B. Ruth, Littitz, Pa. Capital
Trust Co. of Delaware.

Nomoid Oil Co., New York, \$10,000. F. L. Shlep, H. E. Persons,
S. B. Kennedy. Attorneys, Shlep & Persons, New York.

O. M. Fish Co., Troy, New York, \$25,000. Confectionery. O. M.
Fish, C. A. Beck, G. Keeler. Attorney, J. V. Coffey, Troy.

Eternite Chemical Products Corp., New York, \$10,000. D. Hogan,
M. Luftman. Attorney, I. Ginsberg, New York.

Farley Packing. Corp., Wilmington, Del., \$275,000. Canning.

M. Luftman. Attorney, I. Ginsberg, New York.
Farley Packing Corp., Wilmington, Del., \$275,000. Canning.
Derp. Trust Co. of America.
Fluf-O Products Co., Dover, Del., \$100,000. Maunfacture perumes. U. S. Corporation Co.
Beadenkopf Leather Co., Wilmington, Del., \$100,000. Manufacure. Charles Glen Beadenkopf, Clarence M. Beadenkopf, Florence
Salmon, Wilmington. Attorney, Charles G. Beadenkopf, Wilmington. mington.

Durham Paper Mills, Philadelphia, \$100,000. Manufacture. Corp. uaranty & Trust Co.

Broza Manufacturing Co., Dover, Del., \$25,000. Metal polishes

Caledonia Drug & Dye Corp., New York, \$20,000. V. R. Gossner, J. Franklin, J. Gross. Attorney, W. F. Gossner, New York. Ideal Bottling Co., Boston, \$50,000. Fruit syrups, mineral and carbonated waters. James S. Athans, Geerge Ravanis and Arthur C. Velonis of Roxbury; Simon Berloe, Malden; Arthur Kesaris, Lewiston, Me.

My Own Knitting Mills, New York, \$50,000. R. L. Schaefer, M. Schwager, H. S. Landau. Attorneys, Schwartz & Schwager, Brooklyn, N. Y.

Brooklyn, N. Y.
Rintelen Nickel Alloy, Brooklyn, N. Y., \$100,000. J. C. Rintelen,
O. Nelson, R. Oslund. Attorney, E. F. Dickman, Brooklyn, N. Y.
Joubert Cie., New York, \$20,000. Cosmetics & perfumes. J. S.
Lindemann, S. Rosenfeld, I. Wengraf. Attorney, H. Koppelman.
Aberdeen Laundry Co., Boston, Mass., \$50,000. Alfred Fox,
Isidor Fox and Meyer L. Orlov, Brighton, Mass.
Cotton Products Co., Boston, Mass. and Quitman, Ga., 10,000
shares common, no per value. Cotton goods. William A. Cluff,
Kent, O.; James J. Walsh, Lexington, Mass., Allan B. Greenough, Newton, Mass.: Howard R. Whitegead, Quitman, Ga.
Sani-fold Co., Arlington, Converse W. Lloyd, agent, \$50,000.
Converse W. Lloyd, Newark, N. J.; Frank H. Baxter, Yonkers,
N. Y.; Frank E. Parham, New York.
Dephendine Laboratories, New York, \$2,000. Chemicals. G. H.

Dephendine Laboratories, New York, \$2,000. Chemicals. G. H. Jones, T. J. Kearns, J. P. McParlan. Attorney, F. Klein, New

Star Drug Products & Chemical Corp., New York, \$20,000. H. Juskowitz, Z. Cheifetz, I. Kelly. Attorney, Weinfeld & Weinfeld, New York.

Manahan Chemical Co., New York, \$20,000. H. J. Trudden, S. Bode, B. Debragga. Attorney. O. M. Gabier, Brooklyn, N. Y. Carlton Laboratory, Brooklyn, N. Y., \$15,000. Chemicals, R. F. Senese, J. Accardi, A. Spangehl. Attorney, J. S. Koenigsberg, New York.

Duane Remedies Corp., New York, \$300,000. Medicines. F. J. Davis, H. M. Hogan, A. J. Russo. Attorney, J. T. Smith, 224 W. 57th St.

Hydro Refrigerator Co., Dover, Del., \$10,000,000. Walter Parson, I. Victor Crawford, Joseph A. Barrett, New York. U. S. Cor-H. Victor Co.

Spencer Drug Corp., Philadelphia, \$100,000. Corporation Guarantee and Trust Co.

CANADIAN INCORPORATIONS

Memberys Perfect Paint Co., Ltd., Winnipeg, Man., \$50,000 Manufacture paints and varnishes. Harry Membery, Jeffrey Donaldson, John E. McPhail, Winnipeg.

Russell Drug Co., Ltd., Ottowa, Ont., \$50,000. Manufacture medicines and chemicals. Hyman Astrof, Myer J. Isaacs, Hyman Horlick, Ottawa.

Atlantic Trading Co., Ltd., Montreal, Que., \$50,000. Manufacture sugar and its products. Thomas A. Beament, Wm. G. Pugsley, Arthur W. Beament, Ottowa.

The A. W. Chase Co., Ltd. Toronto, \$200,000. Manufacture drugs nd chemicals. Albert Mewins, Gerald M. Malone, E. L. Weaver, Toronto.

Daverin, Paper Mills. Ltd., Camden East. Ont., \$350,000. Daniel Daverin, Lilian M. Daverin, Edward F. Daverin, St. Catherines, Ont.

Hinde and Dauch Paper Co., Canada, Ltd., Toronto, \$278,006. Manufacture paper and paper products. William S. Morlock, Sydney E. Wedd, B. V. McCrimmon, Toronto.



Ergot-Price Doubled in a Month

New Coop Short Abroad as Long Price Depression Discouraged Collection and Demoralized the Market

RGOT has advancd from 26c pound c.i.f. New York to 55c pound within a period of about a month. Some small quantities are being offered at lower figures, but the general asking price is 55c pound. At the 26c price, importers were not interested, and few looked for any movement in this item for some time to come. Surplus supplies have been depressing

the market for a long time with the inevitable result that sellers were willing to dispose of their goods at a substantial loss. In the spot market about a year ago, ergot had fallen from \$1.30 a pound in 1921 to 35c a pound, with a tendency at that time to fall much further. The drop in price of ergot was no exception, when the botanical was over-gathered. With a downward still going movement strong last Summer, im-

porters did not think it advisable to purchase supplies, until something akin to stability in the market had been reached. The price, however, kept on sagging until a few months ago, when a check up on spot stocks showed that no one had more than was wanted in the face of the reported short crop for 1924. When the price was quoted at 18c pound c.i.f. New York, dealers were advised to buy. They refused, and have been sorry for it ever since.

Europe Buying in Spot Market

Stocks are now scarce on spot as well as in Spain and Russia. During the early Spring, stocks were disposed of in large quantities to avoid carrying the goods into the Summer, when the material is likely to become wormy. The unsold supplies have been reconditioned, and brought back on the market. These goods would naturally carry a high cost due to having been cleaned, which causes a loss sometimes as high as 25 per cent. Supplies in Spain appear to be mostly those of last year's crop, as little material from the 1924 crop has been offered in the spot market. The reduction in the spot stocks is probably due to Europe having bought fair quantities in New York. Of course, this might also mean that the spot market is underselling either Spain or Russia. While Russia appeared to have large quantities to ship about a month ago, they are either withholding their goods, or in reality, now

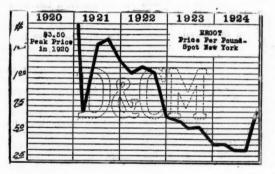
have nothing to offer. This latter assumption appears to be substantiated by the fact that one large American importer made certain Russian exporters a fairly high bid three weeks ago, but as yet has received no reply. Some of the goods imported last Summer have gone into other lines of consumption, rather than the usual supplies of pharmaceutical preparations.

A question has been raised whether the present prices from the primary market are warranted. Times have been known when shippers from Spain have cabled high prices on new crop, and sold only from old crop goods in order to leave the way clear for the new crop material. A few years ago, several dealers asked the United States Government to aid them in determining whether the high prices asked in Spain were

warranted, and the Government's reports were contradictory to the cables from the exporters in Spain. Since ergot is a natural growth, and depends to a great extent upon weather conditions in the rye fields, a check up on whether or not Spain has been having dry weather, which produces small ergot and also a small crop, or wet weather, which is the basic reason for a large crop, is essential. At the same time Spain may be having unfavorable conditions for the production of ergot, while Russia may be producing a large crop, which would depress the market or at least equal any shortage in Spain.

No doubt, importers will attempt to corral all of the supplies that they are able to, especially on an advancing market. When the price is high enough, they will let it out gradually so as to have as little effect on the price as possible. But when an item has been flooding the market for the past two years, and suddenly advances 100 per cent, dealers do not have much of an opportunity to corner the market. The tendency, too, is to refrain from speculating, until actual figures have been received on the 1924 crop. Up to the present time, several dealers evidently think that the goods have actually gone into consumption, and little remains in the hands of the speculators.

The reported short crop in Spain has already had its effect on the spot market, which is shown by the fact that the price has advanced from 31c pound to 60c pound. From June, 1921, the price gradually declined,



with the result that less and less ergot was picked from the rye thrashings from year to year, regardless of the amount of the material available. During these past three years, supplies had accumulated in practically all the markets of the world. If these goods have been disposed of, or are unfit for reconditioning, a shortage in Spain is naturally quite apt to raise havoc with prices. Reports and actual confirmation of this condition make all the difference in the world with regard to price, as one importer stated. If the shortage actually exists; ergot would look like a good buy at present prices, it would seem.

Consumers Prefer New Crop Goods

While buying in the spot market has been one of the causes of the present situation, consumers would rather have the new crop material from Europe, as this gives better satisfaction from the standpoint of the formula man. When he has good sound ergot, he can lower his operating costs by handling less material. Several sources state that some consumers made inquiry in the spot market before high prices were in evidence in the primary sources, but did not purchase goods after their investigations. As long as no one wanted ergot, two pounds are as good as fifty tons. With the consuming season at hand, buyers could not wait until the full arrival of the new crop material. They placed inquiries with several houses, no doubt, and each one of these in turn made inquiry in Spain or Hamburg. The result of this procedure gives the usual false impression in regard to the actual amount of ergot wanted. The Spanish exporters would naturally interpret the inquiry for more than it was really worth. The result was, the price advanced sharply.

Any desire to withhold firm offers from primary sources tends to start a bull movement, the extent of which depends upon the financial position of the seller. With Russia still in a subnormal state as far as finances go, and with Spain in a weak position owing to the low prices which have prevailed for the past two years, the trade does not think that they are actually holding back offers for the sake of advancing the price, but that they might, however, attempt to pass off the old stocks before selling the new crop material. As a rule, the material coming out of Russia commands less than the Spanish goods, but if consumers cannot obtain the Spanish material, other supplies have to be acceptable,

regardless of origin.

High Prices Stimulate Gathering

If an actual shortage exists at the present time, then the high prices ought to increase gathering for the next year or two. But for the present year, supplies look somewhat limited, and with such a sharp jump within the past month, the trade believes that \$1.25 pound ergot is possible, with some importers so bullish as to believe that \$2.00 material is within the realm of possibility. In the absence of an active demand for the goods, European shippers might take a lesson from the past, and buy from gatherers only sufficient ergot to keep the price above 55c pound.

Supplies that have been lying dormant for the past year or two will undoubtedly be brought out during this advance. However, such lots will probably not have much effect on the market, as holders might have some difficulty in disposing of goods when new crop material is available. But in the absence of new crop goods in the spot market, odd lots will come forward, and will probably increase as the news of the advance

in ergot spreads over the country.

Conservative Houses Not Buying

Confirmation of the reports of a short crop will probably bring out some keen competition to purchase sup-

plies for shipment. Some new crop goods have already been shipped out of Spain, but very little, and the trade thinks that they are still holding back considerable material. Since varying reports have been received in the past, some of the more conservative houses are likely to keep out of the market, and let their competitors buy all that they want. If this happens, the trade expects to see both old and new crop material well controlled for the next few months at least, until the purchasers attempt to sell their holdings.

CEYLON CITRONELLA ADVANCES TO 68c C.I.F.

Spot Stocks Closely Held—Primary Market Tending Upward—Java Again Scarce on Spot

Ceylon oil citronella has advanced from 61c pound c.i.f. New York to 68c per pound, with the probability that higher prices will prevail owing to a firm primary market caused in part by an advance in exchange rates. A number of sales were made at the lower figure, but the volume is thought to be small, and probably will have little effect on the future market. Definite information in regard to the market conditions in Ceylon is hard to obtain. One importer says he has made a bid, which the exporters apparently accepted, but later asked what he would be willing to pay. Between the execution of the order and delivery of the goods, a considerable degree of uncertainty pre-Buyers ideas are somewhat below import costs, but if they want the goods, they will have to pay the price, as stocks are held in strong hands, and at the same time are becoming reduced materially.

Consumers of the oil for the soap industries are not buying at the present time, and some of the leading importers say they have entirely filled their requirements. Large quantities, however, are being used in the manufacture of geraniol. Since Ceylon is selling at 75c per pound spot, and contains at least 50 per cent geraniol, some consumers have found it more profitable to use the Ceylon in preference to the Java, which is selling for \$1.50 pound, and contains about 85 per cent ger-

aniol.

Java citronella, however, is scarce in spite of the tendency to use the Ceylon in making geraniol. Stocks are low on spot, and one large American importer has nothing to offer for prompt shipment from Java. He says January-March shipment is named at \$1.22 per pound c.i.f. One dealer in New York received 29 tons about three weeks ago, and now he says he could not fill an order for 50 pounds. Fair quantities were moving between dealers last week, but have passed into consumption as the demand for Java for the manufacture of geraniol has been quite active.

Bergamot trees were severely damaged owing to a cloudburst and cyclone, which swept over the producing areas on Nov. 8-9, according to a report from Palermo, which states: "The extent of the damage has not been ascertained, though some gardens have been reported completely destroyed. Stocks of the old crop were already reduced to a minimum, thereby causing the withdrawal of sellers from the market. Buyers are numerous and are willing to take anything that is offered at the last prices paid."

Protest of F. W. Myers & Co. against duty of 15 per cent ad valorem on sweet water glycerin, claiming that it was free of duty or dutiable under paragraphs 35 and 386 of the tariff act of 1913 as crude glycerin, was overruled by the Board of U. S. General Appraisers.

Clark Chemical Co., Wickliffe, O., whose plant was destroyed by fire about two months ago, will rebuild at a cost of \$50,000.

NEW DUTY ON BARBITAL NOW EFFECTIVE (Special to Drug & Chemical Markets)

Washington, D. C., Dec. 3.—The higher rate of duty on barbital, or diethylbarbituric acid, became effective last Saturday, Nov. 29, in accordance with the proclamation by the President on Nov. 14. The new rate of duty is 25 per cent based on the American manufacturer's selling price. The previous rate of 25 per cent was based on the foreign value of the product. The foreign value has been estimated at about \$2.50, while the American price is roughly \$10.00 lb. Assistant Secretary of the Treasury Moss had previously instructed collectors in various ports that the new rate would become effective Nov. 29, or two weeks after the signing of the proclamation by the President, as specified in the law.

MAKE NEW RULING ON GAUGING ALCOHOL

(Special to DRUG & CHEMICAL MARKETS)

Washington, D. C., Dec. 3.—The Commissioner of Internal Revenue has just issued a circular to collectors in which he states that hereafter all fractional parts of a gallon, less than one-tenth, will be disregarded in gauging alcohol at industrial alcohol plants, industrial alcohol bonded warehouses, and denaturing plants. He says:

"For example, a package of 190 proof alcohol weighing 326½ pounds net, will be reported on Form 1440 as containing 48.00 wine gallons, 91.20 proof gallons. A package of 190 proof alcohol weighing 340 pounds will be reported as containing 50.00 wine gallons, 95.00 proof gallons."

Wayne B. Wheeler, general counsel of the Anti-Saloon League, spoke at St. Andrews Methodist Episcopal Church, 120 W. 76th st., New York, on Sunday, Nov. 30, in favor of the Cramton bill which makes the Prohibition Unit an independent bureau, responsible only to the President. He said the Revenue Bureau was the source from which bootleggers obtained their supplies of alcohol, claiming that 6,000,000 gallons released by Internal Revenue Collectors supplied the illicit trade. He did not discuss the needs of the industries, pleading only to give the Prohibition Bureau absolute authority, which he said the Cramton bill would do.

Imports of essential oils other than turpentine into Great Britain during October were 355,900 pounds, valued at £110,339, compared with 442,010 pounds, valued at £104,584, for a like period in 1923, and the re-exports during October were 107,312 pounds, valued at £40,574, compared with 102,676 pounds, valued at £48,140, for a like period in 1923.

Prof. Edmund O'Neill, veteran director of the chemical laboratories at the University of California, Berkeley, will retire from active work next year. He is sixty-five years of age and has been connected with the university for forty-five years. He served with all eleven presidents of the university.

The annual meeting of the National Drug Trade Conference is in session at the Hotel Washington, Washington, D. C., with Samuel C. Henry presiding. Consideration will be given to the Cramton bill and other legislative matters.

Protest of Truempy Faesy & Besthoff, Inc., New York, claiming duty was assessed on an excessive weight of magnesium carbonate has been overruled by board 3 of U. S. General Appraisers.

MAKES STUDY OF AMERICAN WORMSEED

South Dakota State College Has Still With Capacity of 250 Gallons

Investigations of American wormseeds, which were entered upon by the Division of Pharmacy, South Dakota State College, under the direction of Professor Anton Hogstad, Jr., four years ago, through a gift from D. F. Jones of Watertown, S. D., were continued during the 1924 season on a scale much larger than ever heretofore attempted, says the "Pharmaceutical Era." About 10,000 pounds of herb were subjected to distillation during the past Summer in the new boiler plate steel still, purchased by the Division of Pharmacy for volatile oil investigations, in connection with the medicinal and poisonous plant investigations gardens. The still, which has a capacity somewhat greater than 250 gallons, is capable of receiving a charge of herb ranging up to 500 pounds, depending upon the nature of the herb, whether freshly cut or that which has been subjected to a process of air-drying in the fields.

The investigation has furnished much valuable data as to the proper time of collection of herb, and which will eliminate in large part many of the difficulties encountered in the production of an oil that will comply with the requirements of the United States Pharmacopoeia.

A second investigation was undertaken by Professor Hogstad which investigation was conducted in a parallel manner with that of the distillation studies. This investigation comprised a micro-chemical study as to the origin and nature of the secretion of the oil within the plant. The entire plant, over all periods of development was subjected to a rigid micro-chemical examination, the results of which were recorded by means of a series of hand colored illustrations as well as tinted photomicrographs, the latter to substantiate the authenticity of the illustrations. This investigation has proven to be invaluable for the proper interpretation of the distillation reports as well as adding to the fund of knowledge of the origin and nature of secretion of volatile oils.

Essential oils have been in fair demand, and several important price changes have taken place, according to "The Chemist and Druggist," of London, which says: "The position of American peppermint oil becomes still more stringent and very strong advices have been received from Michigan. Japanese mint has probably never before been so scarce in London. Cedar wood oil is dearer and American spearmint has advanced. Cochin lemongrass has been in demand, and is dearer. Spot supplies are limited. Bergamot is firmer for certain brands, and lemon has also advanced. Ceylon citronella is cheaper. Bourbon geranium is lower at the source, and American wormseed is easier."

Perfumes are in active demand in French West Africa, especially the cheaper grades, according to an official report, which says: "The style of package is often more important than the quality of the contents. French products are faced by the keen competition of British and German preparations, the latter being offered at low prices. The duty on perfumery of all kinds, including soaps, containing alcohol is 400 france per 100 litres, but not less than 12 per cent ad valorem; on other kinds, 20 per cent ad valorem, calculated on the invoice price increased by 25 per cent."

Imports of drugs and chemicals by the Philippine Islands during 1923 were valued at 1,045,445 pesos. The prevalence of animal diseases in the various parts of the country accounted for an increase in the imports of vaccines, antitoxines, and serums.

The Fine Chemical Market

Current Spot Quotations for Fine Chemicals, page 1710

MERCURY ADVANCES 50c FLASK ON SPOT

Temporary Scarcity Coupled With Higher Prices In London—Thymol Higher—Menthol Lower—Potash Permanganate Steady—Imported Bromides Quiet Though Firmly Held—Codliver Oil Firm—Barbital Duty Effective

PRICE CHANGES IN NEW YORK (Stocks in First Hands) Advanced

Acid, Diethylbarbituric, Imp., Potash Permanganate, Imp., 25c fb
Mercury, 50c flask Potash Permanganate, Imp., 1c fb.
Thymol, 50c fb.

Declined Menthol, 25c lb.

Trend of the Market

2	Today	Last	Last	Last	War Peak	Pre- War
Acetanilid		\$.36	\$.36	\$.32	\$2,00	\$.20
Acid Citric, Import	.46	.46	.451/2	.47	1.25	.45
Caffeine Alkaloid	3.50	3.50	3.50	4.00	18.00	3.65
Calomel, American		1.22	1.22	1.25	3.43	.90
Camphor, Jap., ref	.67	.67	.67	.861/2	3.55	.41
Iodine, Resublimed	4.75	4.75	4.75	4.55	5.00	3.75
Menthol	13.25	13.75	14.50	14.00	13.50	3.00
Potassium Bromide, Cryst.		.48	.48	.26	4.30	.80
Quinine Sulfate, Imp	.50	.50	.50	.50	.90	.25
Sodium Salicylate	.40	.40	.40	.40	4.25	.27
Strychnine Sulfate	.491/2	.491/	491/2	.84	2.05	.50
Average	2.38	2.42	2.48	2.48	5.92	1.56

While demand for fine and medicinal chemicals during the week has been quiet, holders are firm in their views, and are offering little inducement to buyers in the way of price shading. They undoubtedly figure that they can afford to wait a few days, rather than take a loss as replacement costs are generally higher than spot values, and at the same time spot stocks are lower than usual at this time of year. The average price for fine chemicals during the past month shows little change over the month previous. Domestic makers are holding the price of potash permanganate at 15c pound f.o.b. New York. Imported material for shipment is slightly higher than domestic goods. Menthol has declined slightly, but between now and the arrival of new crop goods, most anything may happen owing to the close control of spot stocks. If an order for 200 pounds was received in the market, considerable difficulty would be met in filling it.

Acetanilid—Makers report a steady demand at 36c@ 38c lb. spot for U.S.P., and resellers at 35c@36c lb.

Acid, Citric-Imported firmly held in spite of the weak

demand. Quoted 46c@46½c lb. spot, and domestic 46c @47c lb.

Acid, Diethylbarbituric—Imported has advanced to \$4.50@\$5.00 lb. spot owing to the advance in the duty, which is now 25 per cent of the domestic price. The makers price has not been settled on, but the trade thinks that it will allow at least 50 per cent increase in the duty. The new duty became effective on Nov. 29.

Acid, Salicylic—Quiet at 35c lb. spot by makers, and 32c@33c lb. from resellers.

Acid, Tartaric—Imported firmly held on spot at 26½c @27½c lb. with replacements above these figures. Domestic, 29c lb.

Alcohol—Demand has been active, and some state that an advance is entirely likely. Quoted at 57½c@59½c gal. spot in drums for No. 1 specially denatured, and 56½c@58½c gal. for No. 5 completely denatured.

Alcohol, Butyl—Quoted firm at 27c@28c lb. works as to quantity. Reports are heard that a company is contemplating the manufacture of this item from calcium carbide. Imports last week at New York were 37 drums.

Bay Rum—Demand quiet at \$1.05 gal. spot for either St. Thomas or Porto Rican material.

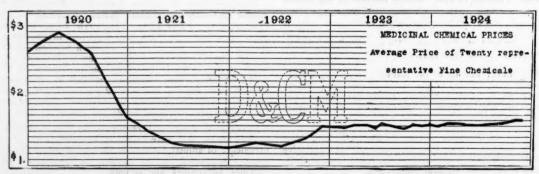
Bromides—Imported material is strongly held in spite of the small demand. Ammonium named at 48c@50c lb. spot; potassium, 42c@44c lb.; and sodium, 44c@46c lb. with the possibility of higher prices owing to a strong primary market. Last week saw 90 cases imported at New York. Domestic firm at 54c@55c lb.; potassium, 48c@49c lb.; and sodium, 48c@49c lb.

Camphor—Japanese slabs quoted steady at 67c@68c lb. spot with shipment named at 59c lb. c.i.f. New York. Stocks in New York are reported small, but several sources seem to think Japan has almost unlimited supplies. Domestic named at 83c lb. in bulk.

Codliver Oil—Market strong at \$28.50@\$30.00 bbl. spot with shipment still named at \$28.00 bbl. c.i.f. New York. Several buyers have not as yet covered their requirements, but, no doubt, they will have to come into the market in the near future.

Cream Tartar—Imported quiet at 201/2c@21c lb. spot, and domestic 211/4c@211/2c lb.

Formaldehyde—Makers report a steady demand at 9c@91/4c lb. works, in c.l., and 101/2c lb. in carboys.



DENG AND FINE CHEMICAL SECTION

Fusel Oil—Quiet at \$3.25@\$3.40 gal. spot as to quantity. Imports last week at New York were 34 drums.

Glycerin—C.P. generally quoted at 19c@19½c lb. spot in drums, although some lower figures are being quoted in the Middle West. Dynamite, 17½c@17¾c lb. spot.

Menthol—Has declined to \$13.25@\$13.75 lb. spot as to quantity owing to small demand. However, if a pick-up occurs before the arrival of new crop material, higher prices are quite likely. Importers are waiting confirmation in regard to the amount of the new crop. The figures of the bears and bulls show a wide difference.

Mercury—Spot higher at \$69.50@\$70.00 flask owing to an advance in London and the steady demand on spot. London is higher at £10 15s per flask. Although imports last week at New York were 700 bottles, the trade thinks that these were mostly sold to arrive. Italy is quoting £10 10s per flask ex-mine, and Spain £13 10s.

Methanol-Market strong at 67c gal. in tanks for 95% material.

Potassium Permanganate—Domestic manufacturers are unchanged at 15c@16c lb. f.o.b. New York. Sales this past month have been reported large. Imported also named firm at 15½c@16c lb. spot with shipment about equal to these figures.

Sodium Benzoate—Makers name 62c@65c lb. spot as to quantity. Demand has been rather quiet for the past two weeks.

BROMIDES SCARCE IN BELGIUM

(Special Correspondence to Drug & CHEMICAL MARKETS)

Antwerp, Belgium, Nov. 22.—The market in bromides has reflected the very large inquiry from the United States and this class of goods remains remarkably firm and scarce. Regarding American products, there has been very little interest in this country, except for corn dextrin, which is firm with small supplies.

Fusel oil remains very strong with sales effected on the basis of \$90 per 100 kilos and even higher for December-January shipment.

Botanicals—There has been a fair call for valerian root which is now not easily obtainable, although the crop is satisfactory. Growers are not at all anxious to take engagements for delivery too far ahead.

As regards Roman chamomiles, while the price for the best quality remains easy, there has been active selling of the brownish industrial flowers with the effect that the price for these has risen out of proportion with the better qualities. The industrial flowers are selling at Belgian francs 3.80 to 4. per kilo f.o.b. Antwerp. The rates of exchange were one dollar equals Belgian francs 20.70; one pound sterling equals Belgian francs 95.80.

MEDICINAL EXPORTS WERE \$1,700,557

(Special to DRUG & CHEMICAL MARKETS)

Washington, D. C., Dec. 3.—The balance of trade in the crude drugs group for October continued as usual in favor of the imports with 8,892,977 pounds, valued at \$723,971, compared with exports of 621,902 pounds, valued at \$201,084, according to the Chemical Division, Department of Commerce. The leading imports were pyrethrum flowers, 535,596 pounds, valued at \$166,719; and licorice root, 5,523,982 pounds, valued at \$159,321.

In striking contrast to the crude drug trade was the trade in medicinal and pharmaceutical preparations, exports of which amounted to \$1,700,557, in October, 1924, while imports were only one-fifth as much as the exports, or \$442,118. The most important import item was quinine sulfate, receipts of which totaled 214,008 ounces, worth \$105,623.

ERGOT HIGHER IN LONDON

American Peppermint Oil, Opium and Shellac Futures
Also Advanced—Codliver Oil Firmer—Cantharides
and Sennas Easier—Menthol and Castoreum Lower

(Special Cable to DRUG & CHEMICAL MARKETS)

London, Dec. 3.—Trading in crude drugs and fine chemicals is quiet. Advances are reported on ergot, cloves, Japanese mint oil, American peppermint oil, opium, and shellac futures.

The market is firmer on codliver oil, oxalic acid and buchu leaves.

Prices are easier for Russian cantharides, sennas and

Quotations are lower on chloral hydrate, menthol, Jamaica sarsaparilla, linseed oil and Hudson Bay castoreum. An offering of 2,000 lbs. of castoreum will be made at auction on Dec. 10.

London, Nov. 22 (By Mail)—In the drug and chemical markets there is a feeling of optimism and although business cannot be called brisk a very firm tone prevails. American peppermint oil in tins has experienced a further sharp advance and a good business has been doing at 33s 6d per lb., with some offers withdrawn. H. G. forward delivery 40s. Japanese peppermint oil is short on spot with sales up to 20s 6d per lb.; Oct.-Nov. 17s c.i.f. Distant shipments are offered by second hands as low as 12s 6d c.i.f., but this is attributed to manipulations by bear operators.

Cocoa butter is an improving market at 1s 5d per

lb. being higher.

Codliver oil is about 3s per barrel dearer at 118s c.i.f. Ergot of rye, Spanish, is advancing, and although there are lots available on spot at 1s 5d per lb. direct Spanish offers have been received up to 1s 8d per lb.

Oil lemon, American spearmint oil and oil bergamot

are firmer.

Camphor—Refined Japanese slabs and crude are easing off somewhat, owing to slack demand and lower offers from the East.

Bismuth metal has been reduced officially by 1s 6d per lb. to 6s per lb., owing doubtless to renewed lower offers by suppliers from districts not under the control of the monopoly.

Juniper Berries-The report of the partial failure of the Italian crop appears to be correct and a further

advance has been made to 30s per cwt.

MEXICAN VANILLA NEARLY ALL SOLD

Vera Cruz, Mexico, Nov. 22.—Nearly all the new crop of green vanilla beans has been bought from the natives. Prices are high, due to the short crop, and the competition among the buyers and curers. The green vanilla beans are selling at \$2.50 to \$3 Mexican currency, per pound, fifty-five pounds of the green beans when dried and cured making ten pounds of cured vanilla. To this cost price must be added, labor, curing, packing, cost of containers and freight charges; also 11½ cents (American currency) municipal tax for each pound of vanilla exported from the vanilla district. The new 1924-1925 crop should be cured and ready for shipment by June. Quality is good this season. American buyers arriving here are astonished at the price asked for the uncured beans, and find that very few beans can be obtained from the growers.

Seydel Chemical Co., Jersey City, has appointed Harry J. Ahles, 350 N. Clark st., Chicago, Ill., as western representative for the sale of Seydel fine chemicals.

The Crude Drug Market

Current Spot Quotations for Crude Drugs, page 1719

LOBELIA HERB ADVANCES ON SCARCITY

Supplies Limited at Source—Damiana Leaves Tending Scarce—Althea Root Sharply Higher—Lycopodium Firmer—Cascara Sagrada Higher on Coast—Belladonna Leaves in Better Supply—Strophanthus Seed, Amber Sorts, and Cardamom Seed Scarce

PRICE CHANGES IN NEW YORK (Stocks in First Hands)

Advanced

Althea Root, Cuts, 15c fb. Damiana Leaves, 5c fb. Lobelia Herb, 1c fb.

15c tb. Lycopodium, 2c tb.
5c tb. Marjoram Leaves, French, 5c tb.
b. Sandarac Gum, 2c tb.
Strophanthus Seed, Kombe, 60c tb.

Declinea

Aloes, Cape, ½c fb. Belladonna Leaves, 2c fb. Cloves, Zanzibar, 1c fb. Mandrake Root, 1c fb. Pumpkin Seed, 2c fb. Snake Root Canadian, 3c fb.

Tre	T	War	Pre-			
	Today	Last Week	Month	Last Year	Peak	War
Aconite Root, U.S.P	\$.35	\$.35	\$.35	\$.50	\$.90	\$.42
Buchu Leaves, Short		.78	.76	.90	4.00	.85
Cantharides, Russian		.80	.80	1.25	9.00	2.10
Cocculus Indicus		.03	.03	.031/2	.85	.03
Ergot, Spanish		.65	.40	.38	4.50	.54
Insect Powder, pure	.44	.44	.45	.63	1.00	.28
Ipecac, Cartagena, Powd	2.50	2.50	2.35	2.60	4.50	1.35
Nux Vomica	.05	.05	.05	.05	.141/2	.07
Opium gum	12.00	12.00	12.60	8.00	30.00	5.00
Rhubarb Root, H. D	.35	.35	.35	.37	1.75	.15
Tragacanth, No. 1, ritbon.		1.15	1.15	1.45	6.00	1.50
Wild Cherry Bk., thin nat.		.081/2	.081/2	.13	.21	.07
Average	1.58	1.59	1,58	1,36	5.28	1.60

The development of a number of spot scarcities last week brought on several acute situations in the crude drug market. Sellers oversold themselves in a number of instances, and when they turned to the source of supply to obtain goods, gatherers advanced the price in some cases entirely out of proportion to the importance of the item. All of which tends to show the smallness of spot stocks. Any inquiry directed toward primary markets will, undoubtedly, cause shippers to have firm ideas in regard to prices. At the present moment, a slightly easier shipping position exists, especially from Europe. Importers in the spot market have some difficulty in tempting buyers, but if consuming demand again sets in sharp advances all along the line may be expected. Demand for spices has quieted down after two months' activity.

Agar Agar—Price remains firm at \$1.55@\$1.60 lb. spot for No. 1 material, and \$1.30 lb. for No. 3 goods, with Jan.-Mar. shipment at \$1.02 lb. c.i.f. New York for

No. 1 Kobe. The spot market appears to be none too well supplied.

Aloes—Cape slightly easier at 8½c@9c lb. spot, and Curacao firm at 10½c@11c lb. with replacement fully equal to these figures.

Althea Root—Cuts have advanced sharply and now quoted at 45c@50c lb. spot owing to scarcity and active demand. Whole named at 11c@12c lb.

Anise Seed—Spanish firmly held at 15c@16c lb. spot in regular quantities with 1434c lb. quoted in a large way. Star named at 11c@113/c lb.

Arabic Gum—Amber sorts scarce at 12½c@13c lb. spot as to quantity. Stocks were low previous to the first of November, due in part to the high import cost, but since then they have been reduced to practically nil due to the active demand from the textile mills. Some dealers are looking for 14c sorts in the near future.

Areca Nuts—Whole firm at 21c@23c lb. spot, while powdered is in good supply at 20c@22c lb.

Balsams—Oregon fir firm at \$1.00@\$1.10 gal. spot as to quantity, and Canadian is named at \$11.00@\$11.50 gal. For other balsams see "Essential Oil Market."

Belladonna Leaves—In better supply at 24c@26c lb. spot as to seller and quantity. Fair quantities came in the early part of this week, and in this instance they have not as yet been sold.

Buchu Leaves—Goods are available at 76c@78c lb. spot in bales, and 81c@83c lb. for less.

Cardamom Seed—Firm and active with tendency to scarcity. Quoted at \$2.00@\$2.25 lb. spot for bleached, and \$1.90@\$2.00 lb. for decorticated.

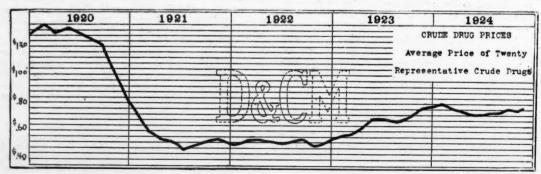
Cascara Sagrada—The Coast has firmed up sharply and now best price offered is 13½c lb. f.o.b. Spot goods are still obtainable at 14½c lb., but some dealers are asking as high as 17c lb. From now on, dealers look for a much firmer market.

Cinchona Bark—Active and firm at 26c@28c lb. spot for broken, and 50c@52c lb. for quills.

Cloves—Zanzibar easier at 29c@30c lb. spot, although in a large way less might be done.

Damiana Leaves—Supplies on spot are reported to be limited to 250 pounds, and the price is firmly held at 40c lb. New arrivals are expected, but not for a few days

Dandelion Root—In small demand at 26c@28c lb. spot with shipment named at 20c lb. c.i.f. New York.



as to seller.

Ergot-Market remains firm at 60c@65c lb. spot as to holder. Sales were made last week for import at 50c lb. c.i.f. New York, or 60c lb. duty paid.

Insect Powder-Quoted on spot at 44c@46c lb. as to seller and quantity. Demand has been quiet, and importers are not inclined to buy for shipment at the present time.

Ipecac Root-Rio firm at \$2.25@\$2.35 lb. spot for whole, and \$2.50@\$2.60 lb. for powdered with shipment named at \$2.10 lb. c.i.f., New York. No confidence can be placed in the shipment price, however, as shippers say they would probably take \$2.10 lb., but are not quite sure.

Juniper Berries-Market steady at 51/4c@6c lb. spot as to seller.

Lobelia Herb-Spot market strong at 35c@38c lb. with tendency to higher figures owing to scarcity in primary market. One dealer in New York says that he has covered the entire South in search of supplies. and has found only limited quantities.

Lycopodium-Higher at 62c@64c lb. spot owing to scarcity.

Mandrake Root-Lower at 11c@12c lb. spot.

Marjoram Leaves-French higher at 40c@45c lb. spot with shipment quoted at 40c lb. c.i.f. New York, German, 29c@31c 1b.

Pumpkin Seed-Steady at 14c@16c lb. spot. Considerable activity reported in this item.

Sandarac Gum-Higher at 44c@46c 1b. spot.

Senna Pods-In good supply at 121/2c@14c lb. spot.

Snake Root-Canadian lower at 35c@37c lb. spot.

Strophanthus Seed-Kombe has advanced sharply and now quoted at \$1.25@\$1.40 lb. spot owing to scarcity. Hispidus supplies are off the market.

Control of the sandarac gum market by a large lacquer manufacturer is a possibility, according to George H. Lincks, New York, who says: "The request has been made for a minimum and maximum price over a number of years, along with the minimum and maximum crop figures. As the crop totals only 75 to 80 tons per year and the prices have increased from 18c pound last November to 44c pound at the present time, the possibilities of a strong market seem well assured. The new crop is being gathered and shipped during November-December. Supplies are limited.'

Spanish supremacy in the Argentine olive oil market has been seriously affected by Italian competition. During 1919, Spain supplied 93.6 per cent of Argentina's demands for this product. In 1923, semi-official reports indicate that Spanish shipments have fallen off to approximately 35 per cent of the total Argentine importation. In this line also the price factor has reacted to the detriment of Spanish products.

Toilet soaps on the Hankow market are manufactured mostly by the Japanese. Of the fifty-five brands sold in that market forty-five are manufactured either in Japan or in Japanese-owned factories in Hankow and Shanghai, while the balance are European and American made.

New Greek Government regulations concerning the exportation of olive oil allow 70 per cent of available stocks of first grade oil to be exported; second grade, 80 per cent; olive oil unfit for human consumption, no restrictions.

Elm Bark-Select ranges from 26c up to 29c lb. spot DRUG PRICES ADVANCE IN PHILADELPHIA (Special to DRUG & CHEMICAL MARKETS)

Philadelphia, Dec. 3.-Drugs are in good demand and wholesalers report that sales are about the same as they were last month, according to the Federal Reserve Bank of Philadelphia. The bank says: "Seasonable patent medicines, toilet goods, perfumes, and staples are selling actively. Prices in the botanical drug market are considerably higher than at the close of October and quotations for fine drugs and chemicals are also higher, but are not quite as high as they were earlier in this month.

"Sales during October were 3.5 per cent larger than those of September, but 0.1 per cent smaller than those of October, 1923. Stocks at the close of October were 6.0 per cent larger than at the close of September and 0.8 per cent greater than they were a year ago. The ratio of accounts outstanding to sales was 149.5 in October, compared with 149.8 in September and 138.2 in October, 1923."

CANADIAN ALCOHOL EARNS \$3.78

(Special to DRUG & CHEMICAL MARKETS)

Montreal, Que., Dec. 3.-Net profits of Canadian Industrial Alcohol for the year ended Sept. 30, 1924, increased approximately half a million dollars compared with the previous year, according to the annual report just submitted to shareholders. This balance sheet still shows the old capitalization of 400,000 shares of \$25 value each. Profits, after allowing for depreciation and taxes, were equal to \$3.78 a share. This equals \$1.89 a share on the new capitalization.

Net profits are \$1,515,309. After payment of dividend there is a balance of \$715,309, making the total balance of profit and loss account \$1,135,909. Working capital is slightly below last year's figure, at \$1,054,757.

H. O. Day will become manager of the wholesale drug firm of Brewer & Co., Worcester, Mass. Mr. Day has been manager of the Portland, Me., branch for the last five years and was presented last week with gold watch and chain and gold cuff links by his fellow employees. A. H. Perkins, general manager of the Worcester, Mass., store will succeed Mr. Day as manager of the Portland branch. The testimonial of esteem for Mr. Day took place at the company's offices and was attended by the president, A. C. Brewer, J. T. Byrne, general manager of the Brewer laboratories, Charles L. Fix, general sales manager of the Worcester plant, and W. A. McGrath, general manager of the Brewer tire plant.

The spice market is active and feverish as ever, consuming and distributive trade being livelier than is customary at this season, according to John Clarke & Co., New York, who say: "The invoice trading is rather broad in pepper, in all positions, and narrow in other groups, for the simple reason that there are such restricted totals in which operation is possible in nearly everything but black and white pepper, in which articles there is a fair afloat supply, and a disposition to trade in futures here and in Europe."

Exports of kauri gum from New Zealand during September were 621 tons, valued at £53,488, of which the United States received 253 tons, valued at £26,884, according to George H. Lincks, New York, who says: "The production for September was 375 tons, and for October up to the 28th was 380 tons."

Exports of sesamum seed from India during eight months ended Aug. 31 were 8,800 tons, compared with 9,791 tons for a like period in 1923.

DRUG AND FINE CHEMICAL SECTION

The Essential Oil Market

Current Spot Quotations of Essential Oils, page 1733, Aromatic Chemicals, page 1734

OIL WORMSEED DECLINES 20c POUND

Consuming Demand Lacking—Tendency to Accumulation of Stocks—Oil Sweet Almond Higher—Oil Bergamot Advances Sharply—Oil Caraway Easier—Oil Java Citronella Again Scarce—Oil Peppermint Higher —Oil Spearmint Firmer

PRICE CHANGES IN NEW YORK (Stocks in First Hands)

Advanced

Oil Almond, Sweet, 10c tb.
Oil Bergamot, Coppers, 10c tb.
Oil Citronella, Java, 10c tb.
Oil Cigron, 50c tb.
Oil Ginger, 50c tb.
Oil Juniper Berries, 5c tb.
Oil Lemon, Italian, 5c tb.

·Declined

Oil Caraway, 15c tb. Oil Wormseed, 20c tb. Oil Sassafras, U.S.P., 5c tb.

4 . 00	nd of t	Last	Last Month	Last Year	War Peak	Pre War
Oil Bergamot		\$3.40	\$3,40	\$2.75	\$7.00	\$5.00
Oil Citronella, Ceylon		.73	.73	1.00	1.02	.60
Oil Cloves		2.10	1.95	2.40	3.70	1.40
Oil Lemon, Italian		.90	.88	.75	1.70	2.00
Oil Peppermint, Nat		8.00	6.50	3.15	9.00	2.25
Oil Sandalwood, E. I	6.75	7.00	6.15	7.15	14.00	5.25
Oil Sassafras Artif	.35	.35	.35	.38	1.00	.26
Benzaldehyde, U.S.P	1 50	1.50	1.50	1.50	5.15	1.50
Coumarin		3.25	3.25	4.50	31.00	3.10
Methyl Salicylate, Cans	.47	.47	.47	.47	1.00	.90
Vanillin	.491/2	.49%	.491/2	.48	.95	.20
Average	2.68	2.51	2.32	2,23	6.83	2,05

Active demand has resulted in another advance in a number of the more important essential oils. Interest has broadened so as to take in nearly all of the items with the exception of oils caraway and wormseed, which have declined during the week. The balance of the list is holding firm with a growing tendency to develop several acute situations before the end of the year. Stocks in a number of oils have nearly reached bottom, and on a small order comparatively low figures can be done, but on a drum inquiry much higher prices would have to be paid. The effect of keeping spot stocks low during the last three months is beginning to show that even when import costs are higher than spot, it sometimes pays to bring in goods, providing the time in transit is sufficient to allow spot stocks to become depleted. When only a few days separate the primary market and the spot, little can be saved in carrying

large stocks on spot when the primary is higher than the local market.

Essential Oils

Oil Almond—Sweet has again advanced to 85c@90c lb. spot as to quantity due to scarcity and higher shipment figures.

Oil Anise—Spot stocks are becoming reduced at a fast rate. Quoted on spot at 58c@60c lb. spot for U.S.P. goods, and 55c@57c lb. for technical material.

Oil Bergamot—Coppers have advanced to \$3.75@\$4.00 lb. spot owing to higher replacement costs. Reports have been heard that a severe storm destroyed a large portion of this year's crop. Artificial, \$2.20@\$2.35 lb.

Oil Bois de Rose-Firm at \$4.75@\$5.50 lb. spot as to quality.

Oil Caraway—Has declined and now quoted at \$3.00 @\$3.15 lb. spot as to quantity and seller. Some low offers have been heard from Holland, but importers say that unless they go lower, they will not buy even to average up on the present high costing material.

Oil Cassia—Redistilled firm and active at \$2.75@\$2.90 lb. spot with tendency to scarcity. Prompt shipment is named at \$1.80 lb. c.i.f. New York, although supplies at these figures are somewhat limited.

Oil Cedar Wood—In active demand at 80c@90c 1b. spot as to seller. The new distillers of this article have ceased to operate, according to the trade.

Oil Citronella—Ceylon firmly held at 75c@82c lb. spot in drums as to seller, and 78c@85c lb. in tins. Java is again scarce and now \$1.50@\$1.60 lb. spot is wanted for drums, and \$1.60@\$1.70 lb. for tins.

Oil Cloves-Market firm at \$2.10@\$2.20 lb. spot in

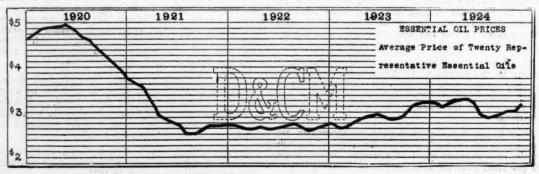
Oil Erigeron—Has advanced again and now quoted at \$4.00@\$4.50 lb. spot as to seller. Sales are reported to have been made in the country at \$4.50 lb.

Oil Geranium—Bourbon is easy at \$7.00@\$7.50 lb. spot as to quality, and Algerian \$7.25@\$7.75 lb. African, \$4.25@\$4.50 lb.

Oil Ginger—Has advanced to \$9.50@\$10.50 lb. spot owing to higher spice market.

Oil Juniper Berries-Firmer at \$1.60@\$1.75 lb. spot.

Oil Lemon—Italian has advanced to 98c@\$1.15 lb. spot with prompt shipment named at 70c lb. c.if. New York, and futures at 67c lb. American, 75c@80c lb.



DADO AND FINE CHEMICAL SECTION

Oil Lemongrass—Higher at \$1.10@\$1.20 lb. spot owing to scarcity. Last week saw 4 drums entered at New York.

Oil Mace-Firmer at \$1.60@\$1.70 lb. spot.

Oil Orange—Italian firm on spot at \$2.95@\$3.25 lb. with prompt shipment named at \$2.25 lb. c.i.f. New York, and futures at \$2.00 lb. West Indian, \$2.60@ \$2.75 lb.

Oil Peppermint—Market has advanced again to \$9.00 @\$9.50 lb. spot for natural, and \$9.50@\$10.00 lb. for redistilled with the lower figure for small lots, and for large quantities the maximum figures are inside. Country holding to \$9.25 lb, having passed the \$9.00 lb. mark early this week. Stocks in the country are reported well controlled.

Oil Sassafras—Slightly lower at \$1.10@\$1.20 lb. spot for U.S.P. goods as to quantity.

Oil Spearmint—Higher at \$4.35@\$4.60 lb. spot with the possibility of much firmer prices, as sales have been made in the country at \$4.50 lb.

Oil Wormseed—Lower at \$3.40@\$3.75 lb. spot due to weakness of spot holders.

Oil Wormwood—Higher at \$4.00@\$4.50 lb. spot owing to firmer replacement costs.

Aromatic Chemicals

Bromstyrol—Steady at \$3.50@\$4.00 lb. spot as to quality.

Coumarin—In active demand at \$3.25@\$3.45 lb. spot from makers, and \$3.25@\$3.30 lb. from resale quarters.

Terpineol—Quiet at 45c@54c lb. spot for domestic as to quantity, and 50c@55c lb. for imported material.

Vanillin—First hands report a steady demand at 49½ c @50c oz. spot as to quantity, and resellers state that outside lots are firmly held at 47c oz. in bulk.

PERFUMERY EXPORTS LARGEST OF YEAR

(Special to DRUG & CHEMICAL MARKETS)

Washington, D. C., Dec. 3.—Sales of American perfumery and toilet preparations to foreign countries in October, 1924, were still in excess of purchases from foreign countries, exports having attained \$717,940, the peak figure for the year so far, and a gain of 18 per cent over October, 1923, while imports had an aggregate value of \$516,172, a decrease from the preceding October, of 2 per cent, according to the Chemical Division, Department of Commerce.

The exports of essential oils during October, 1924, were likewise the highest for the year, with 122,410 pounds, valued at \$268,479, worth having been sent abroad. Demand for peppermint oil was extensive with total equalling 26,828 pounds, valued at \$167,034. Imports of this group were valued at \$31,152.

Imports of perfumery, cosmetics, and toilet preparations by the Philippine Islands during 1923 were valued at 1,374,342 pesos, of which about three-quarters came from the United States. As the Philippine statistics do not segregate the various classes in the group in order to show the annual requirements for the goods of this type the United States export statistics of exports to the Philippines for the year 1923 are given: Perfumery and toilet waters, 19,572 pounds, valued at \$29,267; talcum and other powders, 944,347 pounds, valued at \$307,658; creams, rouges, and other cosmetics, 22,322 pounds, valued at \$20,029; and dentifrices, 114,563 pounds, valued at \$73,091.

F. Rauch, of Magnus, Mabee & Reynard, New York, importers of essential oils and aromatic chemicals, has returned from an eight weeks' trip through the South.

COTY BRINGS SUIT FOR INFRINGEMENT

Charges Le Blume Import Co. Adulterated Rebottled Perfumes Manufactured by the Plaintiff—Attorney for Le Blume Accuses Coty of Attempt to Bribe Chemist

Coty, Inc., charges infringement of trade-mark and contemptuous conduct in relation to a recent ruling of the U. S. Supreme Court in a suit against Le Blume Import Co., Inc., of New York City. Hearing in the case was held on Tuesday, Nov. 25, before Judge Henry Goddart in the U. S. Court for the Southern District of New York.

In the affidavits submitted and read by the plaintiff's lawyers Le Blume Import Co. was accused of buying perfumes of noted French manufacturers in large quantities and rebottling them in smaller bottles, after the original perfume had been adulterated. The name of the manufacturer of the perfume was said to have been used to further the sale of the adulterated product.

In April, 1924, it was brought out, the Supreme Court of the United States ruled that rebottling of perfumes and other things was legitimate if the content of the new bottle was not adulterated and was the original product of the manufacturer. The name of the manufacturer had to be used on the label of the bottle. In this way it was supposed to protect the manufacturer after his product had been transferred to a new bottle. The ruling of the Supreme Court stressed the importance of the new bottle bearing the manufacturer's name, and that the contents could not be increased by adding any substance.

Charles H. Tuttle, attorney for the defense, denied that the rebottler was adulterating in any way the perfume bought from Coty. He accused the manufacturer's attorneys of raiding Le Blume Import Co. quarters and taking materials belonging to the rebottler in order to have them analyzed. In an affidavit submitted by Mr. Tuttle it was claimed that Coty, Inc., charged the rebottler with adulterating the original product by adding denatured alcohol, and that the two chemists who had analyzed the rebottled product had found that this was added to increase the amount. The affidavit further charged that the manufacturer was using the denatured alcohol, which accounted for finding it in the new bottle. The defendant accused the manufacturer of conspiracy to ruin his business by holding the court action over his head in an endeavor to ruin the Christmas trade.

An affidavit read by Mr. Tuttle, accused the manufacturer's attorneys of trying to buy the Le Blume Import Co.'s chemist. It was charged that this chemist had been approached on several occasions by the manufacturer's representatives and offered inducements to testify that the rebottled product had been adulterated. Another affidavit was read by Mr. Tuttle, which it was claimed was the conversation between the manufacturer's representative and the rebottler's chemist. This was obtained, according to Mr. Tuttle, through the use of a dictagraph and the conversation had been distinctly heard by witnesses placed in the next room. In this way it had been possible to submit the conversation asevidence. In the affidavit, it was asserted, that the plaintiff's representative pointed out to the chemist that he would make more money and have a very good position if he went with Coty, Inc., also that there would be no prosecution against him, but there would be against the rebottler.

The case was adjourned to Dec. 10

Exports of oil lime from the British West Indies during the eight months ended Aug. 31 were 19,110 pounds, of which 18,744 pounds came from Dominica.

Drug Consuming Industries

AMERICANS WIN OPIUM POINT

Geneva, Switzerland, Dec. 3.—The Opium Conference decided on Monday that the American proposal about opium eating in India is properly within the scope of the Conference program. Twenty-six States voted in favor of referring the proposal to the First Commission. India alone voted against it, while nine other States declined to vote either for or against it. In the balloting the British Empire lined up three different ways. Australia and England abstained from voting, India voted in the negative and Canada and Ireland voted to support the American motion. The countries that refused to vote were Australia, Bolivia, Great Britain, France, Greece, Holland, Portugal, Jugoslavia and Turkey.

The plan of procedure having been straightened out, the Conference is expected to get down to serious committee work, which has been delayed. Despite the adverse vote India remains in the Conference, although she has filed reservations and asks for time to communicate with the ten autonomous States composing the Indian Empire before discussing officially India's custom of opium eating.

Exports of castor oil from India during eight months ended Aug. 31 were 381,000 gals., compared with 540,000 gals. for a like period in 1923.

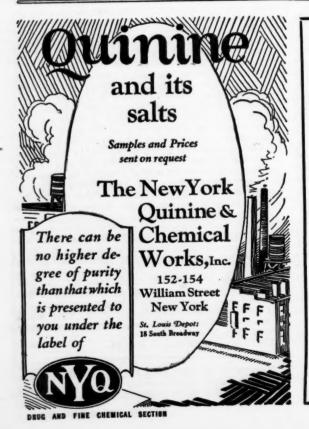
NARCOTIC IMPORT RULES AMENDED

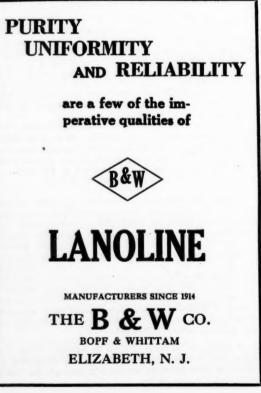
(Special to DRUG & CHEMICAL MARKETS)

Washington, D. C., Dec. 3.—Narcotic import regulations have been amended, according to a notice sent to collectors of customs by Assistant Secretary of the Treasury Moss. The fifth paragraph of Article 1006 of the Customs Regulations of 1923 has been amended to read as follows:

"All smoking opium, whether manifested or not, found on a vessel arriving at a port of the United States which may have been smuggled into the United States or into any territory under its control or jurisdiction, will be seized and forfeited without forfeiture proceedings of any character. Such smoking opium as well as narcotic drugs, forfeited in the manner provided by Section 607 of the Tariff Act of 1922 or not claimed under Section 608 of said Act, will be reported to the Federal Narcotics Control Board and retained in the custody of a collector pending instructions."

Dickinson & Co., New York, a new chemical company to handle denatured alcohol, gas black carbon, and a general line of heavy chemicals, has been formed by Charles Dickinson and Ralph Renouf with offices at 200 Fifth ave., New York. Both men have had long experience in the chemical business and were formerly associated with the Industrial Chemical Co., New York. Mr. Dickinson was connected with Industrial for twelve years and Mr. Renouf for five.





Marjoram standards have been revised and adopted by the Department of Agriculture: Leaf marjoram, is the dried leaves, with or without a small proportion of the flowering tops, of the majorana hortensis moench. It contains not more than 16 per cent of total ash, not more than 4.5 of ash insoluble in hydrochloric acid, nor more than 10 per cent of stems and harmless foreign material.

Louis L. Pio, formerly purchasing agent for McKesson & Robbins, Inc., New York manufacturers, has resigned to become purchasing agent for the New York Quinine & Chemical Works, with offices at 99 North 11th st., Brooklyn, N. Y. Frank Arman, who was assistant to Mr. Pio at McK. & R., holds a similar position now with the N. Y. Q.

Judge & Dolph Drug Co., St. Louis, suffered fire and water damage to stock on Nov. 22. Work of the Salvage Corps protected much of the stock. The company carried \$96,000 on stock and \$20,000 on furniture and fixtures. The fire was caused by spontaneous combustion.

Protest of Frame & Co., New York, against excessive duty on certain imports of cloves was overruled by the Board of U. S. General Appraisers.

E. M. Cramer, Chicago has resigned as western representative of Peek & Velsor. He will announce his plans for the future soon.

United Drug Co. sales for October were \$7,009,000 compared with \$6,400,000 a year ago, an increase of \$609,000 or 9.5 per cent.

NEW \$15,000,000 BAKERY CO. FORMED

Purity Bakeries Corp. has been incorporated at Wilmington, Del., with authorized capital stock of \$15,000,000 par value of 7 per cent cumulative preferred stock, 400,000 shares of class A stock and 500,000 shares of class B stock. The companies to be taken over by the new corporation are Purity Baking Co., of Minnesota; Tri-state Baking Co., of Michigan; Banner Grocers' Baking Co., Cincinnati, and Grocers' Baking Co., Indianapolis.

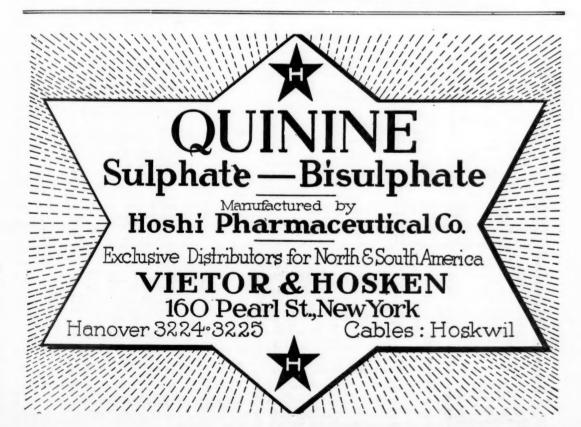
The new company will control 15 plants, located in Minneapolis, St. Paul and Duluth, Minn.; Indianapolis, Ind.; Detroit, Flint, Battle Creek and Jackson, Mich., and Cincinnati, Toledo, Columbus, Hamilton and Akron

Ohio

In Parsons & Petit's circular of Nov. 21, which was published in part in last week's issue of "Drug & Chemical Markets," "not" was omitted in the last sentence. The sentence should have read as follows: "Imports during November are already over 1,250,000 pounds, but it is thought that little has been bought abroad for American account during the last month or two, so that not a great deal of the old purchases are yet to come, and prices in Europe are much above ours."

Dow Chemical Co., Midland, Mich., is sinking a new well for brine to be used in the production of bromides, chlorides and other specialties.

The annual meeting of the Synthetic Organic Chemical Manufacturers' Association will be held at the Hotel Commodore, New York, Friday, Dec. 12, at 11.30 a.m.



Prices Current of Fine and Heavy Chemicals, Drugs, Essential Oils, Dyestuffs and Oils

CLASSIFICATION-Prices quoted herein are listed in the following groups: Chemicals, including heavy and technical chemicals, fine and medicinal chemicals, aromatic chemicals and isolates, crudes and intermediates from coal-tar, various fine alkaloids and miscellaneous products; Crude Drugs, Essential Oils, including cleoresins; Fatty Oils, including Animal, Vegetable and Fish Oils, Greases, Fats, and Tallow; Tanning and Dye Extracts, including miscellaneous natural tanning woods, extracts, etc. All groups are arranged in straight alphabetical order.

Packages-Prices are for large quantities in original packages of the customary trading units of weight or measure. A container given in connection with a price does not necessarily mean that this is the quantity on which the price is based. Containers named are the original packages most commonly sold in this market.

QUOTATIONS-Chemical prices quoted herein are those of American manufacturers unless otherwise specified. Quotations on imported chemicals are so designated. Where resale or "second hand" stocks of any chemical products are sufficient to be considered a factor in determining the market, prices for goods in this class will be quoted in addition to makers' prices available, and indicated as such. Chemical prices quoted herein are for goods spot New York or Metropolitan District,

f. o. b. or ex-store, for immediate shipment, unless otherwise specified. Numerous domestic made heavy or industrial chemical products are sold principally on a basis of f. o. b. works, and are thus quoted in the list herein, each instance of a "works" price, however, being specified as such.

Fatty Oils prices quoted herein are for goods spot New York unless otherwise noted; f. o. b. mills and Coast prices being designated as such. Crude Drugs and Essential Oils are quoted f. o. b. New York (Manhattan with limitations) for immediate shipment. Tan-ning and Dye Extracts are quoted spot New York unless otherwise noted.

WEIGHTS AND MEASURES-All quotations are made on a basis of avoirdupois pounds and ounces, and American gallons. The following equivalents are given for the reference of exporters, importers, and foreign

- Imperial Gallon (British)—1.20 American Gallons American Gallon .833 Imperial Gallon
- American Gallon -3.79 Liters
- 1 Kilogram

Style and Arrangement Copyright by DRUG & CHEMICAL MARKETS, 1922

Chemicals

		Chemic		•					
ACETANILIB, tech. 150 D bblsD	.26 : .28	Acid Carbello-(continued)				Acid. hydrofluorie-(continued)		_	
100 lb kgs	.27 : .30	Liquid USP, 1 D bot, D	.34	:	.35	60% 100 m cby., wks m			.14
USP 200 lb bbls	.36 : .38	Crude, 25% 50 gal. bblsgal	.33	:	.35	60% 300 m dr., wks m			.13
Second Hands	.85 : .36	10%, 50 gal, bblsgal	.27	:	.30	White Acid, 100 lb cby, wks. Ib			
Acetic Anhydride	:	Carbonic, see Carbon Dioxide				White Acid, 10 cbys, wks., Ib	***		
85-89%, 107 m chys m	: .40	Chloracetic.				Hydrofluosiliele, 35% 450 D bbls.			
90-95%, 100 m ebysm	: .43	mono 100 lb bbls, wks Ib		:	.25	wks			19
C.P. 100 m cbys	: .80	DI, 150 m cbys wks m			1.00				.13
Acetone, CP 700 lb drs. c/l wiss. lb	.15 : .17	Tri. 425 D bbls. wks D		:	2.50	Hypophosphorous, USP 30% 5			
700 m drs. lc/l wks	.15%: .18	Chlorosulfonic, 1500 m drs.			2.00	gal. demis ib		:	.85
350 lb drs. le/l wks lb	.15%: .18	wis	.15	:	.16	USP, 10% 5 gal. demis'B		:	.30
Second Hands, spot 10	.15%: .17	Chromic, USP 200 h drums h		-	.40	LACTIC, 22% dark 500 m bbls. To	.05	:	.05%
deetine, 100 gal. drums, Ib	: .35	85% Pure, 200 lb drumslb		:	.35	22% light bbls	.06	:	.06%
	1.40 : 1.45					44% dark, bbis	.10	%:	.11
acetone Olls, light, drs. wksgal	1.40 : 1.45	Chromotropie, 300 m bbis m			1.35	44% light, bbls	.12	16:	.13
Heavy, drs., wks	1.85 : 1.90	Chrysophanie, see Chrysarobin		:	3.93	66% bbls, dark, bbls ID	.16		.17
Acetyl Chloride, 100 m cbys m	.40 : .41	Cinnamie, 5 lb cans lb				68% light, bbls	.26	:	.26 3/
	: 1.30	CITRIC, USP cryst. 230 lb bbla. lb		:	.46	USP IX 100 m cbys m		:	.75
AOID, 1, 2, 4, 250 m bbls m	1.00	Powd., USP, 200 m bbls. m	***	:	.47	USP VIII 100 lb cbyslb		2	.78
Acetic, 28%, 400 b bbls., c/1	: 3.12	Imported, crys. 112 lb kegs lb	.46	:	.461/	Laurent's, 250 m bbis m		:	.90
28%, 1e/1 wks100 lb	: 3.37	Single kegs		:	.47	Metanilie, 250 m bbls m	.60		.65
		Cleven 250 m bbls	1.00	2	1,10		.00		.00
56%. e/1 wks100 b	: 6,10	Cresylic, 95% dark dr. NY. gal	.55	:	.60	Mixed, sulfurie-nitrie			
56%, 1e/1 wks100 b	: 7.20	97-99% pale, drs. NYgal	.60	:	.65	Drums, wks N Unit	.01		.08
70% bbls., c/1 wks100 b		Crude, spot, drumsgal		:		Drums, wks 8 Unit	.01		.01%
70% 1e/1 wks100 h 80% coml. bblse/l wks.100 h	. 0 40	Diethylbarbituric, Dom., 25 lb lots,				Tank cars, who N Unit	.06		.07
	: 8.19	1 lb bot	8.00		10.00	Tank cars, wks S Unit	.001		.01
80% coml. le/l wks100 fb	: 9.98	Imp. 10 to lots	4.50	2	5.00	Molybdic, 85% pure 100 h kep h	1.35	:	1.60
80% pure bbls., c/l wks.100 lb	. 10.00	Formic, 85% tech. 140 lb chys. lb		:	.11%	100% C.P. 100 lb kegs lb	2.00	:	2.10
80% pure 10/1 was 100 m	: 10.23	90%. 80 D cbys. incl D	.113		.12	Monesulfonic F. Delta, 50 lb			
Glacial, bbls, c/l wks100 h	: 11.26			_		tins			2.10
GHRCIAI, 12/1 WRB		Gallie, CSP, 150 h bbls h	1 40	:	.70			•	2120
Glacial USP cby. wks100 lb Accetylsalicytic, 220 lb bbls lb	.75 : .85	Gamma, 225 lb bbls., wkslb	1.40	:	1.50	MURIATIC, 20° chys. le/1			
Second Hands	.721/4: .75	Glycerophosphoric, 25% 1 L b. D	1.85	:	1.95	wks100 fb	1.68		1.78
Anthranilic, tech., drs	: .94	H 225 m bbls wks	.72	:	.75	Ctys. c/l wks100 fb	1.20		1,25
99-100%, 100 b drs b	: 1.00	Hydriodic, 10% USP 51b bot. 1b	000		.75	Tank cars, wks100 lb	1.00	:	1.10
Benzale, tech. 100 b bbls b	: .75	Hydrobromie, 48% coml. 155 h	AK		.48	18°, 120 lb ebys.			
Tech ton lots bbis D	: .70	ebys. wks	.45			e/1 wks100 fb	1.00	:	1.10
USP, 100 h bbls	.75 : .85	48% coml. 10 cbys. wks To		:	.45	Tank cars, wksnet ton		:	
Geood Hands D	.10 : .76	40% USP 155 B cbys. wks. B			.55	22°, 120 m cbys.			
Borie, crys. powd. 250 h bhis. h	: .09%	10% USP 100 lb cbys. wks. lb	***		.13	e/1 wks100 lb	1.75	:	2.00
Kegs, 100 fb	.10 : .10%	Hydrochloric, see also Acid Muriation				Iron, free 20° cbrs.			2.00
Broenner's 250 lb bbls lb	: 1.25	CP, USP, 110 m cbys 7b	.08	:	.11				
Butaric, 60% pure 5 m bot m	.40 : .50	HYDROFLUORIC, 30% 400 bbla	4			e/I wks100 lb		:	
C.P. 10 m bot m	1.25 : 1.50	wits		:	.07	Tank care, witsnet ton	***	:	
Camphoric, USP, VIII 1 h bet. h	5.90 : 6.00	30% bbls. c/l wks		3	.06	Muriatic, CP & USP, see Acid Hyd:	rochlors	t	
Carbolic, USP crys. see also Phenel	0.00	30% 100 h cbys. wks h		2	.07	Naphthienie, tech. 250 m bbls. m			.62
112 b time	.26 : .27	48% single 100 h cbys. wks. h		:	.11	Refined, single bbls fb		:	.65
25 D tine D	.28 : .29	48% 10 cbys. wks		:	.10		***		.00
an time or bot	.20 : .32	52% 100 lb eby. wkslb			14	Nevile & Wintner's, 250 D			
1D bet	.35 : .36	12% 10 ebys. wks		:	.11	bbls	1.10	:	1.25

Photographic

Iodized Negative (base) Stripping

Collodion

Amyl Acetate
6 oz. stock. We also make
up to your exact specifications.

Medicinal

U. S. P. Plain
U. S. P. Flexible



CHAS. COOPER & CO

194 Worth Street, New York

Manufacturers Since 1857 Works, Newark, N. J.



Things You Look For

Every careful buyer looks for **Quality**, **Delivery** and **Price**. Those who come to us for **Pharmaceutical Chemicals** know that their confidence in our quality, delivery and prices is never misplaced.

Amidopyrine Antipyrine Cacodylates Zinc Oxide

Bromides Salicylates Iodides Zinc Stearate

E. Fougera & Co.

90-92 Beekman Street, N. Y.

FOUGERA

SPECIFY P-W-R

AMMONIUM IODIDE U. S. P.

CALCIUM IODIDE

IODOFORM U. S. P.

IODINE U. S. P. RESUBLIMED
CRYSTALS AND GRANULAR

POTASSIUM IODIDE U. S. P. CRYSTALS AND GRANULAR

SODIUM IODIDE U. S. P.

STRONTIUM IODIDE U. S. P.

THYMOL IODIDE U.S.P.

Powers-Weightman-Rosengarten Co. MANUFACTURING CHEMISTS

New York PHILADELPHIA St. Louis

THE DATE OF THE PARTY OF THE PA

HYDRO BRAND AQUA AMMONIA

A New Standard of Purity
MADE FROM SYNTHETIC AMMONIA AND PURE WATER
26° BAUME

Shipments in Drums and Tank Cars from Niagara Falls, New York
THE AMMONIA CORPORATION

65 BROADWAY, NEW YORK

6.90 8.75

... : 4.40 : .75

.65%: .5814: .64%:

.621/4:

.55%:

.88 :

.35 : .67% .60%

.66% .57%: .59% .631/4: .56%:

.58%

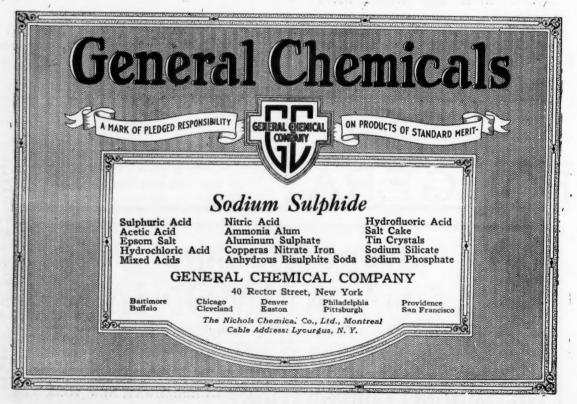
.64%

.57%

.37

Chemicals

ACID, NITRIC, 36º 135 B			ACID. Salfaria			ALCOHOL—(continued)
le/1 cbys. wks100 fb		5.25	ic/1 wks100 D	1.50	1.75	
Cbys. e/l wks100 fb	4.50 :		Drums, c/1 wks100 m	1.25	1.50	Isopropyl, crude 50 gal. drs gal.
38° le/l ebys. wks100 lb	5.25 :		Tank cars, wksnet ton	17.00	18.00	Refined, 90% 50 gal. drs. gal
Cbys., e/l wks100 lb	5.00 :		Contract cars, wkston			Ref'd, 99% drsgal
40° le/l cbys. wks100 lb	5.75 :		Oleum, 40% drs lc/l wks.net ton		40.00	Methyl, see Alcohol, Wood
Cbys., c/l wks100 lb	5.50 :	5.75	Oleum, 60% drs., lc/l wks. net			Propyl. nml. erd. 50 gal. drms.gal
42° le/l chys., whs100 lb	6.25 .:			60.00 :	70.00	
C. P. chys. single wks100 lb	6.00 :		Sulfurous, USP 6% 100 m ebys. m	.05	.06	Refined, 16 lb cans lb
	.13 :	.16	4% 100 lb cbys	.04 :	.05	Denatured
Oralic, 300 m bbls., wks m	.0914:	.09%	USP, 5 gal. demis	.06 :	.08	
Bbls., NY	.09%:	.10	Tannie, tech. 300 lb bbls lb	.80 :	.40	No. 1 Complete Denat. 188 Proof
Kegs, 100 B NY B	.10%:	.11	USP, powd. 200 m bblsm	.75	.80	50 gal. bbl. inclgal
Imp., 560 h casks h	:	.09 1/4	USP, fluffy, 50 m bbls m	.75		50 gal. drums, extragal
Phenylcinchoninie, domestie, Ib	8.50 :	9.00	Tartarie, USP cryst 300 m bbls. m	:	.29	No. 1 Special Denat, 190 Proof
Imported, 5 lbs	T.00 :	T.35	USP, powd, 300 m bbls. m		.29	The second secon
Phosphorie, 50% tech. 100 b			Imp. USP, 240 m bbls m	.2614:		50 gal. bbl. inclgal
chys	.09 :	.10	Pow., 240 fb bbls fb	.26%:		50 gal. drums, extragal
USP, Syrupy 85°, 70 b.			Tobias, 250 m bbls m	.90 :		No. 5 Complete Denat. 188 Pro
demis	.16 :	.17	Tungstic, 100 h kegsh	:		
Imported	:	***	Valerie, C.P., 10 D bot D	2.50 :		50 gal. bbls. inclgal
Phthalic, see Phthalic Anhydride			Accritine Alk. cryst. 1 32, vls 02	:	30.00	50 gal. drums, extragal
Pleramie, 300 D bbls D	:	.65	Amorphous, 1 oz. viscu		20.00	No. 6 Complete Denat. 188 Proc
Plerie, 450 h bbls	:	80	Adeps Lanae, hydrous 350 m bbls. m	.15 :		50 gal, bbls. inclgal
Bbls, car lots wks	.20 :	.25	Anhydrous, 350 m bbls m	.18 :		
Pyrogallic, crys. 5 lb cams lb	1.25 :	1 80	Albumen, Egg, edible Ib			50 gal. drums, extragal
Resublimed, 5 h cans h	1.55 :	1.65	Blood	.45		In addition to the regular a
Tech. powd., 200 b bbis b	:	.85	Vegetable ID	.60 :		ized formulae for completely
Balicylie, tech., 125 lb bbls lb	.33 :	.34	Technical, see Dyers Sundries	.00 .	.10	tured alcohol, some 75 formul
USP, 100 m bblsm	:	.35	ALCOHOL, USP 190 pt. 50 gal.			specially denatured alcohol as
Becond Hands D	.32 :	.33	bblsgal	4 00 -		thorized for special uses. Ow
Sulfanilie, 250 lb bbis lb	.16 ;	.20	Second Hands, bbls, USP 190	4.92 :	5.01	the limitations of their uses he
BULFURIC, 66° 180 D cbys.		-	pf			prices are quoted by the
lc/1 wim	1.50 :	1.85	Export, USP, 190 pfgal	:	.85	producers only to holders of
Cbys., e/l wks100 lb	:	1,35	Cologne Spirit, 50 gal. bbls.gal	.55 :		mits allowing the use of sp
1500 fb Drums, le/l				5.00 :	5.10	denatured formulae in products a
wks		1.25	WOOD, see Methanol			ised by the Dept. of Internal Re
Drums, e/1 wks100 lb	:		Alcohols also in 50 gal.			
Tank cars, wksnet ton	: :	14.00	drams extra and returnable.			Aloin, USP, 100 D cases D
60° 1500 D Drums			Butyl, 50 gal, drums, wks lb	:	.28	Alpha-Naphthol crude 300 lb bbls. lb
le/l wks100 m		1.00	Tank cars, wks	:	.27	
Drums, e/l wks100 B		.75	Tank cars, wks ID	:	.30	Befined
Tank cars, wksnet ton C. P. 175 m chys100 m		9.50	Isobutyl, crude 50 gal. drums.gal	1		Alpha-Naphthylamine, 350 lb bbls. lb
L. F. 110 m cuys	.08 :	.09	Refined, 10 lb can lb	1.10 :	1.20	Ton lots, bbls, wks



0% 6% 9%

Chemicals

ALUM, Ammonia, lump 400 lb bbls.			AMMONIA, anhyd. 100 D cyl D	:	.30	AMMONIUM—(Continued)			
wks100 lb	3.15 :	3.75	Water, 26° 800 lb drs. wks lb	:	.06%	Persulfate, 112 b casesb	.35	:	.40
Imp., 500 lb casks 100 lb	:		Drs. c/1 wks	:	.06%	Phosphate, dibasic 200 lb bbls. lb		:	.38
Ground, 400 lb bbls, wks.100 lb	3.30 :		C.P., ebys ID	001/	.14	Tech., powd. 325 lb bbislb Phosphate, mone, 325 lb bbls.lb		:	.123
Powd. 380 lb bhis. wks. 100 lb	3.45 :		Imp., 800 lb drs. incl. spot. lb	.061/4:	.08%	Salicylate, USP 100 lb kegslb	.75		.80
Chrome 500 lb cks. wks. 100 lb	5.50 :		26° 100 lb chys. lc/l wks. lb	.07%:	.0814	Sulfate, bulk, c/l wks100 lb	2.75	:	2.80
Potash, lump 400 lb bbls.	0.00	0.00	20° 800 m drs. le/l wks m	:	.0514	200 fb single bgs. c/l wks. 100 fb		:	2.90
wks100 lb	3.60 :	3.80	Cbys. le/l wks	.06%:	.071/4	200 lb double bgs., f.a.s.100 lb		:	3.00
Bls. c/l wks100 D	:		18° 800 m drs. le/l wksm	:	.04%	Sulfocyanide, tech., 100 h km. h	.50	:	.60
Imp. 650 D cases s.p 100 D		3.00	Cbys., le/l wks lb	:	.05%	CP, 25 lb jarslb	.60	:	.70
Ground 400 m bbls. wks.100 m		3.75	160 800 m drs. lc/l wksm	:	.04%	Amyl Acetate, tech. 50 gal. drs.gal Refined, 50 gal. drumsgal	3.60	:	3.15
Imp. 650 lb casis100 lb		2.75	Chys., lc/l wks lb	:	.051/4	Alcohol, see Fusel till	3.00	ē	3.19
			Ammonium Acetate, 100 h kegs. h	:	.37	ANILINE OIL, 900 D drs To	.16	:	.17
Powd., 380 lb bbls. wks.100 lb	3.50 :		Benzoate, USP, 1 h bot h	.90	.95	Antline Salt. 200 h bbls h	.20		.22
Chrome, 500 lb cks wks.100 lb	5.50 :	6.00	Biffuoride, 300 lb bbls lb	.22 :	.23	Anthracene, 80-85%, 600 D casks		•	
Soda grd. 400 m bbls. wks.100 m	:	4.00	100 D kees	.23 :	.24	Vis	.80	:	.85
Bbls. c/1 wks100 lb	:	8.50	Bromide, 50 m boxes m	.54 :	.55	28-30%, Imp	.03	:	.023
Jundoum, metal. e/l NY100 b	37.00 :	28.00	Imported, 112 lb boxeslb	.48 :	.50	Anthraquinone, subl. 125 lb bbls lb		:	1.15
Chloride, ambyd. 275 m drs Ib	.20 :	.22	Carb., tech. 560 lb casks lb	:	.0834	Antimony metal, alabs ton lots 100 lb Needle Powd., 100 lb caseslb	.14		.093
Crystals, 375 D bbls D	:		Powd., tech, 385 lb bbls. lb	:	.09		***	•	.097
30% sol. 120 m cbys m	.0314:	.04	USP, lump, 100 lb kegslb	.121/2:	.131/	ANTIMONY CHLORIDE, anhyd 1000 I			.35
Hydrate 96% light 90 h bbls. h	.17 :		Powd., 100 lb keep lb	.11%:	.12	dra	.45	:	.48
Heavy 62-64%, 220 D ben D	.06 :		Chloride, Demestic			Bol'n. 180 lb carbors 83°lb			.06
400 h bbls, wksh	.06%:	.07	White, 250 b bbls., c/1 b	:	.07%	Oxide, 500 D bbls			.11
SULFATE, Iron-free bags c/l			250 lb bbls., lc/l wkslb	.07%:	.08	Salt. dom. 500 lb bbls lb		:	.25
wks100 lb	2.25 :	2.35	Imp. wh. 250 h cashs spot. h	.06 :	.06%	Imp., NY D		:	.19
Imported, spot100 B	2.00 :	2.25	Gray 250 m this, wks m	.08 :	.0814	Sulfuret, golden 500 lb bbls lb		:	.21
Comm'l., 1/2 from, bgs. e/1			Bbls., c/l wks	.0734:	.07%	336 lb kegs		:	.19
wks East 100 B	:		Imp. gray 250 lb caskslb	.1114:	.12	Crimson, 500 lb bbls lb		:	.38
Cont. bgs. e/1 whs. E.100 D	1.30 :					336 lb kegslb		:	.36
Bags, c/l wks. W100 lb Bbls., c/l wks. East.100 lb		1.30	Ichthyolate, as to brand Ib	4.85 :	5.00	Red, 500 m bbls	***	:	.45
Bulk, e/l cont. win. E.100 D			Iodide, USP, 251b jars Ib	:	5.20	836 h kegsh	***	:	.43
amidol. (see Diaminophenol)		•••	Lactate, 500 lb bbls	.15 :	.16	Tartrolactate, 500 lb bbls lb	•••	2	.45
	408 .	4 80	Nitrate, tech. crys. 225 m bbls. m	:	• • •	Antipyrine, UEP, 100 h casesh	1.90	:	2.00
Amidopyrine, Imp. 10 h boxesh			Refined Crystals, bbls B	.21 :	.23	Apomorphine Hydchlide, 1/4 oz. vla.oz			22.75
Domestic, 10 lb bears lb		4.60	CP gran. 100 lb kegs lb	.35 :	.37	Arecoline Hybromide, 1 os. vialos			7.82
Aminoanobensene, 110 b km b	:	1.15	Oxalate, pure, 100 h kegs h	.40 :	.42	Argols, red powd., 350 lb bbls. lb	.00		.07



Arsenic, metal, 220 D kegs D : .45	Benzidine Base, dry 250 D bbls. D	.78	:	.80	BISMUTH-(Continued)			-
Red, 224 lb kegs cases lb .15 : .15; White, 220 lb cases to 550 lb	- Demandine Suitate, paste 390 m				Subiodide, 5 lb lots lb		:	4.15
bbls., NY	bbls	.70	:	.72	Subnitrate, USP, 25 h jars h			2.35
Asbestine	Benzol, see Benzene				Second Hands		-	2.35
Aspirin, see Acid acetylsalicylie	1600				Cones, 1 lb bot			3.35
Atropine, Alk. USP, 1 oz, vial 5.00 : 5.57	Benzonaphthol, 5 lb boxes lb	3.50		3.60	Subsalicylate, USP, 175 bbls Ib			2,60
Sulfate, 5 oz. canscs : 2.75	Benzoyl Chloride, 500 lb drs lb		:	1.00				
Single ounce	Benzyl Acetate, 100 lb chys lb	1.55		1.75	Tannate, 1 lb bot		:	2.20
BARIUM BINGXIDE, see Barium dioxide	Alcohol, 5 lb bot				above on basis 25 lb lots,			
Carbonate, precip., 800 lb bbls.		1.45		1.55	Smaller lots at an advance.			
wkston 66.00 : 70.00	Benzoate, 5 lb bot	1.60	:	1.75	Blane Fixe, dry 400 lb bbls. wks. ton		:	80.00
Precip., 200 lb bgs., wkston 64.00 : 66.00	Medicinal FFC	1.75		2.00	Imported, bblston	70.00	:	72.00
Imports, this., spotton 54.00 : 55.00	Chloride, 95% tech. 925 lb drs. lb		:	.25	Paste, 650 lb bblston	50.00	:	55.00
Chloride, 800 lb bbls., wkston 70.00 : 72.50	100 lb cbys lb	.25	:	.30	BLEACHING POWDER, 700 D drs.	111118		
200lb bgs., wkston 70.00 : 72.50	Redistil. 160 m chrs m	.40	:	.45	e/l wks100 m		:	2.00
Import, bbls., spotton 63.00 : 65.00	Formate, 1 m bot	3.00		3.25	Drums le/l ex-warehouse100 m	2,35	:	2.60
Dioxide, 88% 690 lb drs lb .17 : .18 Inport, 86-88% 400 lb drs. lb : .15	Formate, 110 Doc	3.00	;	3.20	Contract, e/l wks100 fb	1.90	:	2.15
Inport, 86-88% 400 lb drs. lb : .15 Hydrate, 500 lb bbls	Berberine Hydchlide, 1 h bot h		: :	22.50	Drums, lc/1 wks100 b	2.15	:	2.40
fedide, 5 lb box	Sulfate, acid or neut, 1 h bot, h			22.00	Imported, spot100 lb		:	
Nitrate, 700 m casks m : .10	12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				Blue Gintment, see Mercury			
Import casks	BETA-NAPHTHOL, 350 lb bbls, wks. lb	.24	:	.25	Mass, see Mercury			
	Carlots, wks Ib		2	.23	Bone Ash, 100 m kegs	.08		.07
70.	Sublimed	.55	:	.60	Black, 200 lb bbls	***		
Barytes, floated 350 h bbls was.ton 23.00 : 26.00 Imported				100	Borax, USP, crys. 400 m bbls. m	.05		.0534
alle and a second	Beta-Naphthylamine, tech. 200 B				Powdered, USP, 300 lb bblslb	.05		.051
Bay Rum, Porto Rican, genuine	bbla D			.67	Kegs USP, 100-150 h h	.05		.05%
Medicated salicyl acid or tartar emetic 45 gal. Solsgal 1.05 : 1.15	Sublimed, 200 m bbls		:	1.35	Bordeaux Mixture, 16% pd. bbls. Ib	.114	-	.18
Medicated quinine sulf. 45 gal.	Bichloride Mercury, see Mercury Bichlor	ride			Paste, bbls	.08		.10
bbls	BISMUTH metal, 150 lb cases lb						-	
Domestić synthetic, 50 gal.	Second Hands	***		1.61	Borneol. 1 to bot			3.50
bblsgal .90 : 1.00			:	1.61	Bromide, see potass. bromide, etc.			
St. Thomas	Ammon. Citrate, USP 5 lb bxs. lb		:	5.30	Bromine, bot. in 50 fb cs. wks fb		:	.46
Medicated salicy, acid or tartar	Betanaphthelate, 5 m bm m		:	2,85	Bromobenzene, 600 h drums h	.40	:	.43
emetic, 50 gal. bhisgal 1.10 : 1.20	Citrate, USP 5 lb bxs lb		:	2,55	Bromoform, USP 5 lb bot 50 lb cs. lb			1.65
Bermaldehyde, tech. 945 lb drs.	Nitrate, 25 lb jars lb			1.65	And the second s			
with	100 100 100 100 100 100 100 100 100 100		-		Brucine Sulfate, 100 cmsos		2	25
USP. 40 lb chys	Oxychloride, 25 lb bxs lb		:	3.05	Butter of Antimony, see Antimony Chi	loride		
FFC, 40 m etys m 1.50 : 1.65	Phenolsulfonate, 5 m cans m		:	2.70	Butyl Acetate, 100 gal. drums gal	2.40	:	2.50
BENZENE, 90% 8000 gal, tanks	Salicylate, 25 lb brs lb			1.75	CADMIUM, metal 100 m bxs m	.95	:	1.00
wix	Bubcarbonate, USP, 25 m bxs. m		-	2.85	Bromide, 50 D cases jars D		-	1.20
110 gal. drs., wissgal : .28	X-Ray diag. 1 D bot D			3.20	Iodide, 10 D bot		0.0	4.45
Pure Tanks, wksgal : .25		***		75	70 4			20.063
110 gal. drs. wksgal : .30	Subgallate, USP, 25 lb brslb		:	2.30	Sulfide, cs	1.50	:	1.60

Ammonium Sulfate

We make a "Purified White" product that will meet the most exacting requirements.

Please Advise Us of Your Needs

J. T. BAKER CHEMICAL CO.

PHILLIPSBURG, N. J.

New York Representative: H. B. PRIOR

17 East 42nd Street

Phone: Vanderbilt 9490

ETHYLENE DICHLORIDE

▓ C&C-C-C ∰ C&C-C-C ∭ C&C-C-C M C



Acetaldehyde

Diethyl Sulphate Ethylene Chlorhydrin

Ethylene Oxide

Paraldehyde

Glycol Diacetate
Isopropanol

(Isopropyl Alcohol)

Ethylene Dichloride Ethylene Glycol

Acetaldol

Non-Corrosive Chlorinated Solvent

An ideal solvent for

FATS, OILS, WAXES, GUMS, RESINS AND ESTERS

Applicable in

Commercial Extractions, Degreasing, Varnishes, Pharmaceuticals, Rubber

A PURE CHEMICAL COMPOUND

Will not Corrode Metal Diminishes Fire Hazard
Is Stable to Alkali, Acid or Chemical Reagents

CARBIDE AND CARBON CHEMICALS CORPORATION

CARBIDE AND CARBON BUILDING, 30 EAST FORTY-SECOND STREET, NEW YORK
Telephone Vanderbilt 8700

\$ 0-0-090 \$\times 0-0-090 \$\ti



We also offer:

Aniline
Formaniline
Methylenedianilide
Diphenylguanidine
Triphenylguanidine
Vulcone



Di-ortho-Tolylguanidine

THIS valuable rubber vulcanization accelerator is recognized to be more efficient than any other commercially useful guanidine derivative. With the du Pont accelerators listed at the left, it provides a choice for practically every rubber manufacturing need.

Each substance is so carefully manufactured and thereafter so conscientiously standardized that an unusual degree of uniformity has become characteristic of these du Pont accelerators.

E. I. DU PONT DE NEMOURS & COMPANY, Incorporated Dyestuffs Department, Sales Division,

WILMINGTON, DELAWARE

8 Thomas St., New York, N. Y.

CAFFEINE ALK, USP 5D cars. D	3,50	: 8.75	, CAMPHOR, Amer. ref: 250 D				Chalk, drop 175 lb bbls		: .0314
Second Hands	3.40	: 3.45	bbls			.80	Precin. light 250 D caks D	.0434	
Hydrochloride, 1 b bot b		: 6.55	2% D slabs, 100 D D			.81%	Precip. heavy 560 lb csks lb	.08%	
Sulfate, 1 lb bot	5.40	: 5.90	1 D cakes, 100 D cs D			.81%	Bulktop	5.00	
Citrated, 25 lb cans lb			1 os. tab., 1 D etm.				Precip. English, 7th bagsIb Charcoal, Bone, see bone black		: .07%
			100 D cs D		2	.85%	Wood, powd, 100 lb bbis lb	.04	: .05
Hydrobromide, 1 b bot b	4.65	: 4.90	1/2 on, tab., 1 lb etns.				Willow, powd, 100 lb bbls lb	.06	: .07
CALCIUM Acetate, 150 m bgs, e/1			100 m cs	***	:	.86	China Clay, Dom., crudeton	6.00	: 8.00
100 D		: 3.00	Jap. ref., 21/2 D slabs. 100 D				Washed & Groundtom	8.00	: 15.00
Amenate, 100 lb bbls, c/l wks, lb	.08	: .09	1 cs. tab., 100 D cs. 1 D	.67	:	.68	Imp., Filler Clayton		: 15.00
Bromide, 100 lb cs			tine			.80	Coatington		: 20.00
			14 on tab 100 m or 1 m		•		Chloral Hydrate, USP 100 lb drs lb	.75	: .86
Carbide, 220 lb dr. e/l wkslb Drums, le/l wks	***		Chinese ref. 2½ h slabs 100 h	***	:	.81	Chinoidin, 140 lb drslb	• • •	: .40
Carbonate, tech. 100 lb bags			ca. b		:		Chloramine-T, 5 lb botlb	1.25	: 2.50
e/1100 B		: 1.10	Crude, 100 m cs	.58		.60	Chloreosane, 5 lb bot	.55	: .15
USP, precip. 175 lb bbls lb		: .04					drs	.75	: .85
Chloride, solid, 650 m drs. c/l			Camphor, Monebrom., 100 lb ce lb	1.85	-	.90	40% soln. 100 h chys h		: .30
f.e.b. NYton		: 24.50	Caramel, 50 gal. bblsgal	***	-	.70	CHLORINE. Liquid 2000 D erl.		
Imp. shipmentton		: 19.50	Carbanol, 250 m bbls		-	.50	c/1 wks		: .04%
Gran., 350 h drs. c/l f.c.b.			Carbon Bisulfide, 500 lb drs. lcl/NY lb			.06%	Tank car lots, wks. Contract Ib	***	
NYtec		: 30,50	e/1 drums, NY		-	.06	100 lb cyl c/l	.05%	
Finks 330 D drs. c/l drs. f.a.b.			Carbon Black, 13% lb bags lb	.09	:	.10	100 lb cyl. lc/l ex-warehouselb		.09
NYten		: 30.50	Carbon Dioxide, Liquid, 20-25cyl. Ib		:	.06	Chlorobenzene, mono, 100 lb drs.	.00	
Anhyd., 350 D drs. f.o.b. NY. D	.13	: .20	Carbon Tetrachloride, 1400 h drs.				Chlorobenzene, mono. 100 m drs.	.10	: .11
Girceropheschate, 250 B bbls B		: 1.40	NY	.07	:	.071/4	Drs. e/1 wks		08%
Stydrate, (see Lime)			Drums, e/1 NY			.06%	Tank car lots wks		: .08
Hypophosphite, USP, 25 lb cane lb	60	: .65	700 lb drs. single NYlb	.074	_	.08	CHLOROFORM, USP 50 D drs D		: .35
Indide. 5 lb bot		: 4.40	Carmine, No. 40, 51b boxes1b	4.75	: 4	.85	Second Hands, 650 lb drslb		: .88
Lactate, tech, 500 lb bblslb			Casein, edib., 100 lb keg lb	**:		.45	Technical, 650 lb drumslb Chlorophyil. Oil Sol	2.50	2.75
U.S.P	.50	: .60	Totalites, acom bossesses	.10		.10%	Water Sol		4.00
Nitrate, 220 lb bbls, c/l NY.ton		: 40.00	Castoreum, 1 lb boxeslb	4.00	: 4	.50	Chromium Acetate, 20° soin, 400 h		
	.00	: .10	Castor Oil, USP, 50 gal. bbis fb			.17%	bbls	.61	: .08
Phosphate, tech. 350 lb bbls. lb	.09	: .10	Cases, 80 D 3 tins D		:	.18%	Fluoride, Powd. 400 lb bbls lb		
Phosphate, precip. tribasic 200 lb bbls., wks lb	.11	: .14	Tech. see Fixed Oils				Solp. 400 lb bbis lb Chrysarobin, USP, 5 lb cans lb	5.25	5.85
Phosphate, mone, 325 lb bbls. lb	.07		Caustic Potash, see potash, caustic Soda, see soda, caustic				Cinchonidir slk., pwd. 100 oz. tinsos	5.25	: .60
				1 00		00	Crystal		: .65
Sulfocarbelate, 100 lb kegs lb	.55	: .57	Cellulose Acetate, 100 lb cases lb		-	.00	Sulfate, 100cm. tirscs		: .40
Calomel, see Mercury			Cerium Oxalate, UEP 100 lb keps. lb	.35	:	.38	Resale, 1,000 oz. lotsoz	***	: .89

BEECHWOOD CREOSOTE

Creosote U. S. P. Creosote Carbonate U. S. P. Guaiacol Liquid U. S. P. Guaiacol Carbonate U. S. P.

HIGHEST MEDICINAL PURITY

Are Now Seasonable

Orders and inquiries solicited

by

MALLINCKRODT CHEMICAL WORKS

ST. LOUIS

NEW YORK PHILADELPHIA



Cinchonine alk., pwd. 100oz, tins.cs	: .38	CUPPER metal electrolytic e/1		Diethyl Sulfate tech. 50 gal. drs. Ib	.20	:	
Crystal		NY			.40	:	.50
Sulfate, 100 cm. tinscm		Lake c/1 NY100 lb	14.00 : 14.5		9.75	: 1	10.25
Citrine Ointment, see Mercury		Carting, c/l NY	.16 : .1		.35	:	.26
		Chloride, 250 m bbls	: .2			:	.50
Coal Tar, See Tars		Cyanide, 100 lb drs	.49 : .5		.16	:	.17
Cobalt metal, 100 lb kegs lb 2.50		Iodide, 5 lb bot	: 5.6	Dintimehlorohenzene 400 h hhle h	.18		.19
	: 2.10	Oxide, red 1000 lb bbls, ton lots lb	.16%: .1				.34
10 lb tins, 200 lb cases lb	: 2.45	Sub-Acetate, verd. 440 m bbls. m	.232	Dinitrophenol. 350 lb bblslb	.33		.35
	: 10.00	SULFATE, crys. 450 m bbls. lc/l					.30
Hydrochloride, USP-1 oz. vials,		spot	4.75 : 4.9		.19		.30
	: 7.07 : 7.50	Carlots, bbls., f.o.b.NY100 lb Carlots, bbls. delivered.100 lb	4.60 : 4.6	Droum, see mortanes, mays			
In ½ oz. vials	: 1.50	Imp. 550 lb caks spot100 lb	4.40 : 4.5		.48	2	.50
or flaky crystals as desired.		Powdered, 350 lb 5 bblslb	5.50 : 5.7		1.10	:	1.15
		Copperas, bulk c/l wkston	: 15.0	Dover's Powder, USP 5 lb tine lb	2.20	:	2.30
Cocoa Butter, bulk, 200 lb bales. lb .31 Fingers, cakes, etc. 12 lb bxs. lb .34		200 lb bgs, c/l wkston	: 18.0	Duboisine Sulfate, 1 os. vialos		: 3	30.0T
		400 m bbls. c/l wkston	: 20.0	F10211 DI 1	,		
CODEINE, alk., 1 oz. vis. 10 oz.		Powdered, bbls100 fb	1.90 : 2.00 1.25 : 1.3				
	: 9.87	Sugar, 400 m bbls100 m	1.25 : 1.5	Emetine alk., 15 gr. visea Hydchlide, USP 1 oz. vialos			
Hydrobromide, 1 ca. vis, 10 ca.	: 7.92	Corn Syrup, 42 deg. 50 gal. bbls,100 lb	: 4.2				
	: 1.02	43 deg. 50 gal. bbls100 lb	: 4.3				
Hydrochloride, 1 oz. vls, 10 oz.	. 8.77	44 deg. 50 gal. bbls100 m	: 4.8				2.15
		45 deg. 50 gal. bbls100 lb	: 4.4	Bbls. c/1 NY100 lb			
	: 8.77	Corn Sugar, see Glucose		100 m bgs., c/1 NY100 m	1.70		
Phosphate, 1 os. vis, 10 os.		Cotton Soluble, 100 m bbls. wet. m	.40 : .43	Imp., 220 m bgs. c/l			
	: 7.43	Coumarin, 25 lb tims	3.25 : 3.4		***		1.35
Salicylate, 1 oz. vis, 10 oz.		Second Hands	3.25 : 3.30				2.50
	: 7.42	CREAM TARTAR, USP, 300 D		Carlots, bbls 100 lb Imported, 400 lb bbls 100 lb	1.75		2.15
Sulfate, 1 cm. vis. 10 cm. lots.coz	: T.92	bbls Ib		100 % home 100 %			2.25
Small Sizes, 1/2 oz. vials, 50e extra,		Imp. powd. USP, 224 bbls1b	.201/2: .21		6.00	-	6.35
1/4 os. 30c extra, singles 7c extra		Creosote, USP, 42 lb cbyslb	: .4			-	24.07
per oz25 oz. lots, 10c oz. cheaper		Carbonate, 1 lb bot. 25 lb lb	1.70 : 1.8	d-Mantata man 4 as stall 'san			16.07
than above. Less than 10 czs. 15c cz. higher than above.		Creosote Oil, 50 gal, drsgal	.26 : .30	Bulleto From STATE 1 am mint am			11.07
		Cresol, USP, 400 lb drums lb Cyanamide, bulk c/l wks, Amm.unit			•••		.16
CODLIVER OIL, Norwegian, 30 gal.		DIAMINOPHENOL, 100 ID kegs ID					.19
bblabbl 28.50		Diamisidine, 100 lb kegs	4.00 : 4.50	USP, 1880 55 m drums m			.42
	:	Dichlorobensene, 1000 lb drs lb	.06 : .0	Washed, 55 lb drums lb	***		.33
Colchicine alk USP 1 on vialos	: 15.07	Diethylaniline, 850 lb drs lb	.58 : .61		.25	-	.31
Salicylate, 1 on vialos	: 15.07	Diethyl Phthalate, 25 lb cans lb	.40 : .41		.92		.95
Collodion, USP, 30 lb drumslb	: .24	1000 drs	.85 : .40	Ethyl Benzyl Aniline, 300 m drs. m	1.15		1.25



Baker& Adamson Reagent Chemicals

Standard Quality

Manufactured in Easton, Pa., since 1884

GENERAL CHEMICAL COMPANY

40 Rector Street, New York

Baltimore Buffalo

Chicago Cleveland

Denver Easton Philadelphia Pittsburgh

Providence San Francisco

The Nichols Chemical Co., Ltd , Montreal

Cabie Address: Lycurgus, N Y.

-								
Ethyl Acetate, 89% 50 gal, drs.gal		: 1.18	Gelatin, USP silver lbl. 100 m cs. m	.65	.68	Hydrastinine Hydchlide, USP 15 gr.		. 1.00
85% Ester, 100 gal, drs. gal		: .95	Goid Label, 100 D cases D		***	vialsvial		
Carlots, drumsgal		: .92	Technical, 100 lb cs lb		.55	Hydrazobenzene 100 lb kegslb HYDROGEN PEROXIDE, 25vol. 400 lb		
Tanks Carsgal		: .90	GLAUBER'S SALT, tech. 200 b bag					. 10
Refined, drumsgal	1.77	: 1.90	le/1 wks100 fb		1.25	bbls	24	: .10
Bromide 115 drs		: .50	350 lb bbls. e/l wks100 lb		1.25	USP Soln. 375 fb bbls	.36	: .38
3ro-nide 115 D drs	4.00	: .40	Bbls. lc/l wks	.80		100 vol. 145 lb cbyslb	.05	: .48
Chloride, 200 lb drs., 15 lb cyl. lb	.26	: .35				USP bot. 4 os. casesgross	8.00	8.25
Methyl Ketone, 50 gal. drums. Ib	.25	: .251/4	USP, 300 h bbls, imp. sp. 100 h	***		Bot. 8 cz. casesgross		: 12.00
Morphine, see Morphine, Ethyl			USP, 300 fb bbls. dom. sp. 100 fb			Bot. 16 oz. casesgross		: 20.00
Ethylene Bromide, 600 lb drs lb		: .70	Calcined, see Sodium Sulfate		1.10	Hydroquinone, 100 lb kegs lb	1.40	: 1.60
Glycol ID	.65	: 1.00	Glucose, (Grape Sugar) dry, 100			Hyoseine Hydrobrom, USP 1 on.	4.40	. 1.00
Chlorhydrin, anhyd. 50 gal. drs. lb		: .85	70° bags, c/l NT100 lb	4.29 :	4.54	vial		: 9.57
40% Solution, 50 gal. bbls. Ib	.25	: .30	Syrup, Drs. & bbls, e/l NY 100 lb	4.26		Five ozs., 1 os. vialsos		: 9.00
Dichloride, 50 gal. drrs Ib	.20	: .25	le/1 NY100 D	4.36		Hyoscyamine Alk. Cryst., 1 os. vial.os		: 20.07
Ethylideneanlline		: .70	GLUE, pure white, bbls ID	.22		Alkaloid, Amorphous, 1 oz. vial.os		: 75.07
Eucalyptol, 25 lb cans lb		80	Medium white, bbls	.20		Hydrobromide, USP 1 oz. vialos		: 25.07
Feldspar, bulkton	20.00	: 25.00	French, bbls	.18		Sulfate, 1 oz. vial		: 20.07
FERRIC CHLORIDE, tech. erys.			High Grade, bbls	.35	40	INDOL, C. P., 1 os. botos		: 6.50
475 D bbls D		07	Bone, regular, bbls	.10		Iodides, see Potass. Iodide, etc.	0.00	
Importel B	.06	: .06%	Fish, bbisgal	1.50				: 8.97
USP. crys. 100 lb keps lb		: .08	GLYCERIN, C.P., 550 To drums Ib	.19		IODINE, crude, 200 lb kegs lb	***	
Imported		: .07%	Cans, 50 m	.20		Resublimed, 10 lb jars lb	4 90	: 4.75
Neut. Sol'n 40° 140 m chys D		: .06	Dynamite, 100 lb drs lb	.17%:		Tincture, USP, 50 gal. bbis. gal	4.30	
48°, 140 chys		: .08	Saponification, tanks Ib	.12%:		Carboys	4.45	
USP Sol'n 125 D clas D		: .05%	Soap, Lye tanks	.12		Iodoform, powd. 10 lb bot lb	• • •	: 5.50
Ferrous Chloride, crys. tech.						Crystals, 10 to bot		: 6.50
475 m bbls	.06	: .061/4	Goa Fowder, see chrysarobin	17.00		Iridium, metal 10 oz. lotsoz		:260.00
Ferrous Sulfide, 1000 lb bbls. 100 lb	2.50	: 3.00	Graphite, crude 220 B bagston		35.00	Iron, metal by hydrogen 1 h bot, h	.80	: 1.00
Flake White, see lead, white			Flake, 500 b bbls	.05 :	.09			
Fluorepar. 95% 220 lb bgs. ex-			Ground, lump, bbis	.04 :		IRON & AMM. CITRATE, USP 50 D		
dockton		: 25.00	Guaiacol liquid, USP, 25 D cans. D		18.00	Green scales, 50 lb s lb		: .69
96% bgston		: 33.50	Benzoate, 1 lb bot		4.75			69
\$8% bgstom		: 35.00	Carbonate, 5 lb boxeslb	3.35		Caeodylate, 10 m bot	6.50	: 6.70
			HAARLEM OIL, Dom. 6 gr. cs.gross	2.75 :		Citrate, USP VIII 25 lb cans lb Chloride, see ferric or ferrous	.99	: 1.01
FORMALDEHYDE, USP 400 D bbls.	.09	: .091/4	Imported, 5 gr. casesgross	4.00 :		Hypophosphite, 5 lb cans lb	1.50	: 1.60
e/1 wks		: .10%	Halazone, 5 lb bot	2.75 :		Syrup, USP VIII		: .30
Carboys, 100 D le/l wks D		: .10%	Hexamethylenetetramine, USP	2.10	0.20	Iodide, 1 D bot		: 4.28
Bbls., 400 b le/1 wks b			100 b drumsb	.75 :	.77%	Syrup, USP, 5 lb botlb		: .36
Second Hands						Nitrate, kegs	.35	
Fostil Flour		: .04	Imported	.65 :	.67	Com'l, bbls 100 D		
Formaniline	***	: .50	Rubber Makers, Impalp. Pd.	201/ 4	or	Oxalate scales 25 lb canslb	2.75	: 3.25
Fuller's Earth, 200 lb bgs. c/1			drs	.821/4:	.85			
mineston	15.00	: 17.00	Homatropine Hydrobrom. USP 1 oz.		14 **	Oxide red, Spanish	.033	
Imported, 230 lb bags NYton	35.00	: 40.00	viai			& Ammon. Oxalate 25 lb brs. lb	.45	: .45
Furfural. 300 m bbis	.25	: .30	Five ors., 1 oz. vialsos	14.00				
Fusel Oil. 10% Impurities, drs.gal	3.25	: 3.40	Hydrastine Alk., USP, 1 on vial.on			& Sodium Oxalate, 25 lb bxslb	.41	
SALT, paste 350 D bbis. basis			Hydehlide, USP, 1 oz. vialoz		14.57	Pyrophosphate, USP, 50 lb lb	***	: .69
100%	.60	: .65	Stilfate, 1 ca. vial	:	16.07	ryrophosphate, Car, 50 m m		12

TL.

Norvell Chemical Corporation

Acid Benzoic Sodium Benzoate
Benzyl Chloride
Mercurials
Formaldehyde
Silver Salts
Creosote
Creosote Carbonate
Glycerophosphates
Hexamethylenamine
Benzaldehyde



New York Office 99 John Street Chicago Office, 180 No. Market Street

ACIDS and HEAVY CHEMICALS Acids: Sulphuric Chamber—Oil of Vitriol 66°—Oleum Battery Acid Acetic—Muriatic—Nitric—Mixed Lactic: Technical and Edible Anhydrous Sodium Sulphate Sulphate of Alumina Commercial—Iron Free Ammonia and Potash Alums, U.S.P. Barium Chloride— Salt Cake— Strontium Nitrate— E. I. du Pont de Nemours & Co., Inc. 3500 Gray's Ferry Road, Philadelphia, Pa.

256 Vanderpool St., Newark, N. J.

							-		
JALAP RESIN, lump 5 b tins D		: 3.35	Linalool, 5 b bot D	6.25 :	6.75	Manganese—continued)			
Powd. tins		: 3.50	Litharge, see lead exide	1.50 :	1.60	Glycerophosphate, 5 lb tins lb			2.95
KIESELGUHR, 95 ID bags NYton		26	Lithium Carb. USP, 100 lb kgs. lb Bromide, 100 lb cs lb	1.80 :		Hypophos. USP VIII 5 lb cans. lb		:	1.40
LANGLIN, see Adepa Lanas	00.00	: 70.00	Citrate, USP, 100 lb kegslb	1.70 :		Iodide. 1 lb bot		:	6.65
					7.50			-	.41
LEAD, metal c/NY 100 b	8.60	. 9.00	Iodide, 5 lb bot			Ore, bulk, NY	.40	:	-
Acetate, white crystals 500 lb			Lithopone, 400 m bbls, le/l wks. m	:	.06%	Sulfate, 600 D casks NY D		:	.08
bbls. wks			Bbls. c/l wks			Marble Flour, bulkton	10 00		12.00
100 to 250 lb kgs. wks lb		: .16	Imported, 400 lb bblslb	.05%:	.06	See also Calcium Carbonate			
White, broken, bbls. wks. 100 lb		: 14.75	Litmus Cubes	.90					13.25
White, gran., bbls., wks.100 lb White, powd., bbls. wks.100 lb		: 15.00	Luminal, see Phenylethylmalonylures	.00 .	1.00	MENTHOL, USP, 60 lb cases lb			13.75
Kegs, wks		: 16.25				Less cases, 51b tins1b			
Brown, broken, bbls, wks ib			MAGNESITE, crudeton			Domestic, USP, 60 lb cases lb			
	*****		Calcined, 500 lb bblston	1		MERCURY, metal, 75 lb flasksflask	69.50		70.00
USP, 100 lb kegs lb	.15%		Magnesium mtl., sticks 100 b cs. b	1.25 :		Less Flasks, 5 lb jugs lb		:	1.00
Arsenate, 100 lb bbls. le/1 wks. lb	.21		Carb. tech. 70 lb bags NY lb		.0814	Bichloride, cryst. 25 lb bas lb		:	1.13
Paste, 100 & 600 lb bbls. lb	.17		75 m bbls. NY	.09%:		Gran. powd., 200 h kegs h		:	.98
Iodide, USP VIII 5 lb bot lb	.10		USP, 60 lb bbls	.12 :	.14				.96
Nitrate, 500 lb bbls. wks		: 3.40	USP, blocks 100 lb cs. 1, 2, 4	10 .		Risulfate, 25 lb bexes lb.			
exide, lithge, 500 b bblsb		: .12	00s b	.19 :	.23	Blue Mass, 25 lb boxes lb			.66
100 m kegs, wks			Chloride, fused 575 lb drs. c/l			Powdered, 25 lb boxeslb		:	.68
exide, red 500 lb bbis, wks. lb	***		wks ton		34.00	Blue Ointment, USP 25 b cans			
100 lb keps, wks lb			Flaked, 350 D drs. wks c/l.ton		36.00	50%	***	:	.86
Peroxide, 100 lb drs lb	***		Imp., fused 900 lb bbls NY ton	26.00 :	28.00	USP, dilute 25 lb cans 30%. lb	***	:	.66
White, basic carb, 500 m bbls.	.25	: .30	Fluorilicate, crystals 400 lb bbls.			831/3% Mercury		:	.74
	*		wks	.12 :	.15			+	
wks		: .10	30% soln. 500 m bbls. wks. m	.07 :	.0734	Calomel, 50 lb brs	***		1.32
Bbls. c/l wks	***	: .10	Soln. bbls. c/l wks D	:	.06	Citrine Ointment 25 b jars lb	***	:	.51
White, sulfate 500 lb bbls.wks. lb	• • •		4100 1001 41 1001111			Iodide, green 25 lb jars lb			4.10
			Chreerophosphate, 5 lb tins lb	:	3.25	Red. USP 25 D jars D			4.20
Bbls c/l wks	***		Hypophosphite, 5 lb cans lb	:	1.05	Yellow, USP VIII 25 h jars. h		:	4.10
Licorice Ext. Mess, cases Ib		: .26	Oxide, USP light 100 lb bbls lb	:	.42	Oxide, Yellow, USP, 25 h bas h			1.68
Compound powder, bbls ib		: .13	USP, heavy 250 lb bbls lb	:	.50			•	
Powdered	.38		Peroxide, 5 lb cans	:	2.40	Red Precip. USP, 25 th bxs ib		:	1.88
Sticks, 1 oz. 100 to cases to	.45	: .50	Perborate, 1 lb tins	:	2.62	Powder, USP 25 lb bxs lb			1.48
LIME (Saits, see Galeium Saits)			Salicylate, 100 lb kegslb	.75 :	.80	White Precip. USP 25 lb bm lb			1.34
Live, 325 lb bbls. ton lots, wks. lb	***	: .0134	Sulfate, see Epsom Salts			Powdered, USP, 25 lb bxs lb			1.39
Single bbl. wks Ib		: .01%	Manganese Chloride, 600 D csk.			With chalk, USP 25 lb brs lb		:	.66
Hydrated, 167 lb bbl, ton lots,			NY	.09 36 :	.10	Meta-Nitraniline	.TO	:	.80
wks		: .01%	Borate, 30%, 200 m bbls m	:	.34	Heta-Nifro-para-Toluidine, 300 B			-
Single bbl. wks B		: .01%	100 m kees	:	.25	bbls	2.05	:	2.10
Oyster Shell, 150 lb bbl, single, lb	***	.0314	Dioxide, 80-84% 900 D . bbls.	-		Meta-Phenriepediamine, 300 D		-	
Sulfur, dry 200 m drs. NY m		: .0834	NYton	80.00 .	85.00	bbls	.90	:	.98
Drs. c/l NY	•••	: .08	85-90%, 900 D bbls, NY.ton		90.00	Meta-Toluylenediamine, 300 B			
33° Soln. 50 gal. bbls., NY.gal	.15		Hydrated, precip, 100 lb kgs. lb			bbls	.85	1	.88
ou some or gate butte, N1.gat	.15	10	nyurated, precip. 100 ib ags. ib		.20		5,1		



MECCO

The Miner Edgar Company Rail and Water Facilities 110 William Street New York

								_	
	. :		Musk Ambrette, 1 lb canslb NAPHTHA, See Solvent Naphtha	15.00	16.00	Ortho-Toluidine, 350 lb bblslb	.17 2.00		.18
	. :		NAPHTHALENE, Flake, 175 D bbls.			Purified, 5 lb botlb Crude, 5 lb botlb	1.50	:	2.50 1.25
97% tanksgal	. :		wics. Ib	:	.08	PALLADIUM, metal 10 oz. lotsoz	75.00	:	76.00
	: :	.72	BBls., second hands NY Ib	.05%:	.06	Pancreatin, USP 5 h bot h	1.25	:	1.40
Pure, Acetone free, tksgal	. :	.75	Balls, 250 fb bbls, wks fb Bbls., c/l wks fb		.07	Papain, 10 h bet. USP, Powdh	2.15 1.80	:	2.25 1.85
			Bbls., second hands NY Ib Crushed, chipped, bgs., wks Ib	.061/2:	.07	Paraffin, ref'd 200 lb cs. slabe	2.00	•	2.00
Bbls. incl. 5e higher		100	Crude, imp., bags	:	.03	123-127 Deg. M. P	.053		.06
	5 :		Nickel Metal. electrolytic 100 h			128-132 Deg. M. P	.053		.06
	0 :		Ingot, 100 lb kegslb	.29 :	.32	138-140 Deg. M. P	.073	4:	.07
	. :		Salt, single 400 lb bbls, NY. lb	.11 :	.12	Para-Aminoacetanilid, 100 b	1.10		1.15
Second Hands, cases lb	4	.45	Double, 400 lb bbls, NY lb	.10 :	.11	Para-Aminophenol, 100 lb kep lb			1.25
Methylene Blue, tech. 100 h kgs. lb 1.5			Sulfate, 450 lb bbis	:	.07	Hydrochloride, 100 lb keg lb	1.35	:	1.40
USP, medicinal 5 lb came lb 2.0			Nicotine, Free 40%, 8 h tins. h Sulfate, 10 h tins, 40%h	1.35 :	1.90	Para-Dichlorbensene, 150 lb bbls.	.17		.20
	4		Nitre Cake, bulk wiston		6.00	25-50 lb kegplb	.18	:	.22
Milk Sugar, see sugar of milk Mineral Oil, see oil mineral			500 lb bblston		14.00	Faraldehyde, 100 gal. drs Ib Paraformaldehyde, USP 100 lb cs. Ib	.423		.48
Mineral Rubberton 35.0	0 :	75.00	Nitrobensene, crude, 1000 lb drs.	.09 :	.09%	Para-Nitroacetanilid, 300 lb		-	
Monoacetine, 100 gal. drums lb Monochlorobenzene, see chlorobenzene	. :	.50	Redistilled, 1000 h drs. wks. h	.09 14 :	.101/2	PARA-NITROANILINE, 300 D bbls.	.50	:	.55
		1.00	Nitronaphthalene, 550 lb bblslb	.20 :	.21	wks. ton	.66	:	.67
Moonomethyl paramiophenol sulfate			wits	.14 :	.15	Para-Nitrochlorobensene, 1200 m drs.	.20	:	.30
100 lb drs lb 3.9		4.20	Ochre	:	.03 1/4	Para-Nitro-ortho-Toluidine, 300 D			
MORPHINE Sulfate, USP 5 cz. tins		1.35	OIL MINERAL, wh. 50 gal, bbls.gal	1.00 :	1.25	Para-Nitrophenol, 185 lb bblslb		:	2.85
Acetate, 5 os. time 10 os. lots.cs		7.85	011 Mirbane, see nitrobensene		2120	Para-Nitrosodimethylaniline, 120 D			•
Hydrobromide, 5 ca. time 10 ca.	. :	7.35	Opium, see crude drugs Orange Mineral, 800 lb casks NY, lb	:	.14	Para-Nitrotoluene, 350 m bbla m	.42	:	.95
Hydehlide, 5 on, time 10 cm.			500 lb bbls. NY	:	.14	Para-oxy Benzaldehyde, 100 lb		Ĭ	
Ethyl Hydchlide, ¼ oz. vls. 10	. :	1.35	Ortho-Aminophenol, 50 m kegs m	2.40 :	2.50 3.00	Para-Phenetidin, 500 m drsm		:	1.70
OK		11.45	Ortho-Dichlorobensene, 1000 lb drs.			Para-Phenylenediamine, 350 lb			
Small Sizes: 34 cm. vials, 50c extr 34 s 25c extra; single on via., 7c e			wks	.051/4:	.06	bbls	1.25		1.80
tra, over price for 5 os. tins. 25 c	M.		drs. wks D	.35 :	.40	bbls	.40	:	.41
lots in 5 cs. tins, 10c cs. lower the above schedule. Less than 10 cs. lo			Ortho-Nitrophenol, 350 h b Ortho-Nitrotoluene, 1000 h drs.	;	1.00	Para-Toluene-Sulfonchloride, 410 lb bbls, whs lb	.18	:	.30
15c cs. higher than above schedule.			wks	.09 :	.10	Para-Toluidine, 350 m bbls. wks. m	.75	:	.80

NITRATE POTASH

DOUBLE REFINED CRYSTALS GRANULATED OR POWDERED



BATTELLE & RENWICK

80 Maiden Lane, New York, N. Y.

WHITING

DOMESTIC and IMPORTED

GAS CARBON BLACK

DENATURED ALCOHOL

SPOT STOCKS CARRIED

INDUSTRIAL CHEMICAL CO. 200 Fifth Avenue NEW YORK

PARIS GREEN		Piperazine Hydrate, 1 lb bot lb	: 16.00	POTASSIUM—(Continued)		
Arsenic Basis, 500 lb kegs lb	.25 : .8			Chlorate, crys. 112 lb kgs. c/l		
Kegs, 100 lb s	.32 : .3	riperione, 25 th		wks	.08 :	.0814
Kits, 56, 28, 14 lbs lb	.34 : .3		24.00 : 26.00	Imp. 112 lb kegs, NY lb	.06%:	.07
Packages, 5 and 2 DsD	.36 : .3		1 : 3.30	Powd., 112 D kegs wks D	.0814:	.09
Packages, 1 lb, ½, ½ lb lb	.39 : .4	True Dental, 300 bblsbb	1 : 4.50	Imp., kegs NY ID	.0614:	.06%
Paris White, see whiting, French				Gran. Imp. 112 lb kgnNY. lb	.10%:	.11
Pepein, USP, 5 lb botlb	2.25 : 2.5			Pyrotechnic, fine powd. NY Ib	:	.07
PETROLATUM, green 300 m bbls. m	.021/6: :0	Podophyllin, 5 lb bot lb		USP, fine crys. 110 h kegs		
Dark Amber, 300 lb bblslb	.031/4: .0		4.75 : 4.90	NY	.07 :	.07%
Light Amber, 300 lb bblslb	.04%: .0			Citrate, USP 50 lb lb	:	.60
Cream White, USP 300 lb bbls. lb Lily White, USP, 300 lb bbls. lb	.07 : .0	700 lb drs. wkslb		Cyanide, 110 lb cases lb	.60 :	.65
Snow White, USP, 300 lb bbls. lb	.1214: .1		.071/4: .071/4	Glycerophosphate, 75% Soln. 25 lb		
Phenol, see also acid carbolic	/5.	USP, by alcohol 5 lb cans lb		tins	1.35 :	1.50
Makers, 950 D drums, spot D	.24 : .2			Guaiacol Sulfonate, 5 D cans,		
Small drums, 240-100 h Ib	.25 : .2	POTASSIUM Acetate, USP, 100 fb		10 lb	2.00 :	2.25
Open market, drs	: .2	kegs		Hypophosphite, 10 lb cans lb	.80 :	.85
240 lb des. drs. wks lb	: .2	Bicarbonate, crys. 320 m bbls. m	.10 : .101/4	Iodide, USP, 100 D casesD	3.75 :	2.80
Natural, 240 lb des drs. wkslb	:	Bichromate, crys., 900 lb casks. lb		Second Hands, cases ID	3.60 :	3.70
Phenolphthalein, USP, 100 lb drs. lb	1.80 : 1.4	Powd., 900 lb casks wks It		Lactophosphate, 4os botos		.90
5 lb cans, 100 lb lots lb	1.40 : 1.5	Bipoxalate, 300 m bbls	.25 : .28		***	
Phenyl-Alpha-Naphthylamine 100 lb		Import, 112 b bbls b		Metabisulfite, 300 lb bblslb	.18 :	.20
kegsID	:	Bisulfate, C.P., 5 h cans h	: .30	Muriate, 80%, 200 lb bags, NY		
Phenylethylaleohol, 1 lb bot. Dom lb	8.00 : 10.0	100 lb kegslb	: .22	K ₂ 0 unit	:	.63
Imported	7.00 : 7.7	Bromate, 100 lb cs		Nitrate, see Saltpetre		***
Phenylethylmalonylurea, oz. pksoz	: 5.5	BROMIDE, USP, cryst, 450 lb		Oxalate, neutral, 100 lb kegs lb	.35 :	.40
Phosgene, 100 lb cylinders lb	:	bbls	.48 : .49			
Phosphorus Oxychloride, 175 lb cyl. lb	.35 : .4			Perchlorate, 112 lb kegs lb	.09%:	.10
Phosphorus, red 110 lb es. wks lb	1	Granular, 300 lb bblslb		PERMANGAN, USP, crys. 500 lb		
Imported, 112 lb caseslb	.90 : 1.0	Cases, 100 lblb		& 100 D drs., wksD	.15 :	.16
Yellow, 110 lb cs. wks lb	.35 : .3	-	.42 : .44	Imp. 113 lb drs	.15%:	.16
Imported, 112 lb caseslb	: .	CARBONATE, 80-85% calc.		Prussiate, red, 500 lb caskslb	.37 :	.39
Phosphorus Trichloride, 175 lb cyl.		800 lb cks	.05%: .05%	Prussiate, yellow, 500 lb casks. lb	.17 :	.17%
wks	: .4	80-85%, hydrated. 800 lb		Salicylate, 25 m cans m	.60 :	.65
Phthalic Anhydride, 100 lb bbls. lb	.23 : .2	eks	.0514: .0514	Sulfate, 200 lb bags, NY, Ka0 unit	:	.85
Pilocarpine Hydchlide, USP 25 oz.		90-95% calc, casks ID	.06 : .061/2	USP, VIII, 100 lb kegslb	.15 ;	.18
lots, 1 cm. vialsoz	8.00 : 3.3	96-98% cale. casks ID	.06 : .061/2	Sulfoeyanide, CP 25 lb jars lb	:	.50
Nitrate, 25 off	: 3.00	99% calc. casks	.07 : .071/2	Tartrate, neutral, 100 D kess. Ib	:	.51
Single oneoz Alkaloid, 15 gr. vlsea	: 3.3	USP. 100 lb kegslb	.121/4: .13		.25 :	.30
Alteriold, 19 gr. visca	: .8	, 5576 Cr Casas	: .121/2	I TORRIGHE UNESSEE 200 ED DDES. ED		.50

Largest producers of Pure Phthalic Anhydride in the world



Brand PHTHALIC ANHYDRIDE

is the Product by which all other Brands may be Standardized.

IT-IS-PURE

Unless Phthalic Anhydride melted in a TEST TUBE, has the same colorless appearance as SELDEN BRAND, it contains foreign matter which proves it is *not* STANDARD.

It is possible that trouble in commercial or research work can be traced directly to the use of *impure* Phthalic Anhydride.

THE SELDEN COMPANY

Pittsburgh, Pa., U. S. A.

Pumice Stone, lump, 250 lb bbls. lb	.04%:	.06	QUININE-(continued)			Santonin, USP, 11b bet		:1	53.00
Lump, bags	.031/4:	.05	Tartrate	1	.88	Powd. 1 b bot			57.00
Powdered, 350 lb bbls	.021/4:	.03	* Valerate	:	.89	Saponiu, ex Quillaja, 5 R tins . ID	.90		1.10
Fyridine, 50 gal. drumsgal	3.85 :	4.00	Small Sizes: los vials or cans,			Satin White, 500 h bbls h	***	:	.01 1/2
QUICKSILVER, see Mercury			50oz. lots, 5e oz extra; 5oz cans, 50oz lots 3c oz extra; 25oz cans,			Schaeffer's Salt, 250 lb bbls.wks. lb Scopolamine, see hyoscine.	.60	:	.65
Quinidine Alk., 100cz tins	:	.75	500z lots, 2c os extra; single los			Seidlits Mixture, 225 D bbls D	.163	4:	.161
Sulfate, 100 on time		.50	vials or cans, 5e extra. All minor			SILICA			
Quinoidine, see Chinoidin			quinine salts sold and quoted basis			Crude, bulk, mineston			12.00
QUININE SULFATE, USP.			1000s lots in 1000s cans. Sulfate			Befined, floated, bagston			30.00
American, 100 oz. tins		.50	and bisulfate sold basis 100cm			Air floated, bagston			50.00
los tins, 100 oz tins	:	.57	lots in 100cs cans. Smaller orders			Extra. floated, bagston SILVER, metal, Americanoz		:	65.00
Dutch, 100oz tinsoz	:	.50	or containers extra as above schedule.			Foreign	***	:	.691/
Java, 160oz tine	:	.50	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			Colloidal, 16oz botoz		:	2.80
Japanese, 100oz tinsos	:	.50	R SALT, 250 lb bbls. wks lb .49	:	.50	Silver Iodide, 160z botos		:	.69
QUININE SULFATE, USP.			Red Lead, see lead exids Red Precipitate, see mercury			Nitrate, 16 oz. bot	.84	:	.38
Acetate	:	.88	Resorcin, see resorcinol.			Nucleinate, 16os bot	.34	:	.38
			Resorcinol tech, 100 b kep b 1.35	:	1.50	Proteinate, 16os bot	.34	:	.38
Arsenate	:	.88	USP. 25 lb cans	:	2.85	Soap, Castile, 40 lb brs lb	.20	:	.25
Benzoate	:	.88	Rochelle Salt, USP, 225 m bbls m .20	:	.21	Powd. USP, 250 m bblsm	.28	:	.29
Bisuifate, USP	*** 1	.50	Imp. USP, 300 th bbls th	:	.20	Green, USP, 150 lb kegs lb Soapstone, see Talc, crude	.07	:	.07%
Citrate	:	.62	Rosewater, triple, 5gal. demisgal .90		1.10				
Dihydchlide, USP	:	.66	Rotten Stone, lump imp., bbls Ib .07	:	.08	SODA ASH, 58% light 1-4 bags, deliv'd NY100 m			2.19
Dihybromideas	:	.66	Lump selected, bbis D .09	:	.12	5 & Up bags, deliv'd NY.100 b			
			Powdered, bbls		.05 30.00	1-4 bbls., deliv'd NY100 lb			
Dicarbonate, 10ez tinsos	:	2.50			30.00	5 & Up bbls., deliv'd NY, 100 m			2.29
Ethyl Carbonate, 160z. tinsoz	:	.91	SACCHARIN, USP, 11b cans, 251b		0.10	Contract, Basis 58% bags c/l			
Ferrocyanide	:	.88	Soluble, USP, 1 D cans, 25 D . D 1.90		2.10	wks		:	1.38
Formate	:	.85			2.10	Prompt and spot, Basis 58% bags			
Glycerophosphate	:	.88	Sal Ammoniac, see Ammon. Chloride Salicin, USP, 1 D cartons, 25 D . D 4.75		5.00	c/l wks 100 lb		:	1.48
Hydriodide	:	.88	Salol, USP, 100 D drums D .75	:	.80	Contract, Basis 58% dense bags e/l wks 100 m			1.45
			Salt, Common, see sodium chloride	•	.00	Pmpt. and spot, Basis 58% bags			1.40
Hydrobromide, USP	••• :	.62	Salt Cake, c/l f.o.b. wkston 12.00	: 2	22.00	e/1 wkg		:	1.55
Hydrochloride, USP	:	.62	SALTPETRE, Double Refined			SODA, CAUSTIC, 76% solid			
Hydrochlorsulfate	:	.66	Granular, 400-500 lb bbls.			1-4 drums deliv'd NY100 lb			3.91
Hydehlide & Urea, USP Ib	:	.88	c/1 wks	:	.06	5 & Up drums deliv'd NY.100 h		:	3.76
Hypophogreite	:	.83	Less c/l works, bbls lb	:	.06%	Ground & Flake, 76%			
Lactate		.78	Large Crystals, 350-400 lb bbls.,		.0734	1-4 drums, deliv'd NY100 fb 5 & Up drums deliv'd NY.100 fb			
Phenoisulfonate	:	.88	e/l wks		.0775	1-4 bbls. deliv'd100 b	• • •		4.16
Phosphate	:	.74	e/l wks	:	.07	5 & Up bbls., deliv'd100 lb			4.41
Salicylate, USP	:	.63	Powdered, bbls, e/l wks D	:	.07	Contract basis 76% c/l wks.			
	:	.45	Imported, 500 lb bbls., NY lb		.06%				3.10

Soda Ash Caustic Soda Bicarbonate of Soda



Textile Soda Modified Sodas Special Alkalies

Specify "Diamond" and Depend Upon Quality

Diamond Alkalies are recognized as quality products, and they are sold on a quality basis.



The Trademar of Quality in Alkalies There is economy in buying Diamond Alkalies for the additional value which they represent.

DIAMOND ALKALI COMPANY * PITTSBURGH, PA.

There are convenient warehouse stocks in your vicinity



SOLVAY means more than just the name of a superior product—it is the mark of a complete organization for the production, marketing and development of Alkali in Industry.

Solvay Extra Light Soda Ash "Fluf"

Solvay 58% Soda Ash

Dense-Light

Solvay 76% Caustic Soda

Solid-Flake-Ground

Solvay Super Alkali

Solvay Snow Flake Crystals

(Trademark Registered)

Solvay Laundry Soda

Solvay Cleansing Soda

Solvay Tanners Alkali

Solvay Tanners Soda

Solvay Liquid Caustic Soda

Solvay Calcium Chloride 73%-759



The Solvay Process Company

Detroit, Mich.

Syracuse, New York

Hutchinson, Kan.

Sales Department Wing & Evans Inc.—40 Rector St., New York

Cincinnati
Chicago
Cleveland
Syracuse
Indianapolis

Pittsburgh

80DA CAUSTIC-(Continued)			SODIUM-(Continued)			1 SODIUM-(Continued)		
Pmpt. and spot, Basis 76%			Chloride, tech. 200 lb bagston	12.00	: 13.00	Ortho-Chloro-Toluene Sulfonate.		
e/1 wks100 m	:	3.20	C. P., 300 m bbls		06	175 lb bbls., wkslb	.25 :	.27
Contract 74% low grade c/1			Chromate, 800 m bbls m		: .08	Oxalate, neutral, 100 lb kegs lb		.39
wks. flat100 lb	:	2.02	Citrate, USP, IX, 50 lb kegs lb		59	Perborate, 275 lb bbls lb	•••	
Ground & flake, 76% pmpt, and		0.02	USP, VIII, 50 lb kegslb				•••	.23 1/
spot, wks. c/l drs100 lb		* 40			: .52	Imp. 225 lb drs	:	.22
Contract 76% drums e/l wks,	:	3.60	Cyanide, 96-98%, 100 h cases			Peroxide, 200 lb cases lb	.25 :	.27
			wks		22	Phosphate, di-sodium, tech. 550 D		
	:	3.50	Ton lots, wks		22	bbls	.031/4:	
USP, stick, 10 lb cans lb	.19 :	.21	73-76%, 100 lb cases, wks. lb		.19%	USP, gran. 275 bbls ID	.07 :	.07%
Pure, stick, by alcohol Ib	.25 :	.27	125-128%, 200 D cs D	***		Imp. gran	.05%:	.06
			120-12c%, 200 ib ca ib	.20		USP, recrys. 275 bbls Ib	.10 :	.11
BODIUM ACETATE, crys. 450 m bbl			120-125%, 200 h csh		.18	Mono-sodium, 100 lb kgs lb	.24 :	.26
wks Ib	.04%:		118-120%, 200 m es m	.16	-17	Tri-sodium, tech., c/l bbls. ID	.0374:	.04
Aluminate, 500 lb bbls, wks lb	.07%:	.08	Fluoride, 300 m bbls, wiss m	.08%	.0914	Pieramate, 100 lb kegs lb		.60
Aluminum Sulfate, see alum soda			Imp. 350 m tbls			Para-Toluene Sulfonate, 175 lb		.00
Arsenite, 4 lb mat. wks. drums.gal	.50 :	.60	Glycerophosphate, USP, cryst. 25 h		0074		.08 :	.09
Drums, 8 lb material, wksgal	1.00 :	1.20	come	1.40	1.50	bbls D		
Benzoate, USP, 100 b bbls Ib	.62 :	.65	Powder, 25 h tine h			PRUSSIATE, yellow, 350 lb bbls. lb	.09%:	
Bicarbonate, 400 m bbls, NY, 100 m	:	2.25	Solution, USP, 25 D tirsD		1.60	Imp. 450 m cks	.09 :	.0934
Bbls. c/l wks100 lb	:	2.00	Hydroxide, see Soda Caustic	1.05	1.15	Pyrophosphate, 100 lb kegslb	.24 :	.26
112 lb kegs wks 100 lb	:	2.25	Hydroxide, see Soda Calific			Saticylate, 100 lb kegs	:	.40
112 h kegs, NY100 h	:	2.50	Hypochlorite, Soln., 100 lb cbys. lb		.05	Second Hands, USP, kegs 10	.37 :	.40
			14 1/2 % soln., 50 lb ebys lb		.04	Silicate, 60° 700 m bbls., f.a.s.		
Bichromate, 600 lb casks wkslb	:	.06%	Hydrosulfite, 200 lb bbls, fob, wks. lb	.22		NY100 To	:	2.00
Casks, e/l wks	.06%:	.06%	For Stripping, 50 lb cans lb	.35	.40	Works, 1000 m drums 100 m	:	1.90
Casks, NY	.06%:	.07	Hypophosphite USP 25 lb cans			Works, tanks100 fb	:	
Bisulfite dry powder, 500 h			TD .	.70	.75	40° domestic, 700 m c/l f.o.b.		
bbls., wks 1D	.04 ;	.04%	HYPOSULFITE, tech, pea crys.			wks100 fb	:	.80
Solution, 32-40°, 500 h bbls.			375 lb bbls. wks 100 lb	2.65		Works, 1000 b drums100 b		.85
wks 100 m	1.25 :	1.75	Bbls. c/l wks100 lb			Works, tanks100 m		.75
Bromate, 100 lb ca lb	:	1.05	100 lb kegs wks100 lb					
				2.75		Spot. drams, bbls100 fb	1.05 :	1.80
BROMIDE, USP, 450 m bblsm	.48 :	.49		2.50		Silicofluoride, 450 lb bbls. NY. lb	.04 :	. 04 1/2
Cases, 50 fb	.48 :	.49	Granulated, bbls. wks100 lb	2.90	3.30	Sulphate, see Glauber's Salt		
Imp. USP, 112 cs	.44 :	.46	Bbls. c/l wks100 m		2.75	Sulfate, Anhydrous, 550 lb bbls.		
Cacodylate, USP, 5 lb. bot.			Kegs, wks 100 lb	3.00	3.60	c/1 wics	.03%:	.04
25 m	5.50 :	5.90	Regular crystals100 fb	2.35	2.65	Impt. 250 lb bbls lb	.0214:	.03
Carbonate, sal soda, 350 m bbls.			Iodide, USP, 25 lb jars lb	4.25 :	4.30	Sulfide, 60% solid, 650 lb drs.,		
			Metarilate, 150 h bbls h	.55	.70	le/1 wks	.04 :	.04%
le/1 NY100 b		1.35	Naphthionate, 300 lb bbls lb	.59	.62	Drs. c/1 wks	.08 :	.03 1/4
Works e/1100 ID	1.10 :	1.30	Nitrate, crude, 95%, 200 b bgs.		.02	Imp. 700 lb drs. NY lb		.081/4
Monohydrate, 400 m bbl.			e/1 NY100 fb	:	2.40		041/	
le/1 NY	:	2.40	Future, NY100 ID	2.45		60% broken, 650 lb drs. wks. lb	.04%:	.05
Pure photographie, 100 lb			Double Refined 400 lb bbls	2.20	2.2779	Imp., 500 lb drs., NY lb	.03%:	.04
keg	.06 :	.08	gran. c/l wks			30% crys. 440 lb bbls. wks. lb	.02 :	.02 1/2
Chlorate, 112 lb kegs, wks lb	:	.06%	Withite EOO'D balls must make the			Imp. 400 m bbls	.021/4:	.02%
Imported, 112 lb kegs lb	.06%:	.06%	Nitrite, 500 lb bbls., spot makers lb	******	.09%	Sulfite, crys. 400 lb bbls. wks. lb	.031/4:	.03%
amported, its m argo10	.0078:	.0078 1	Imp. 650 lb casks lb	.09%:	.09%	Anhydrous, 400 lb bbls lb	.0914:	.10

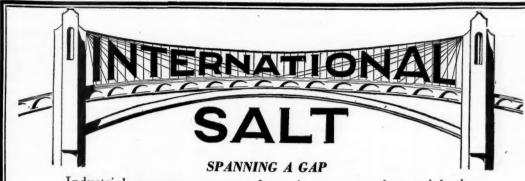


"Distinguished for its High Test and Uniform Quality" "Wyandotte" service to alkali users is on a par with the quality of "Wyandotte" products. A careful development of facilities and organization enables us to meet unusual demands as promptly as we satisfy ordinary requirements.

SODA ASH
CAUSTIC SODA
BICARBONATE OF SODA

MICHIGAN ALKALI COMPANY

General Sales Department
21 East 40th Street, New York
Works: Wyandotte, Michigan



Industrial processes represent large investments of material, time and labor. Operations are too costly to permit the use of inferior products.

Bridge the gap to safety by using International Salt. The purity of International Salt is guaranteed by scientific refining processes—by experienced and skillful management.

Industry consumes a huge volume of International Salt. The steady deliveries of this quality product are made promptly to meet any of your requirements.

INTERNATIONAL SALT COMPANY, INC.

SCRANTON

PENNSYLVANIA

NEW YORK OFFICE: 2 RECTOR STREET



							×			
SEDIUM-(Continued)			SULFUR, crude bulk, e/1 NYten	18.00	:	19.09	Thiocarbanilid, 170 m bbls m	.27	:	
Sulfocarbolate, USP, 100 lb kees lb	.35	: .37	Crude, f.o.b. mineston	14.00	:	15,00	Thymol, USP, 25 lb tins lb	5.50	:	6.00
kegs	.35	: .37	Brimstone, 250 lb bags, c/l 100 lb	1.75	:	1.95	lodide, 5 lb boxes	7.25	:	
Sulfocyanide, 400 lb bbls lb	.45	: .4T	Less c/l bags NY100 fb	1.85	:	2.10	TIN, Metal Straits, NY 100 To		:	55.13
Tungstate, crys. 100 lb kegs lb	.55	: .60 ,	Roll, 500 b bbls. c/1 NY.100 b		:	2.15	American standard, NY 100 lb		:	55.00
Anhydrous, kegs		: .75	Less c/l bags NY100 fb	2.20	:	2.45	99% American, NY100 lb		:	54.50
SOLVENT NAPHTHA, 110 gal.			Flour, Heavy, 290 m bbls, 100 m	2.50		3.05	Bichloride, 50% soln. 100 h			
drs. wksgal	.29	: .30	Light, 100%, 260 m bbls, 100 m	2.60	:	3.15	bbls., wks			.15
8000 gal. tank cars wis gal	.24		Rubbermakers 100%. 240 b				Crystals, 500 lb bbls., wks lb		:	.38
			bbls, NY100 fb	2.50		3.30	100 lb kegs, wkslb			.39
Spartein Sulfate, USP, 25oz bulk.oz	.30	: .40	Commercial, 99%, 150 lb bgs.				Oxide, 300 lb bbls., wks		:	.58
Single oz. vial	***	: .47	NY	1.35		1.65	100 lb kegs, wks lb			.60
Starch, rice, 140 lb bags lb	.09	: .10	For Dusting, 99%, 100 D				Tetrachloride, 1000 lb drs. wks. lb			.31
STRONTIUM Bromide, USP, 50 B			bgs. NY 100 fb	2.00	:	2.50	Titanium Oxide, bbls., wks ID	.13	:	.14
kegs	.51	: .52	Flowers, 100%, 240 h bbls.				Tolidine, 350 lb bbls	1.00		1.10
Carb. 600 fb bbls. wks ID		: .07	NY100 D	3.00	:	3.55	Sulfate, 350 D bbls D			1.10
100 lb kegs, wks		: .08	Precipitated, 125 lb bbls NY lb	.14	:	.17	Toluene, 8000 gal tank cars, wks. gal			.26
Iodide, USP, 25 m jars m		: 4.00	Lac. 125 b bbls NY b	.07	1	.10	110gal, drs. wksgal			.81
Nitrate, 600 m bbls., wks m	.10	: .10%	Sulfur Chloride, red, 700 m drs.				Toluidine, Mixed, 900 h drs. wks, b	.81		.33
Imp., bbls., NY Ib		: .0934		0.0		.07	Triacetin, 50 gal. drs., wks b			.371
Salicylate, USP, 100 h kem h	.75	: .80	wks	.06		.08	Tribromphenol, 100 m cases m		:	1.00
STRYCHNINE Alkaloid, USP, crys.			150 lb cbys, wkslb			.06	Trional, see Sulfonethylmethane			2.00
100 es tien			Yellow, 700 lb drs. wks lb	.05	:	.07	Triphenylguanidine			.80
100 oz. tine	***	: .81	150 lb ebys. wks lb			.0834	Triphenyl Phosphate, 450 m bbls. m		:	55
Alk. powd., USP		: .71	Sulfur Dioxide, 100 m cyl m	.08	:		Tripoli, 500 D bbls100 D	2.50	:	8.00
	***	: .80	Iodide, USP, VIII, 5th bot Ib		:	4.55	Tungsten NY	8.25	:	9.00
Glycerophosphate, USPoz		: .80	Sulfuric Ether, see Ether				Ultramarine Blue	.15	:	.38
Hydrobromide	***	: .80	Sulfuryl Chloride, 600 lb drs lb	.75		1.00	UREA, pure, 112 lb cases	.18	:	.20
Hydrochloride	***	: .80	TALC, Italian 220 lb bags NYton			50.00	the state of the s	.10		
Hydrophosphiteos		: .90	Refined white, bagston			80.00	VANILLIN, USP, 500 oz. cansoz		:	.493
Ntirate, USP		: .80	French, 220 lb bgs., NYton			85.00	Cans, 80 075		:	.50
Passphate		: .80	Refined, white, bags ton			45.00	Cans, 16 ozs	* * *	:	.51
Bulfate, USP, crys. powdon		: .57%	Dom., crude, 100 lb bags NY.ton			15.00	Second Hands	.47	:	.59
Secharinate		: 1.92	Refined, 100 to bags NYton	16.00	:	18.00	Venetian Red		:	.05
Strychnine preparations quote	d here	1.33	Tar, Coal Gas, Tks, wksgal	.06	:	.08	Verdigris, see Copper Subacetate			
100oz lots in 100cs tins. Sme			Coke Orem That was gal	.07	:	.08	Vermilion, Amer. 100 b kegs D	.35	:	.40
14 oz vials, 50e extra; 14 os vi			Water Gas, Ties, wiesgal	.06	:	.08	English, kegs	1.25	:	1.30
extra; single ounce vials, Te ex			Tartar Emetic, tech. 700 lb bbls. lb	.24	:	.25	Veratrine Sulfate, loz vial oz		:	1.85
of 25 om. 5e higher tha	n ahm		USP, 300 m bbls m	.31		.34	Hydrochloride, loz vialos		:	1.85
schedule. Lots of less than			Terpin Hydrate, USP, 100 lb keps lb	.60		.82	Veronal, see Acid Diethylbarbiturie			
10c higher per on.			Terpineel, CP 1000 b drums fb	.48		.50	WHITE LEAD, see lead, white			
	-		Caps, 50 m	.53		.57	White Precipitate, see mercury			
Sugar Coloring bblsgal	.63		Imparted, cars, 25 D D	.95		1.20	Whiting, 200 b bags, c/l wks.ton	13.00	:	15.00
Sugar Milk, USP, 200 lb bbls lb	.21 3/		Terpenyl Acetate, 25 m cans m	1.65		1.85	Bags, le/l NYton			18.00
Second Hands, USP, bbls Ib	.19		Terra Alba, No. 1, 300 lb bbls100 lb	1.85	:	1.90	Gillders, bags, NYton			15.00
ulfonal, see Sulfonmethane			No. 2, bbls100 lb	1.25		1.35	French, bass, NYton			18.00
	3.85	: 4.05	Theobromine Alk., 5 h cans h	4.00	:	4.10	English, bags, NYton			21.00
sulfonmethane, USP, 10 B brs. B			and Sod. Salierlate, 1 D bot. D	and the second	*	3.42	Fitch Hazel Extract, 50 gal. bbls.gal			1.10
my your war and and and	A-20	: 3.85	S. WITH DEEP CONTRIBUTION THE PERSON WITH		1.	原-理療	THE PARTY OF THE P	2.00		6.00

QUININE

Sulphate and Minor Salts

Unexcelled in Uniformity of Quality Brilliant Crystallization and Purity of Color

Cinchonine, Cinchonidine Quinidine

and their Salts

THEOBROMINE YOHIMBINE

CAFFEINE QUINIC ACID

Manufactured by

N. V. Amsterdamsche Chininefabriek Amsterdam

N. V. Bandoengsche Kininefabriek Bandoeng

N. V. Nederlandsche Kininefabriek Maarssen

Exclusive Distributors

R. W. GREEFF & CO., Inc.

78 FRONT ST., Cor. Old Slip, NEW YORK CITY



DENATURING **BENZOLS**

SPECIALLY FRACTIONATED COAL TAR SOLVENTS

Vegetable Oil Extraction

The Barrell Company



40 Rector Street B New York, N. Y.

Coast to Coast Producing Points

AYLENE, 3° dist range, nitration ties. wiesgal	.45 : .50 :	.50 .55	Oils			LARD 01L, Edible prime, bblsIb Off prime, bbls	::: :	.1814
5° dist. range, 8000 gal. tanks			Codes No. 1 400B 111- B		40	Extra No. 1, bbls	:	.13%
wks gal	.35 :	.40	Castor, No. 1, 400 lb bblslb	.17%:	.18	No. 1, bbls	:	.13
110 gal. drs. wksgal	.40 :	.45	80 lb cases	*** :	.1814	No. 2, bbls	:	.12%
10° dist. range, drums, wksgal	.35 :	.40	No. 3, bbls	.17 :	.17%			
Tanks, wks gal	.25 :	.26	Blown, 400 m bbls	:	.19	LINSEED, raw c/l bbls., spotgal	:	1.06
Commercial 110 gal. drs., wks.gal	.30 :	.31	China Wood, bbls., spot NY Ib	.16 :	.161/2	Five bbls., rawgal	:	1.10
Tanks, wksgal	.25 :	.26	Tanks, Spot, NY	:		Boiled, 5 bbl. lotsgal.	:	1.12
Kylidine lb	.40 :	.45	Nov., Dec. forw. arr. NY bbls. Ib	.151/4:	.16	Double boiled, 5 bbl. lotsgal.	:	1.13
YARA YARA, 1 lb tins	1.75 :	2.00	Nov. forward, arrival NY tanks, Ib	:		Raw, le/l bblsgal.	:	1.10
Yohimbin Hydehlide, 1 oz. vial.oz	3.00 :	3.57	Cst., tks., Nov., Dec. forw To	.14 :	.141/4	Tanksgal	:	1.00
ZING, METAL, high grade, slabs			Coconut Ceylon, 375 to bbls., NY, to	.11%:	.11%	Dec., Feb., c/l wks	:	1.06
e/I NY100 lb	:	8.25	8000 gal. tanks, NY	.1014:	.10%	Mar., Apr., c/l wks	:	1.07
Common Slabs, c/NY100 lb	7.421/2:	7.45				Imported, bbls., NYgal	:	
Mossy, 25 lb bxs NY lb	:	.14	Cochin, 375 m bbls., NY m	.12 :	.121/2	Tanks, NYgal	:	
Ammonium Chloride, powd., 400 lb			Tanks, NY	*** :	.111/4	Manhadan and this atm		
bbls	.07%:	.08	Manila tanks, P. Coast Ib	:	.09%	Menhaden, crude bbls., wks	:	* * * *
Carb. tech. 150 lb kegs NYlb	:	.20	Manila, tanks, NY	:	.101/4	Crude, tanks, Ralt gal	.5736:	.60
USP, 100 lb kegs lb	:	.33	Edible, bbls., NY	.121/2:	.13	Light strained, bbls., NYgal	.70 :	.72
"hloride, fused, 600 lb drs.wks. lb	:	.06	Cod Newfoundland, 50 gal. bbls.gal	.62 :	.65	Yellow, bleached, bbls., NYgal	.73 :	.75
Drs. e/1 wks	.0414:	.05	Tanks, NYgal	.55 :	.57	Extra bleached, bbls., NYgal	.75 :	.77
Granulated, 500 lb bbls, wks. lb	.07 :	.0734	Copra, bags	.06 :	.061/4	Blown, bbls., NYgal	:	
Imported, drs. NY Ib	.0634:	.061/2	Corn, ref., 375 b bbls., NY b	:	.13	Neatsfoot, 20° c.t. bbls., NY ib	:	.1834
Solution, 50%, tanks wks100 h	2.25 :	2.50	Crude, tanks mills	:	.10	Pure, bbls., NY	:	.15%
USP, 25 lb jars lb	.27 :	.29	Bbls., NY	:	.12	Extra, bbls., NY	:	.13%
Cyanide, 100 lb drs lb	.40 :	.41	Cottonseed, crude, tks., mill ID	.091/4:	.091/4	No. 1, bbls., NY	:	.13
Dust, 100 lb tins, wks lb	.09 :	.09%	P. S. Y., 100 bbls, NY Ib	.1114:	.11%	Oleo Oil, No. 1, bbls., NY ID		
500 lb bbls., kegs, le/l wks. lb	:	.08%	White, 100 bbls, lots, NY Ib	:	***		.19 :	.20
500 lb bbls., kegs, c/l wks. lb	:	.08	Winter yellow, 100 bbls., NY Ib	.121/4:	.13	No. 2, bbls., NY	:	.17
Iodide, 5 lb bots,	:	5.28	Degras, Amer. 50 gal. bbls., NY. Ib	.041/4:	.041/4	No. 3, bbls., NY	:	.16
Nitrate, 25 lb jars lb	:	.45	English, light, bbls., NY B		.051/2	LIVE denotored blds NOT IN	4 44 .	
Oxide, Amer. 300 lb bbls, wks lb	.0814:	.08%	Brown, bbls., NY To	.04 :	.04 1/2	LIVE, denatured bbls., NY Ib	1.30 :	1.35
French, 300 m bbls wks m	.10%:	.1214	Light brown, bbls., NY Ib	.041/4:	.05	Edible, bbls., NYgal	2.15 :	2.25
Bbl e/l wks	.09%:	.11%	Dark, bbls., NY	.031/2:	.04	Foots, bbls., NYgal	.09%:	.091
Bags, c/l wks	.09%:	.10%				Shipments	.09%:	.09%
USP, 100 lb bbls, c/1 lb	:	.17	Neutral, bbls., NY	.10 :	Nom.	Palm Lagos, 1500 fb casks fb	.09%:	.10
Ton lots, wkslb	:	.18	Moellon, bbls., NYgal	:	.50	Niger casks	.08%:	.09
Imported, white seal, bbls Ib	:	.12	Greases, choice white, bbls., NY Ib	.12%:	.13			
Green seal, bbls	:	.10	Yellow	:	.091/4	Bonny old Calabar, casks Ib	:	Nom.
USP 100 lb bbls	.15%:	.16	Brown	:	.081/4	Palm Kernel, bbls., NY	.10%:	.10%
Stearate, USP, 50 h bbls h	.18%:	.19	House	.09%:	.091/2	Peanut, refined, bbls., NY D	.17 :	.1734
Sulfate, 400 lb bbls., wks lb	.0314:	.0834	Bone naphtha	:	.07	Crude, mills buyers' tks ID	:	
Bbls . c/l wks	:	.03	Herring, Tanks, Coastgal	:	Nom.	Crude, bbls. NY		
USP. 100 lb kegs	.08 :	.09	Horse, 375 lb bbls., NY	:	Nom.		*** :	
Bulfide, 500 lb, bbls lb	.80 :	.33	Lard, prime steam, bbls	.15%:	.16	Perilla, bbls., NY	.14%:	.14%
Dumme, Joung, Comm	***		Compounds, bbls	:	.13	Poppyseed, bbls., NY		2.50

GEORGE (HEMICALS 42 Broadway, New York City Telephone Broad 5428

Soda Ash Caustic Soda Sal Soda Glauber's Salt Tri Sodium Phosphate Sodium Bicarbonate Sodium Silicate

WAREHOUSES:

New York, N.Y. Brooklyn, N.Y.

Syracuse, N.Y. Utica, N.Y.

Albany, N.Y. Newark, N. I.

What is said of our Services!

Mesers. Gebr. Waaning 'Tilly, from Haarlem (Holland) write to us on the 23rd of October, 1922:—

"We received through our Agents, the Registered Deed of the declaration of ownership of our Trade Mark and Proprietory Name, and are pleased to inform you that the same has been found correct and the work done by you to our entire satisfaction.

"If any of our friends should be desirous of having his trademark also registered in India, we shall certainly recommend him your firm."

The Huntley Manufacturing Co., from Silver Creek, N. Y., U. S. A., write to us on the 5th of January, 1923:—

"We wish to thank you for the manner in which you have handled this and if there is any further business of this nature at any time that you can attend to, we will be glad to place it in your hands."

Mesers. Max Dorner G. m. b. H., from Solingen (Germany) write to us on the 25th of January, 1923:—

"Please note that we are satisfied by your work, and that further registrations will also be trusted to you."

P. LODGE & CO.

Patent and Trade Mark Agents

POST BOX NO. 6772

CALCUTTA, INDIA

Oils and Fertilizers

Rapeseed, refined, bbls., NYgal	.99 :	1.00
Blown, bbls., NYgal	1.06 :	1.08
Red Oil, distilled, bbls	.10%:	
Saponified, bbla	.10%:	
Tanks	.10 :	.10%
Salmon, 8000 gal. tks. Coastgal	:	
Seasame, edible, bbls	.14%:	.1514
Bod Oil, bbls., NYgal	:	.40
SOYA BEAN, crude, tks., Coast Ib	:	.115%
Crude, tks., NY	.12%:	.12%
Crude, bols., NY	.131/4:	.14
Refined, bbls., NY	:	.14
Sperm, 38° c.t. blchd. bbls. NY.gal	.92 :	.93
45° cold test, blchd, bbls, NY, gal	:	.90
STEARIC ACID, s p. 200 lb bags. lb	:	.1136
Double pressed, bags	.12 :	.1236
Double pressed, bgs., saponiced. lb	.12 :	.1214
Triple pressed, bgs., distilled. Ib	.14 :	.1436
Triple pressed, bgs., sapooified Ib	.14 :	.141/2
Stearine, oleo, bbls	.1136:	.11%
Tallow, edible, tierees	.11 :	.1136
City, extra loose	.10 :	.10%
Tallow Oil, acidless tks., NY Ib	:	.11%
Bbls., c/1 NY	:	.12%
Walnut, crude bbls, NY	- :	_
Whale, nat. winter bbls, NY gal	:	.TT
Blehd. winter bbls, NYgal	:	.81
Extra Blend, bbls, NYgal	:	.83
Crude, No. 1, tanks Coast gal	:	
Crude, No. 2, tanks Coast gal	:	***
Crude, No. 3, tanks Coast gal	:	***

Fertilizer Materials

Blood, dried, f.o.b. NYunit			3.70
Chicagounit		:	3.75
Bone, 3 & 50 gr. steam, Chgounit	22.00	:	23.00
Raw, NYton		:	33.00
Cyanamide, NY, basisunit	1.65	:	1.75
Fish Scrap, dried wksunit	4.90	å	10
Acid, Bulk. 7 & 31/4, Deliv.			
Norfolk & Balt. basis.unit	4.00	å	50
Steamed Bone Meal, 3 & 50 Balt.ton		:	28.00
Tankage, ground, NYunit	3.40	&	10
High grade f.o.b. Chicago unit	3 20	&	10

	Ammon. Sulf., bulk wks100 h			
1	Double, bgs., f.a.s. NY 100 lb	3.00	:	nom.
ı	Single, bgs., wks100 lb	b		:2.90
	NITRATE SODA, spot100 H	b		:2.40
1	Future, JanMar 100 lb	2.45		2.47
1	Phosphate Rock, f.o.b. mines		۰	w. 11
. 1	Florida Pebble, 68%top		:	2.25
٦	Florida Pebble, 70%ton			2.50
	Florida Pobble 75 7407			
3	Florida Pebble, 75-74%ton			3.75
Н	Tenneszee, 72%ton			5.50
	Phosphate Acid, 16% Bulk wks.ton		:	9.50
1	PCTASH			
	Pot. Muriate, 80% basis, bgs/ton		:	34.55
П	Pot. Sulfate, 90% basis, bgs. top		:	45.85
	Dble, Manure Salts, 48% basis		-	
1	bgston			26.35
1	Manure Salts, 30% basis, bulk ton			17.03
1	Manure Salts, 20% basis, bulk.ton			10.55
1	Kainite, 12.4% basis, bulkton			
				7.75
	Bulk in bags, \$2.00 extra.			
1	Prices c.i.f. Atlantic & Gulf P			
1	Discounts, 50 tons, 5%; 500	tons,	10	%.

Naval Stores

	(Carlonds ex-yard N. Y.			
	Turpentine, bbisgal	.83	4:	.84
	Turpentine, stm. dist. bbls.gal		:	.77
Des	tructive distilled, bblsgal		:	.68
Pine	Oil, stm. dist. bblsgal		:	.66
Pitch.	primebbl			5.50
	(Sold in 600 h bbis., gross for			
	ations based on a unit of 2801			
B			:	7,55
D				7.55
E				7.55
F				7.55
G				7.55
H				7.55
1				7.55
K				7.55
M				7.65
N			:	7.95
WG			:	8.70
WW			:	9.25

Rosin Oil, fire	t run, 50	0 gal.	bbls.gal		.45
Second rui	., bbl		gal	:	.47
Tar, kiln-burn	it		bbl		12.00
Retort			bbl		12.00

Dye and Tan Woods

Barwood, chips			
Camwood, chips			
Divi Divi, pods, bagston			
Fustic, stickston			
Chips	.04	:	.05
Hemlock, barkton		:	20.00
Ifypernic. chips		:	.07
LOGWOOD, stickstop	23.00	:	27.00
Chips 150 lb bags lb		:	.084
Mangrove bark, Africanton		:	Nom.
lyrobalans, bags J1ton	45.00	:	47.00
R1ton			44.00
J2top			44.00
Nutgalls, see Crude Drugs			
Oak bark, wholeton	20.00		23.00
Ground ton	***		25.00
Quereitron bark, roughton			10.00
Groundton			25.00
		-	
Sumae, Sicily, 160 lb bagston			75.00
Virginia, 150 lb bagston			45.00
Valonia Cups, 30-31% tanton			33.00
Beard, 42% tan, bgston			50.00
Mixtures, 36% tanton			38.00
Wattle bark, bgston	37.00	:	39.00

Extracts

				quality			
ran	ge for	large	quan	tity.			
Annatto, f	ine			D	.28	:	.30
Archil., do	utle 60	O TO	bbls	ID	.13	:	.14
Triple,	600 D	bbls		ID	.16	:	.17
Conc	600 ID	bbls		ID	.18	:	.20

BUYERS OF:

COPPER SULPHATE 99% GREEN COPPERAS 98/99% SODIUM SULPHIDE 60/62% POTASSIUM ALUM GLAUBER SALTS SODIUM ACETATE OXALIC ACID FORMIC ACID PRUSSIATES

Cable us at once if you have omitted to mail us your inquiry

Compagnie Commerciale du Nord

G. A. STEFFENS

21, Rue Kipdorp — Antwerp (Belgium)

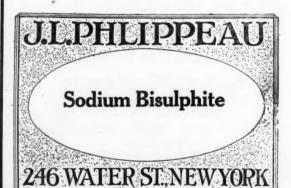
CABLE ADDRESS: COMERCTNORD—ANTWERP

CENTRAL DYESTUFF & CHEMICAL COMPANY

ALPHA NAPHTHOL

OFFICE AND WORKS

NEWARK, N. J.



Tannins and Dyestuffs

Chestnut, clarified, 25% tkg. wks. Ib	.01%:	.01%	Persian Berries	.27 :	.30	Crude Dru	gs
Sbls., wks ib	.02%:	.03	QUEBRACHO, 35% liquid the Ib	.03 :	.08 1/2		-
Powd., 60% 100 fb bags, wks. fb	.05%:	.05%	450 lb bbls	.03%:	.04	Accroides Gum, yel	.18 : .20
Decolorized, bags, wks ID	.0616:	.07	35% bleaching, 450 m bbls m	.04%:	.0514	ACONITE Leaves, bales	.10 : .12
Cudbear, English	.18 :	.20	Solid 65% 100 lb baleslb	:	.04 1/4	Root, USP, bags	.35 : .37 1.55 : 1.60
Cutch, Rangoon, 100 h bales fb	.14 :	.16				No. 2, bales	: 1.50
Borneo, solid, 100 lb bales lb	.04%.	05 1/2	Quercitron, 51° 450 h bblsh	.06 :	.08	No. 3, bales	; 1.30
Liquid, 450 m bbls	.077	.11	Powdered, 100 h boxesh	.09 :	.13	Agaric, white, cases	2.75 : 3.00
Tablets, 120 lb boxes lb	.13 :	.14	Spruce, 25% liquid tanks wks Ib	.01 :	.01%	Almonds, bitter, bags bxs Ib	.60 : .65
Flavine	.95 :	1.00	Powd. 50% 100 lb bags wks. lb	.02 :	.02%	Sweet, bags	.57 : .60
Fustic, solid 50 lb boxes lb		.20	Sumae, liquid 450 lb bbls	.06 :	.0736	Meal, tins, boxes Ib	.24 : .26
	.14 :		Stainless, 600 lb bbls lb	.11 :	.13	Alkanet Root, bags	06 : .0614
Crystals, 100 lb boxes lb	.20 :	.22				Aloes, Barbadoes, 120 lb bbls. lb	.65 : .70
Liquid, 51°, 600 lb bblslb	.10 :	.14	DYERS' SUNDRIES			Cape, 400 lb cases	.0814: .09
Gall extract	.16 :	.18	Albumen, technical, egg 200 m cs. m	:	1.35	Curacao, 100m cases ID	.10%: .11
Gambier, 25% liq. 450 lb bbls lb	.14 :	.16	Blood, 100 lb drs	.45 :	.50	Socotrine, whole, 100 b cs b	.25 : .30
			Egg Yolk, Spray, 150 b cs b	.45 :	.65	Select, cakes, Ib	.35 : .37
Common, 200 lb cases lb	.191/2:	.20	British Gum. 140 lb bags c/l 100 lb	:	4.82	Althea Root, cut cases	.45 : .50
flingapore cubes, 150 lb bagslb	.23 :	.25	Bags, c/1100 lb	:	4.92	Whole, bags	.11 : .12
MEMATINE, Paste, 500 m bbls m	.0914:	.13	Dextrin, corn 140 lb bags c/l 100 lb		4.52	Ambergris, black boxes	8.00 : 10.00 : 26.00
Crystals, 400 lb bbls lb	.12 :	.20	Bags, le/1100 lb	:	4.62	Ammoniae, tears, bags	.68 : .73
Hemlock, 25% 600 D bbls. wks. ID	.0314:	.03%	Yellow, bags c/l100 b	:	4.57	Angelica Root, dom. bags ID	.12 : .13
The second secon		.18	bags, lc/l100 lb	:	4.67	Angostura Bark, bags	:
Hypernic, 51°, 600 m bbls m	.16 :	.10	Potato 220 lb bags c/l lb	:	.08	Anise, Levant bags	.15 : .16
Indigo, Madras, bbls lb	.85 :	.90	Bags, le/l	:	.0814	Russian, bags	.13 : .14
Manila, bbis	:	1.30	Yellow, 220 lb bags lb	:	.07%	Star, cases	.11 : .11%
Larch. 25%, 600 m bbls., wks m	.0314:	.04	Tanioca, 200 lb bags, 1e/1 lb	.09 :	.091/4	Spanish, bags	.15 : .15%
Powd. 100 lb bags, wkslb	.07	.08	Prussian blue	.35 :	.40	Annatto Seed, 200 lb bagslb	.22 : .23
						White, No. 1, 200 b bags To	.26 : .27
Logwood, 51°, 600 lb bblslb		.09	Sago Flour, 150 m bags m		.03%	Seconds, 250 lb bagslb	.24 : .25
Lower grades	.07 :	.08	STARCH, powd. 140 lb bgs.c/l.100 lb	:	3.97	Sorts, amber, 200 bgs. bls Ib	.1214: .13
Solid, 50 lb boxeslb	.09	.15	Bags, lc/l100 lb		4.07	Powd., USP, 300 h bblsh	.18 : .20
Madder, Dutch	.28 :	.30	Pearl, 140 lb bags c/l100 lb Bags, lc/l100 lb	::: :	3.87	Areca Nuts, 150 lb bags	.21 : .23
Mangrove, 55% 400 lb bblslb	.041/4:	.05				Powd., 200 lb bblslb	.20 ; .22
			Potato. domestic, 200 lb bags. lb	.05%:	.06 14	Arnica Flowers, bales	.08 : .081/
Myrobalans, 25% liquid bbls Ib	.04 :	.05	Imported, bags duty paid In	:	.0634	Root, bags	.25 : .30
50% solid, 50 h boxesh	.05 :	.051/4	Tapioca Flour, high grade bags Ib	.06 :	.05%	St. Vincent, powd., bbls fb	.141/2: .15
Oak, tanks, wks	.04 :	.0414	Medium grade bags Ib	.04	.05	Asafetida, USP, 250 lb caseslb	.24 : .26
23-25% liq. 600 lb bbis, wks, lb	.0434:	.04%				Powd. 50 lb bxs	.38 : .40
Once Orange, 51° liquid In	.07 :	.08	Turkey Red Oil, bbls	.11 :	.12	BALM GILEAD BUDS, bags Th	.45 ; .50
Powd. 100 fb bags	.14	.15	Yolk Oil, bbls	:	.35	Balmony Herbs, bales	: .14

CRESYLIC ACID GRADES

Benzel, Toluol, Solvent Naphtha Coal Tar Products, Disinfectants.

Selling Agents for **ACETATES** Amyl, Ethyl, Butyl **IODIDES**

Potassium, Ammonium and Sodium

Manufactured by
Witbeck Chemical Corporation

Jordan Coal Tar Products Co., Inc. New York Works: Matawan, N. J. Beekman 1758 13 Cliff St.

Pure U. S. P. Cologne Spirits

Also Denatured in All Formulae

Spot Stocks Carried in 10 Large Cities

Guaranteed Prompt Deliveries

The Federal Products 60.

CINCINNATI, OHIO, U. S. A.



PAPER YELLOW AD CONC

Fast to light, alkali and acid. Recommended for buff, amber and golden rod shades.

MOHAWK ORANGE

(A purified Chrysoidine of excellent solubility.)

MOHAWK BROWN

(A super Bismarck Brown.)

BASIC PAPER BLUE

For tinting blue whites.

Send for samples and prices

JOHN CAMPBELL & CO.

75 Hudson Street, New York

American Dyestuff Manufacturers

Boston

Chicago Providence Salisbury

Montreal

Philadelphia

"STANDARDS EVERYWHERE

BALSAMS		Canella Alba Bark, bales Ib	.53 : .55	Cinnamon, Ceylon, bales Ib	.35 :	.37
Copaiba, Para, 80 m cs To	.35 : .37	Cannabis, true Imp. bags In		Broken, bales	.24 :	.26
South American, 80 lb cs lb	.43 : ,44	American (no assay) bales It	.35 : .40	Civet, Abyssin horns	2.75 :	3.75
Fir Canada, cans	11.00 : 11.50	USP		Clover Tops, bags	.17 :	.18
Oregon, bbls., cans	1.00 : 1.10	Cantharides, Chinese cases Ib	.95 : 1.00	Cioves, Zanzibar, 135 lb bales lb	.29 :	.30
Peru, 120 h cases	1.95 : 2.05	Powdered, boxes	1.15 : 1.20	Amboyeas, bales	.30 :	.31
Tolu, £0 lb cases lb	1.65 : 1.80	Cantharides, Russian, cases Ib		Penang, bales	.40 :	.42
Bamboo Brier Root, bags lb	.0534: .06	Powdered, boxes		Cochineal, USP, boxes		.47
Barberry Bark, tree bales lb	.11 : .13	Caraway Seed, African, bags lb			.45 :	
Root, bags		Dutch, 11 lb bags		Coca Leaves, Huanuco bags ID	*** 1	
Bayberry Bark, bales Ib	.10 : .12	Cardamom, bleach, cases Ib		Truxillo, bags	:	
Wax, bbls	.20 : .21	Decorticated, cases		Cohosh Root, Black bags To	.08 :	.081/
				Blue, bagslb	.10 :	.101/2
Belladonna Leaves, bales Ib	.24 : .26	Green, grinding, bags Ib		Colchicum Root, bags	.07 :	.08
Root, bags	.13 : .14	Carnauba Wax, Flor. bags Ib		Seed, bags	.17 :	.19
Bees Wax, white cases	.40 : .42	No. 1 N Country bags lb	.34 : .36	Colocynth, apples, cases, bales 10		
Yellow, refined, cases Ib	.251/4: .28	No. 2 N Country bags lb	.28 : .30	Pulp, USP, bales	.28	.30
Crude, bags	, .23 : .25	No. 3 Fatty Gray, bags lb			.03 :	.0334
Benzoin Gum, Siam, boxes lb	1.30 : 1.35	No. 3 Chalky, bags	:22 : .23	Colombo Root, whole bags Ib		
Sumatra, 80 m boxes m	.25 : .27	Cascara Amarga, 150 lb bales lb	: 2.50	Coltsfoot Leaves, bags Ib	.05 :	.06
Berberis Aquifolium Root, bags—Ib	.14 : .15	Cascara Sagrada, bales, 1920-22		Comfrey Root, bags	.13 :	.14
		bark	.26 : .28	Condurango Bark, bales Ib	.17 :	.20
Both Root, bags		1923 bark	.21 : .24	Conium Seeds, bags	.18 :	.14
Bitter Root, 100 lb bags	.40 : .42	1924 bark	.14%: .15	Copaiba Balsam Para, see Balsams		
Blackhaw Bark, root, bales ID	.33 : .34	Cascarilla Bark, quills bales Ib	:	Copal Gum	.12 :	.13
Tree, bales	.15 : .16	Siftings, bbls Ib	:	Coriander Seed, Bombay baks Ib	.06 :	.06 34
Black Indian Root, 100 D bags Ib	.40 : .42	Cassia Buds, 66 lb cases lb	.1216 : .13	Morocco, bags	.07 :	.071/
Blood Root, bags	.14 ; .15	China, Whole Rolls, cases ID	.07%: .08	Bleached, bags	.10%:	.11
Blueflag Root, bags To	.27 : .30	Saigon, assort, bales lb	.30 : .31	Corn Silk, bales	.041/4:	.051/
Boldo Leaves, bales To	.20 : .21	Cassia Fistula, baskets Ib	.09 : .10	Cotton Root Bark, bales Ib	.14 :	.15
Boneset Herb, bales	.08 ; .09	Castile Soap, USP, powd., 200 lb		Cowhage, oz. tins	:	.55
Borage Flowers, bales ID	.17 : .20	bbls	.27 : .28	Cramp Bark, so-called bales To	.07 :	.08
Bryonia Root, bags	.10 : .11	Castor Beans, bags	.03 : .03 14		.30 :	.32
		Castoreum, 1 lb bot lb	4.00 : 4.50	Cranesbill Root, bags	.16 :	.18
BUCHU LEAVES, short, 250 b		Catechu Gum, bags	.11 : .12	The state of the s	.60 :	.65
bales	.76 : .78		.23 : .29	CUBEB BERRIES, XX bags To		.65
Less, bales	.81 : .83	Catnip Herb, bales	.301/4: .31	Powdered, boxes		.23
Long, bales	*** * ***	Celery Seed, bales		Culvers Root, bags	.32 :	
Buckthorn Bark, tags B	.05 : .05	Ceresin Wax, white bags Ib	.101/2: .11	Cumin Seed, Levant bags Ib	.20 :	.22
Burdock Root, bags	.13 : .15	Yellow, 200 lb bags	.09 : .10	Malta, bags	.19 :	.191/
Burgundy Pitch, dom., 110 h stands		CHAMOMILE FLOWERS, Roman		Morocco, bags	.18 :	.181/2
Gross for net	: .05	cases bales	.25 : .27	Cuttlefish Bone, Trieste, straps Ib	.1216:	.13
Calabar Beans, bags	:	Hung, cases bales	.061/4: .07	Jewelers, large, straps Ib	:	.50
Calamus Root, bleachtd cases To	.33 : .35	Charcoal Willow, powd. bbls ID	.06 : .0634	Small, straps	:	.35
Unbleached, bags	.06 : .07	Wood, powd, bbls	.04 : .05	French straps	.121/4:	.13
Calendula Petals, imp. bales Ib	.18 : .20	Chestnut Bark, bags	.07 : .08	Powdered, boxes	.13 :	.14
Calisaya Bark, bales, powd Ib	.25 : .26	Herb, bales	.06 : .0634		:	.07
Camphor, see Chemicals	.2020	Chicle Gum, bags	.82 ; .85	Damar Gum, 136 b cases b	.25 :	.25%
Canary Seed, Morocco bags Ib	.0734: .08	Chiretta, bales	.10 : .12	Damiana Leaves, bales	.40 :	.42
South American, bags ID	.07 : .073		.50 : .52	Dandelion Root, Imp., bags Ib	.26 :	.28
		Broken bales	.26 : .27	Deer Tongue Leaves, bales Ib	.09 :	.0914
Candelila Wax, bags	.28 : .30	Dionell Dates		incer rought menter, pares, m		100 /3

MAGNESIA

Magnesium Carbonate
U. S. P. and All Technical Grades

Milk of Magnesia

In Bulk Especially for Repacking

U. S. By-Product Chlorides Co.
11913 Lake Avenue
CLEVELAND, OHIO

Hydrocarbon Products Co.

BENZOL, TOLUOL, SOLVENT NAPHTHA, XYLOL.

39 Cortlandt St, New York

MENTHOL

CHERCELEURURURURURURURUR

SPOT-FUTURE

GEO. UHE, BROKER 47 Fulton St., New York

Coal Tar Disinfectants

Phenol coefficients 2 to 20. Rideal-Walker Test. Produce white emulsion free from deposit. Phenol coefficients guaranteed.

BAIRD & McGUIRE, Inc.

Holbrook, Mass. St. Louis, Mo. P. O. Box 473 1200 Switzer Avenue

Digitalis Leaves, bales	.07	.08	Grindelia Robusta Herb, bales Ib	.07%:	.081/4	LADY SLIPPER ROOT, bags 10	.50 :	.55
Dill Seed, bags	.06	.07	Guaiac Gum, 80 lb cases lb	.42 :		Larkspur Seed, bags	2.50 :	3.00
Dogwood Bark, Jamaica bags ib	.10	.11	Guarana, tins, cases	.65 :		Laurel Leaves, bales	.041/4:	.05
American, bales	.07	.08	GUM, see Arabic Gum, etc.			Lavender Flowers, ordinary ID	.22 :	.26
Doggrass Root, USP, cut bags ib	.10	.11				Selected	.30 :	.40
Dragons Blood, mass cases lb	.65	.70	HELLEBORE ROOT,		10	Leeches, tubs	4.00 :	5.00
Reeds, boxes	.80	.85	Black, bbls	.08 :	.10	Lemon Peel, bags	.08 ;	.09
ECHINACEA ROOT, bags Ib	.31	.32	Powdered	.15 :	.17	Licorice Root, Russian, whole Ib	.07 :	.0734
Elecampane Root, bags	.09	.10	White, Powd., 250 lb bblslb	.11 :	.12	Spanish, natural bales Ib	.0814:	.09
Elder Flowers, bags	.11	.14	Helenias Root, (unicorn false)		40	Powdered, bbls	.09 :	.09 1/4
Elemi Gum, 89 lb caseslb	.10	.11	bags	.67 :	.68	Selected, 2 & 5 lb bundles lb	.14 :	.17
Elm Bark, select 5 lb bundles cases lb	.26	.29	Hemp Seed, Manchurian bags lb	.031/4:	.04	Cuttings, 125 lb bags lb	.06 :	.0634
Grinding, bags			Chilian, bags	.03 14:	.04	Greek, 150 m bales	.03 ;	.03 1/4
		.25	Henbane Leaves, bales, USP ID	.29 :	.30			
Powdered, bbls	.60	.65	No assay	.26 :	.27	Life Everlasting Herbs, bales Ib	.05 :	.06
Eucalyptus Leaves, bales Ib			Henna Leaves, bales	.091/2:	.10	Lime Juice, clarified bblsgal	.60 :	.65
	.05 :	.06	Powdered	.12 :	.13	Linden Flowers, with leaves, bales Ib	.10 :	.11
Euphorbia Pilulifera Herb, bags. Ib	.10	.11	Honey, Calif., 120 lb cases lb	.121/2:	.13	Without Leaves, bales	.17 :	.18
Euphorbium Gum, cases lb	.25	.27	Hops, N. Y. prime bales ID	.28 :	.30	Liverwort Leaves, bales	.19 :	.20
Powdered, boxes	.40	.42	Pacific Coast prime bales ID	.25 :	.27	Lobelia Herb, bales	.35 :	.38
Fennel Seed, French, bags lb	.10 :	.101/	Horehound Herb, bales	.10 :	.11	Lobelia Seed, bags	.62 :	.63
German, bags	.14	.17	Horsetail Rush, bags	:	.15	Lovage Root, Imported, bags Ib	.18 :	.20
Indian, bags	.07 :	.071/2	India Gum, see Karaya			Lupulin, boxes	1.15 :	1.20
Flax Seed, whole 180 lb bblsea			INSECT FLOWERS, open whole			Domestic	1.15 :	1.20
Ground, 180 lb bbls	.07%:		Bales	.38 :	.40	Lycopodium, 88 lb cs lb	.62 :	.64
Fenugreek Seed, 200 lb bags lb	.05 :	.05 1/2	Closed whole, bales Ib	.40 :	.42	MACE. Slauw, No. 1	.85 :	.86
Fish Berries, 100-125 m bags m	.30 :	.35	Powdered, pure 200 lb bbls lb	.44 :	.46	Banda, No. 1 cases	.90 :	.92
Fringe Tree Bark. bags ID	.20 :	.21	Flowers and Stems, 50 pc.			Batavia, No. 2 cases	:	
Fumigating Pastilles Black, 1 lb			260 lb bbls lb	.30 :	.32	West India, cases	.75 :	.77
bass.,	.17 :	.18	Ipecac Root, Cartagena, bags Ib	2.25 :	2.30	Malva Flowers, blue bales, ID	.35 :	.37
Red, 1 lb. brs., lb	.17 :	.18	Powdered, 200 lb bbls., bxs. lb	2.50 :	2.60	Black, bales	.55 :	.60
GALANGAL ROOT, bags ID	.08 :	.09	Rio Whole, bags	2.25 :	2.30	Manna, large flake cases ID	.77	.79
Galbanum Gum, cans Ib	.80 :	.85	Powdered, 200 lb bbls., bxs. lb	2.50 :	2.60	Small flake, cases	.38 :	.40
Gambier Gum, bags	.19 :	.20	Isinglass. American, 130 m cs m	.75 :	.80	Sorts, cases	:	.30
Gamboge Gum, 160 lb cases lb	.76 :	.78	Russian (Beluga) bxs. ctnsD	4.00 :	4,50			
Powdered, cases	.83 :	.85				Mandrake Root, bags	.11 :	.12
Gelsemium Root, bags b	.11 :	.1134	JABORANDI LEAVES, bales To	.10 :	.10%	Mastic Gum, 120 lb canslb	.55 :	.57
Gentian Root, bags	.081/4:	.09	Jalap Root, whole, 150 lb bags lb	.29 :	.35	Mezereon Bark, bags	.11 :	.12
Ginger, African, bags Ib	.1914:	.20	Powdered, USP, 250 lb bblslb	.34 :	.36	Matico Leaves, bales	.12 :	.13
Jamaica, grinding, bags, bbls. Ib	.26 :	.32	Japan Wax, White bags	.16 :	.16%	Marjoram Leaves, German bales. Ib	.29 :	.31
Japan, bags	.16%:	.17	Job's Tears, White bags	.18 :	.20	French, bales	.40 :	.45
Cochin, ABC & Lemon, bags Ib	.2114:	.22	Junsper Berries, 125 lb bags lb	.05 :	.06	Millet Seed, dom. yellow bags Ib	.031/4:	.04
Ginseng Root, cultivated, bags 10		10.00	KAMALA, boxes	1.05 :	1.10	Montan Wax, crude bags ID	.05%:	.06
Northwestern Wild, bags Ib		14.00	Karaya Gum, powdered, bbls To	.10 :	.18	Bleached	:	
Southern Wild, bags ID		11.00	Kaya Kaya Root bags	.12 :	.121/4	Moss, Iceland bales	.07%:	.08
Golden Seal Root, bags To	3.50 :		Kino Gum, black cases	.50 :	.55	Irish, bleached, bales ID	.0814:	.09
Powdered, boxes	4.00 :	4.10	Kola Nuts, 150 b bags	.04 34:	.05	Selected, bales	.10 :	.1036
Grains of Paradise, bags ID	.15 :	.16	Kousso Flowers, bags	1.50 :	1.75	Mullein Flowers, tins	.90 :	1.00
are or resource, angertition to	****	.10	Trouble Flowers, Dags TTTTTTTT			manda rionda, dab rivi rivi b		1.00

Beeswax (Refined and Bleached)

(Since '73)

M. L. BARRETT & CO., Merchants

Essential Oils Fine Chemicals Synthetics Colors 233 WEST LAKE STREET - CHICAGO, ILL. Estabished 1873

Cables: Lazerno

Chemical Works "Naarden" Ltd.

SANDALWOOD OIL

NAARDEN (Holland) Cable Address: CHEMISCHE-BUSSUM P. B. 2 Bussum (Holland)

Church & Dwight Co.

80 Maiden Lane New York

Bicarbonate of Soda Sal Soda Monohydrate of Soda

> We offer for PROMPT delivery QUICKSILVER

(IN ORIGINAL BOTTLES)

ALL MERCURIAL SALTS
AMMONIUM PERSULPHATE 98% PURE ROCHELLE SALTS STRYCHNINE FINE CHEMICALS, etc.

MAY & BAKER, Ltd.

Manufacturing Chemists and Experters
BATTERSEA, LONDON

EI

Cable Address: BISMUTH, LONDON

*							
Musk, pods, Carbadine, tins		Patchouli, Leaves, bales	.16 :	.18	Rosemary Flowers, cases bales Ib	.25	.28
Tonquin		Pennyroyal Herb, bales	.08 :	.12	Rose Petals, pale	.22 :	.25
Grain Cab		Pepper, black Sing. bags	.131/4:	.14%	Red	.65 :	.70
Tenquin	35.00 : 38.00	White, bags	.18%:	.19	Rue Herb, bales Ib	.18 :	.22
Synthetic, see Chemicals		Peppers, red Mombasa, bags Ib	.10%:	.11	SABADILLA SEED, bags ID	.13 :	.14
Musk Root, Russian bags Ib	2.10 : 2.25	Cherries, bags	.14 :	.16	Powder, bbls	.18 :	.19
Mustard Seed, Barl brown bags Ib		Bombay, bags	.12 :	.14	Saffron Flowers, Amer. bales Ib	.72 :	.75
Bombay, brown lb		Japan, bags	.22 :	.24	Valencia, 1 lb cans lb	41.00 :	42.00
California, brown D		l'eppermint Leaves, imp. bales lb	.22 :	.24	Sage, Dalmatian bales D	.05 :	.05 1/4
Yellow		Cuts, bales Th	.12 :	.14	Greek, bales	.0414:	
Chinese yellow		Domestic leaf	.18 :	.19	Spanish, bales	.03 :	.0834
English, yellow		Peru Balsam, see Balsams			Sandalwood, thips bags	.17 :	.18
Dutch, yellow		Pichi Leaves, bags	.23 :	.25	Ground, bags	.21 :	.22
Danish, yellow		Pimento, select bags	.08 :	.081/4	Sandarae Gum. 300 lb bbls lb	.44 :	.46
		Pink Root, true bags	.80 :	.85	Sarsaparilla Root, Honduras, bales, In	.60 :	.62
Myrrh Gum, select 200 h h		Pitch, Burgundy, see Burgundy Pitch			Mexican, bales	.23 :	.25
Sorts, cases	.20 : .22	Pleurisy Root, bags	:	.22	Sassafras Bark, ordinary bales Ib	.15 :	.17
MUTGALLS, Chinese, bags Ib		Plantain Leaves, bales	:	.15	Select, bales	.29	.30
Aleppy, bags	.14 : .15	Poke Berries, bags	:	.15	Savory Leaves, bales	.06 :	.0634
Nutmegs, 110s cases	.55 : .57	Poke Root, bags	.10 :	.1034	Saw Palmetto Berries, bags Ib	.0834:	
75s. 80s. cases	.59 : .61	Pomegranate Bark, of root bags, Ib	:	.30	Scammony Resin, boxes D	1.20 :	1.30
Nux Vomica Buttons, bags Ib	.05 : .051/4	Of Fruit, bags	:	.30	Scammony Root, bags	.06%:	.07
Powdered, 200 lb bbls lb	.08 : .09	Of Tree	1	.80	Senega Boot, bags	.57	.58
BAK BARK, red bags	.05 : .06	Poppy Flowers, red bags Ib	.25 :	.28	SENNA. Alex 150 D cases D	.21	,23
White, bags Ib	.08 : .07	Poppy seeds, Dutch, bags Ib	.11 :	.1136	Half Leaf, 350 lb bales lb	.13 :	.15
Olihanum Gum, sift 280 lb cases. Ib	.11 : .11%	German, bags	.1014:	.11	Siftings, 400 lb bales lb	.10 :	.11
Tears. 280 m cases m	.11 : .11%	Turkish, bags	.09%:	.10	Powdered, 200 m bbls m	.14	.14%
No. 1. all white 280 m	-	Blue Indian, bags	:		Tinnevelly, job 350 lb bbls lb	.11	.14%
cases ID	.22 : .23	White Indian, bags Ib	.08 :	.0834	Grinding. 350 bales Ib	.05	.07
Opium, gum, USP, cases Ib		Prickly Ash Bark, Southern, bags. To	.26 :	.28	Powdered, 200 lb bbls lb	.14 :	.14%
Granular, cans		Northern, bags	:	111	Pods, 350 lb bales	.121/2:	
Powdered, USP, cans ID		Prickly Ash Berries, bags ID	.14 :	.16	Serpentaria Root, bags	.85 :	.86
Orange Flowers, cases		Prince's Pine, bales	.25 :	.30	Shellac, D.C., bags	.82	.84
Orange Peel, bitter, bags, Ib	.07%: .07%	Pulsatilla Hero, bars Ib	.16 :	.18	V.S.O. bags	.82 :	.84
Sweet, bags	.11 : .12	Pumpkin Seed, bags	.14 :	.16	Diamond I, bags	.82 :	.84
erris ROOT Florentine bold bags. To	.071/4: .08	QUASSIA CHIPS, bags	.07 :	.0734	Superfine, Orange, bags ID	.68 :	.70
Powdered, 200 m bbls. m	.10 : .11	Queen of the Meadow Herb, bags, Ib	:	.06	Fine, bags	.67 :	.69
Veropa, bags	.06 : .06%	Quince Seed, bags	.70 :	.95	T.N., bags	.63 :	.65
Powdered, 200 lb bbls lb	.07%: .09	RAPE SEED, South Amer, bags ID	.05	.0534	Garnet, A. C	.61 :	.63
	.50 : .55	Dutch, bags	.05 :	.0534	Button bags	.79 :	.81
Fingers, cans	.22 : .24	Japanese, small, bags ID	.0514:	.06	Bleached, ground, bbls	.61 :	.63
emokerite war, brown mard bags. In	.27 : .28	Raspberries, dried boxes In	.56	.60	Bone Dry, bbls,	.73 :	.74
Green, hard bags		Red Saunders	.17	.19	Simaruba Bark, bales,	.07	.08
Refined, yellow bags	.18 : .24	Rhatany Root, bags	.09 :	.10	Sideritis Herb, cut bags Ib	.15 :	.18
PAPRIKA, bags		RHUBARB, Root, H.D., cases To	.35 :	.37	Skullcap Leaves, Eastern, bales. Ib		.10
Hungarian	.13 : .14	Powdered, 200 lb bags lb	.40 :	.42	Western, bales	.65 :	
Pareira Brava Root, bags Ib	.09 : .10	Rosemary Leaves, bales Ib	.0434		Sloe Berries, bags	.03	.38
Parsley Seed, bags	.00 : .10	improved region construction	.0273:	.00	coo berries, pags	.00	.04

ANTIPYRINE (Phenazone U. S. P.)

AMIDOPYRINE

(Pyramidon)

DIMETHYL SULPHATE RESORCINOL TECHNICAL

RESORCINOL U.S.P

Crystal or Powdered

ETHYL CHLORIDE

in cylinders

For refrigeration and technical purposes.

HYDROQUINONE

Technical and photographic

RHODOL

(Metol)

RHODIA CHEMICAL CO.

89 Fulton Street New York

Works: New Brunswick, N. J.

CALCIUM NITRATE

Norwegian

WHITE ARSENIC 99%

Wheal Jewell & Marytavy Mines, Ltd., Devon, England

CRESYLIC ACID PYRIDINE PHENOL

NAPTHALENE

Jas. Miller Son & Co., Ltd., Glasgow

SODIUM CYANIDE

Stanley Smith & Co., London (Ocean Chemical Co.)

Inquiries Solicited Sole Agents in U. S. A.

AMERICAN-BRITISH CHEMICAL SUPPLIES, Inc.

15 EAST 26th ST.

NEW YORK

Room 1505

Telephone: Madison Square 3312

Snake Root, Canada natural, bags. Ib	.35 : .3			Essential O	ils
Stripped, bags	.08 : .0 .09¼ : .1 .10 : .1 .12 : .1	No. 2 to No. 6, cases	.90 : 1.16 .80 : .82 .70 : .85 .13 : .13 \(\frac{1}{2} \)	Almond Bitter USP, 5 lb botlb Bitter ff PA 5 lb botslb Sweet, 56 lb canslb Peach Kernel. 55 lb tinslb Apricot, see Peach Kernel	3.15 : 3.25 3.25 : 3.59 .85 : .90 .24 : .25
Spearmint Leaves, American bales. Ib Spermacett, blocks, cakes, cases. Ib Spikenard Root, bags	.15 : .2 .43 : .4 .23 : .2 1.00 : 1.5 .18 : .2	China, bags	.15 : .16	Amber, crude 25 lb tins	.70 : .75 .85 : .90 28.00 : 30.00 .55 : .57 .58 : .60
Squills, white	.04 1/4 : .0	True, see Aletris Uva Ursi Leaves, bales	.12 : .13	Bay. 25 D tins D	2.20 : 2.30
stillingia Root, bags ID Stone Root, bags ID Storax, liquid artif ID Gen USP ID	.11 %: .1 .09 : .1 .70 : .7 .90 : 1.0	Cuts, cases	9.00 : 9.50 9.00 : 9.50	Crude, 50 lb tins lb Bois de Rose, 25 lb tins lb Cade, 25 lb cans lb Cajuput, netive, 50 lb tins lb Calamus, 5 lb bot lb	.30 : .50 4.75 : 5.50 .35 : .40 .75 : .80 4.20 : 4.65
St. Ignatius Beans, bags lb St. John's Bread, bags lb Stramonium Leaves, bales lb Stramonium Seed, bags lb	$\begin{array}{cccc} .12 & : & .1 \\ .03 & : & .0 \\ .07 \frac{1}{2} : & .0 \\ .12 & : & .1 \end{array}$	Vetivert Root, 100 m bags	.80 : .85 .85 : .90	Camphor, heavy, 1000 b drums. b Japanese, white, 72 b cases. b White. 1000 b drums. b Cananga. native 25 b tins. b	.14 ½: .15 .14 : .14 ½ .13 ½: .14 2.00 : 2.25
Strophanthus Seed, Hispidus ID Kombe, bags ID Sunflower Seed, domestic bags ID South American, bags ID		White Dine Bork rossed hage Th	.071/3: .08 .06 ; .07	Rectified, 25 lb tins	2.50 : 3.00 3.00 : 3.15 34.00 : 36.00 9.50 : 10.50
TAGALDER BARK, bags lb Tamarinds, bbls. lb Kegs per keg Tansy Herb, bales lb	.05 : .0 .05½: .0 : 3.5 .18 : .1	Thick Rossed, bales	.08 : .09 .08½: .09½ .05 : .08 : .06	Redistilled, USP, 50 lb cans. lb Cedar Leaf, 50 lb tins lb Cedar Wood, light 100 lb drums. lb Celery, 1 lb bot lb	2.75 : 2.90 .85 : .95 .80 : .90
Tar, Barbadoes, 50 gal. bblsgal Thus Gum, 280 lb bblslb Thyme. Spanish baleslb French, baleslb		Witch Hazel Bark, bgs	.07 : .08 .07% : .08 .08% : .09 2.75 : 4.00	Chaulmoogra, 80 lb caseslb Cinnamon, Ceylon, 1 lb botlb Leaf, 5 lb botlb Citronella, Ceylon	.85 : .90 11.00 : 12.50
Tilia, see Linden Tolu Balsam, see Balsams Tonga Bark, bags	.27 : .2 2.15 : 2.2	Yacca Gum, red	.04 : .04 ½ .05 ½ : .06 ½ .12 : .14 .16 : .17	1000 lb drums lb 50 lb tins lb Java, 400 lb drums lb 50 lb tins lb	.75 : .82 .78 : .85 1.50 : 1.60 1.60 : 1.70
Pars, cases	.75 : .8			Cloves, USP, 50 lb canslb	2.10 : 2.15 2.20 : 2.25

"Our Quality is Always Higher Than Our Price"

OIL LAVENDER FLEURS

So seldom do high quality and favorable price coincide that our present offers on Oil Lavender Fleurs have unusual significance.

We offer an oil of exceptional odor value and, judged from the chemical point of view, of better than U. S. P. quality at a price which certainly cannot be bettered until the new crop is harvested late next Summer.

UNGERER & COMPANY

124 W. 19th St., New York Tel, Watkins 2914-2915



The Same Since 1768

CHIRIS

Etablissements Antoine Chiris

Sole Sales Agents for the United States and Canada

Morana Incorporated 118 East 27th Street, New York

> Chicago 19 South LaSalle Street

Toronto 42 Wellington Street, East Works Elizabeth, New Jersey

Essential Oils

Coriander, USP, 1 b bot b 10.75	: .42 : 11.00 : 1.00	Pimento, 25 lb tins lb 2.25 : 2.3 Pinus Sylvestris, 25 lb tins lb : 1.4 Pumilio, USP, 25 lb tins lb : 2.3	Aromatic Chemicals
	: 4.75	Rose, Fr., 8, 16 & 32 oz. pkgsoz : 9.6	
	: 11.50	Bulg., 8, 16 & 32 oz pkgsoz 8.00 : 9.0	
	: 4.50	Artificial, 1 m bot	
	: 4.50	Rosemary, USP, 271/2 ID tinsID .42 :	
	. 1.00	1000 lb drums lb .35 :	0
EUGALYPTUS, Austl. USP		Tech. 27 1/2 ID tips D .35 : .4	A OTTIME, 2010 CALB
	: .61	Rue, 1 lb bot	
	: .59	Sandalwood, E. Ind. USP, 76 D cases. D 6.75 : 7.	
	: 1.10	W. Indian. (Amyris) 25 lb tins. lb 2.80 : 2.1	
	: 7.75	Sassafras, USP, 50 lb cans lb 1.10 : 1.1	
	: 7.50	Artificial, 1000 lb drs. 60 lb cans lb .34 :	
	: 4.50	Savin, 5 lb tins lb 2.25 : 2.	
	: 10.50	Spearmint, USP, 60 h cases h 4.35 : 4.0	
Gingergrass, 28 lb tins lb 2.75	3.00	Spruce, 50 lb tins	
Hemlock, 50 lb cans	: .85	Tangy Amer., 20 h tins h 2.85 : 3.	
Juniper Berries, USP, 25 h tins. h 1.60	: .60	Tar. 50 gal. bbls	
Wood, 50 lb tins	: 8.00	Refined, USP 25 m tims m	7
	: 1.25	Thyme, red, USP, 25 h tinsh .85 : 1.0	The Head 1 m bed m 10 00 - 01 00
	: 1.15	White, USP, 25 lb time lb 1.00 : 1.1	E-4 19 1-1 P 40.00 - 48.00
	: .80	Tech., 110 lb drums lb .30 :	CAPPOI COM
American, USP, 25 lb tinslb .75 Lemongrams, native, 50 lb canslb 1.10	: 1.20	Vetivert, Bourbon 1 b bot b 12.00 : 14.0	Minusel TIND OF the Alexander to FED a GOO
Limes, Express, 25 lb tins lb 2.25	: 2.35	Indian, 1 lb bot lb 30.00 : 32.0	
	: 1.35	Java, 1 lb bot lb 20.00 : 22.0	
	: 3.60	Wine, heavy 1 lb bot lb : 1.	Actualded to the state of the s
	: 1.70	WINTERGREEN	According Cr, 110 bot 10 4.20 : 4.50
Mirbane, ref., see Ar. Chemicals	. 1.10		Aldehyde, C-8 (Octyl) 1 b bot. b 45.00 : 60.00
	: 14.00	Sweet bch., 25 lb tinslb. 2.50 : 3.4 Southern, 25 lb tinslb 1.85 : 2.4	1000
	: 8.25	Gaultheria, true 25 lb tins lb 7.00 : 8.0	
	: 60.00	Southern, 25 lb tins lb 3.75 : 4.	
Petale, 1 m bot m. 90.00	:120.00	Synthetic, USP, 50 lb caseslb :	
	: 25.00		
	: 1.70	Wormseed, Balt., USP, 25 lb time. lb 3.40 : 3.	1 total 1 total 1311 to 1
Orange, bitter, 25 lb tins lb 2.60	: 2.75	Wormwood, dom., 25 lb tins lb 4.00 : 4.1	Amyl Acetate, pure 5 gal. cans.gal 4.00 : 4.25
Sweet, W. Ind., 25 th tins Th 2.75	: 2.90	Ylang Ylang, Bourbon 10 h tins	Amyl Butyrate, 1 lb bot lb 1.75 : 2.00
Italian, 25 m cop m 2.95	: 3.25	No. 1	Amyl Cinnamate, 1 lb bot lb 4.00 : 4.50
American, 25 lb tins lb. 2.75	: 2.80	No. 2 b 5.00 : 6.0	Amyl Formate 1 Th bot Th 1 50 : 1 75
Distilled, 25 lb tin lb 1.50	: 1.75	Manila, 1 b bot b 28.00 : 40.0	Amri Phanni Acctate 1 th hat th 4 50 a 5 00
	: 2.65	Artificial, 1 lb bot lb 10.00 : 12.0	9
Origanum, 50 lb cans tech lb .30	: .35	OLEORESINS	AMYL SALICYLATE, dom. 100 m
Parsley, 1 lb bot,	: 4.00	OLEORESINS	cbys
Patchouli, 5 m bot m 4.50	: 5.50	Aspidium, USP, 1 D bot D 2.75 : 3.0	Imported 10 2.25 : 2.50
	: 2.15	Carsteum, USP, 5 m bot m 2.50 : 2.5	Amyl Valerate, 5 h bot h 4.75 : 5.00
Imported, 25 lb tins lb 1.65	: 1.70	Ginger, 5 h bot h 3.35 : 3.6	O Anisic Aldehyde, 1 lb bot lb 3.75 : 4.25
PEPPERMINT, nat., 60 h cans h 9.00	: 9.50	Cubeb, USP, 1 b bot b 4.50 : 4.5	BENZALDEHYDE, USP. 40 m cbys m 1.40 : 1.50
	: 10.00	Malefern, See Aspidium	FFC, 40 lb cbys lb 1.50 : 1.65
Petit Grain, S. A., 25 h tins h 2.10	: 2.20	Orris 1 lb bot, lb 15.00 : 18.0	
	: 8.00	Pepper, black, USP, 1 D bot D 3.50 : 4.0	
Italian, 25 m tims b 2.25	: 2.35	Vanilla, 1 b bot b 22.50 : 25.0	Benzyl Acetate, 100 lb cbys lb 1.55 : 1.75

GIVE A PRACTICAL TRIAL TO

OIL LEMON CALIFORNIAN

Pressed at National City, Cal.

W. J. BUSH & CO., Inc.

370 Seventh Ave., New York, N. Y. Montreal Office: 394 St. Paul St. W.

OILS ESSENTIAL OILS

AND

Aromatic Chemicals

Manufacturers Importers Exporters

Correspondence Solicited

FRITZSCHE BROTHERS

Inc.

NEW YORK

Magnus, Mabee & Reynard, Inc.

257 PEARL STREET, NEW YORK, N. Y.

CHICAGO

BOSTON

ST. PAUL

ATLANTA

Manufacturers—Importers—Exporters of

ESSENTIAL OILS

Balsams - Aromatic Chemicals - Drugs - Floral Waters Infused Oils - Olive Oil - Oleoresins - Acids Fruit Flavors - Sundries

SOLE AGENTS FOR

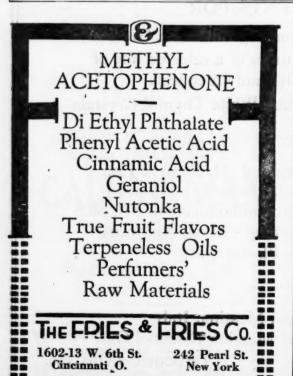
Anton Deppe Sohne, Hamburg-Billbrook, Germany
Distillers and manufacturers of a selected line of
Fine Essential Oils and Chemicals
"CASTLE BRAND" Prime White Thymol Crystals

Chemical Works Roermond (H. Raab & Co.)
Roermond, Holland
One of the world's largest manufacturers of MUSKS
Musk Xylol - Musk Ketone - Musk Ambrette
Synthetics - Flower Oils

Emil Fog & Figli, Messina, Italy
Turret and Lion Brand Messina Essential Oils
Lemon - Orange - Bergamot Terpeneless Oils, etc.

Aromatic Chemicals

Bennyl Alcohol, 5 lb bot lb	1.45	: 1.55	Iso-Butyl Benzoate, 5 lb bot lb 4.75 ; 5.00 Skatol, 1cz. bot	7.00	: 7.25
BENZYL BENZOATE, 510 bot 10	1.60	: 1.75	Iso-Safrol, 1 to bot. imported D 5.00 : 5.25 Terpinyl Acetate, 25 to cans D	1.65	: 1.85
Medicinal FFC	1.75	: 2.00	Domestic, 5 lb bot b 4.00 : 4.25 Imported, 25 lb cans b	1.90	: 2.20
Benzyl Butyrate, C.P., 1 h bot h	5.50	: 6.00		45	: .47
Benzyl Cinnamate, 1 h bot h	10.00	: 10.50	Linalyl Acetate, 1 b bot. Dom. b 8.00 : 9.50 TERPINEOL, CP. 1000 b drums. b		
Benzyl Formate, 1 h bot h	3.00	: 3.25	Imp., 1 m bot	.50	
Banzyl Propionate, 1 h bot h	5.00	: 5.25	Linalyl Benzoate, 1 b bot b 13.00 : 14.00 Absolute, 25 b cans b	.90	: 1.15
Bornyl Acetate, 1 h bot h	3.00	: 3.50	Linalyl Formate, 5 b bot b 10.50 : 12.00 Imported, 25 b cans b	.50	: .55
Bromstyrol, 25 h cases h	3.50	: 4.00	Methyl Acetophenone 10 4.75 : 5.00 VANILLIN, USP, 500 oz. cans 10	***	.49
Butyl Anthranilate, 1 lb bot.dom, lb		: 16.00	Cans. 16 oz., 80 ozoz	.50	: .51
Butyric Ether, See Ethyl Butyrate			METHYL ANTHRANILATE dom., Second Hands	.47	: .50
Cinnamic Acid, 5 lb cams lb	3.00	: 3.25	1 lb bot b 2.75 : 3.25 Valerianic Ether, See Ethyl Valerate		
Cinnamic Alcohol, liquid 1 h bot. h	9.00	: 9.50	Imported	1.75	: 2.00
Crystallizable	9.50	: 10.00	Methyl Bennoate, 5 m bot. import. m 2.00 : 2.25 PERFUMERS' SUNDR	156	
Circumic Aldehyde	3.50	: 3.75	Domestie, 5 lb bot b 1.75 : 2.00		
CITRONELLOL, 1 ID bot ID	9.00	: 11.00	Methyl Cinnamete 17 het 7 2 20 1 2 7 Almond Meal, 25 m cans ID	.28	: .30
Imported, 1 lb bot	10.00	: 12.00	Most Henteness 18 het 8 000 . 000 Aimbergills, Diach, Das	8.00	: 10.00
Chronellyl Acetate, 1 lb bot lb	13.00	: 14.00	Methyl Heptenone, 1 b bot b 8.00 : 8.25 Ambergris, gray, bxs		: 26.00
			Methyl Paracresol, 1 lb bot lb 8.00 : 9.00 Balsam Copalba, Para. 80 lb cases lb Methyl Phenylacetate, 5 lb bot dom, lb 3.75 : 4.00 South American 80 lb cases lb	.35	: .37
COUMARIN, 25 m came m	3.25	: 3.45		.43	: .44
DIETHYL PHTHALATE, 25 D came D	.40	: .45	METHYL SALICYLATE, USP 500 D Balsam Peru, 120 D cases D	1.95	: 2.05
1000 h drs h	.35	: .40	drume	1.65	: 1.80
Diphenyloxide, 25 lb tims lb	.85	: .90	50 m cases	1.30	: 1.35
Ethyl Acetate, pure, 5 lb bot lb	.45	: .50	Second Hands	4.00	: 4.50
Dthyl Benzoate, 5 lb bot lb	1.85	: 2.00	Mirbane, rect., 1000 m drums m .1214: .14 Chalk, precip. light, 175 m bbls. m	.043	6: .05
Ethyl Butyrate, 5 m bot m	1.75	: 2.00	Musk Ambrette, 1 lb cans lb 12.00 : 13.00 Cherry Laurel Water, 5 gal cans.gal	1.15	: 1.25
Ethyl Caproste, 1 h bot h	3.25	: 3.50	Musk Ketone, 1 lb cans lb 15.00 : 16.00 Civet Abyssin, horns02	2.75	: 3.75
Ethyl Cinnamate, 1 lb bot lb	3.50	: 3.75	Musk Xylene, 5 lb cans lb 3.75 : 3.90 Labdanum, 5 lb bot, lb		: 8.00
Ethyl Formate, 5 lb bot lb	2.00	: 2.10	Nerolin, 1 to cams	.15	: .21
Ethyl-methyl Paracresol, 1 lb bot. lb	3.25	: 3.50	Anhydrous 350 m hhle m	.18	: .23
Ethyl Phenylacetate, 5 lb bot lb	3.75	: 4.00	Ushantine Ether, 110 Dot 10 1.50 : 2.00 Must node Cabardine ting	16.00	: 17.00
Ethyl Propionate, 1 h bot h	2.25	: 2.50	Phenylacetatoenyde, Dom., Tonourin tins		: 25.00
Ethyl Valerate, 5 lb bot lb	4.50	: 4.75	1 lb., bot. 50 p.e ID 8.00 : 8.50 Grains, Cabardine, tins	25.00	: 26.00
Ethyl Salicylate, 5 lb bot lb	3.25	: 3.50	Imported, 50 p.e	35.00	: 38.06
Formic Ether. See Ethyl Formate			80-85 p.c D 14.00 : 16.00 Synthetic, See Aromatic Chemicals		
Geranyl Acetate, 1 m bot m	5.00	: 5.50	Phenylacetic Acid, 1 D bot D 3.00 : 3.25 Orris Rt. Flor., powd. bbls D	.084	: .09
Geranyl Butyrate, 1 lb bot lb	13.00	: 13.50	Phenyl Diacetate, log, botos 3.25 : 3.50 Verona, 40 lb chyslb	.05	
Geranyl Formate, 1 lb bot lb	12.00	: 12.50	Dateslation man white 250 h bhle h	.1234	
Heliotropin, dom., 100-10 hs., Ib	1.85	: 2.00	PHENTLEINTLACCONOL dom., Light Amber 350 D bbls D	.04%	
Imported Ib	2.25	: 2.50	1 1D 96L 1D 8.00 : 10.00 Pice Starch 140 m host Th	.09	: .10
Mydroxycitrerellal, 1 b bot b		: 14.00	Imported	1.00	: 1.25
Indel, CP, 1 on botoz	6.00	: 6.50	Phenylethyl Butyrate, 1 b bot b 26.00 : 28.00 Sandalwood chips, powd, bags b	.30	: .35
Sepone. 1 10 bot. 100% 10		: 11.00	Phenylethyl Formate, 1 b bot b 19.00 : 21.00 Saponin. 5 b tins b	1.25	: 1.50
	14.50	: 16.00	Phenylethyl Propionate, 1 B bot. B 20.00 : 24.00 Tale Italian, 220 B bston	60.00	: 80.00
Beta	12.75	: 14.50	Pherylethyl Valerate, 1 h bot. h 25.00 : 29.00 Talc French, 220 h bagston	40.00	: 45.00
Methyl ID		: 18.00	Phenylpropylalcohol, 1 lb bot lb 15.00 : 16.00 Tale, domestic ref., 100 lb bags.ton		: 15.00
			Tate, demonstration and magnetic		3100



Chemical Works Roermond H. Raab & Co.

ROERMOND, Holland

Thirty years have elapsed since our inception as one of the premier manufacturers of artificial musks.

Today our products are known and used by chemists and manufacturing perfumers in every civilized country throughout the world.

RAAB'S MUSK XYLOL MUSK AMBRETTE MUSK KETONE

Have proven their worth in the perfect results obtained.

Samples, favorable quotations and prompt deliveries from spot stocks are now obtainable from our exclusive American agents:

Magnus, Mabee & Reynard, Inc.

257 PEARL ST., NEW YORK, N. Y.

Chicago St. Paul Atlanta Bosto

Imports of Chemicals, Dyestuffs, Drugs, etc.

Imports at New York, Nov. 22 to Nov. 29

ACIDS—11 cs., Order, Hamburg; Acetic, 2 cs., Order, London; Carbolic, 3 bbls., Guaranty Trust Cc., Hamburg: Cresylic, 1 drurt, Order, Glasgow; Formic, 140 demijohns, R. W. Greeii & Co., Kotterdam; Oxalic, 20 cks., A. Klipstein & Co., Rotterdam; Phosphorus, 88 cts., Order, Hamburg ACETIC—Anhydride, 48 cts., H. A. Metz & Co., Rotterdam
ALBUMEN—28 cs., T. M. Duche & Sons, Liverpool

ALBUMEN—28 cs., 1. M. Dreate & Sons, Liverpool.
Liverpool.
ALCOHOL—Amyl, 10 drs., Irving Bk., Hamburg; Butyl, 37 drs. H. A. Metz & Co., Rotterdam; Denatured, 63 bbls., Olivet Dist. Co., San Juen; 266 bbls., C. Esteva, Arecibo AMMONIUM—Muriate, 300 cks., Kuttroff Pickhardt & Co., Rotterdam; Oxalate, 10 cks., Order, Antwerp ANTIMONY—Regulus, 230 cs., Order, Lundon BALSAM—Copaiba, 20 cs., A. A. Stillwell & Co., London; Tolu, Equit. Trest Co., Certagena

gena

BARIUM—Peroxide, 118 kgs., W. A. Brown & Co., Rotterdam; 30 kgs., Mallinct rode Chem Wks., Rotterdam

BARK—60 bgs., Allaire Woodward & Co., Hamburg; Mangrove, 500 bgs., P. Andrade & Son, Cape Haitien

BERRIES—Juniper, 50 bgs., Amer. Exp. Co., Trieste; 150 bgs., Odder, Trieste

CHALK—500,000 kilos, K. B. Fox, Dunkirk; 800,000 kilos, G. W. Higman & Co., Dunkirk; 2,621 bgs., 300 bbls, Nat City Bk., Antwerp

Antwerp
CHEMICALS—6 cs., G. & H. Transpert Co.,
Hamburg; 4 cs., M P. Tuibine, Havre;
5 cs., Merck & Co., London; 50 cks., Reessler & Hasslacher Chem. Co., Rotterdam;
160 cs., Order, Rotterdam; 274 bps., Brown
Bros. & Co., Glasgow; 16 bgs., Order, Lon-

don; 140 cks., Roessler & Hasslacher Chem. Co., Rotterdam; 3 cks., Kuttroff Pickhardt & Co., Rotterdam; 7 cks., Hummel & Robinson Corp., Rotterdam; 20 cks., A. Klipstein & Co., Rotterdam; 61 cks., Roessler & Hasslacher Chem. Co., Bremen CHEMICAL COMPOUND—50 drs., Order,

CHEMICAL COMPOUND—50 drs., Urder, Hamburg
CHEMICAL PRODUCTS—2 cks., Ciba Co., Havre; 68 cylinders, Carbic Color & Chem. Co., Havre; 17 cs., Mfrs. Trust Co., Southampton; 5 cs., Lehn & Fink, Sorthampton CINCHONINE—13 cs., Order, Retterdam CINCHONIDINE—3 cs., R. W. Greeff & Co., Pattern

TAR DISTILLATE-94 drs., Order,

COAL TAR DISTILLATE—94 drs., Order, Liverpool
COLORS—53 pgs., Ciba Co., Havre; 10 pgs., Carbic Color & Chem. Co., Havre; 30 cylinders, Sandoz Chem. Wks., Havre; 42 cks., Geigy Co., Havre; 22 pgs., Ciba Co., Havre; 22 pgs., Ciba Co., Havre; 23 kgs., 34 cks., Amer. Exch. Nat. Bk., Antwerp; 2 bbls., Ital. Disc. & Trust Co.,
Antwerp; 7 cks., Geigy Co., Antwerp; 80 cks.,
Kuttroff Pickhardt & Co., Rotterdam; 4 cks., Color Service Corp., Rotterdam; 5 cks.,
H. A. Metz & Co., Rotterdam; 5 cks.,
H. A. Metz & Co., Rotterdam; 5 cks.,
Sherwin Williems Co., Southompton; 7 cs..
J. C. Robold & Co. London; 1 cse., Kutroff
Pickhardt & Co., Rotterdam; 3 cks.,
Amer. Exch. Nat. Bk., Rotterdam; 5 cks.,
Equit. Trust Co., Rotterdam; 1 cse. Grasselli Dyestuff Corp., Rotterdam; 3 cks.,
Amer. Exch. Nat. Bk., Rotterdam; 5 cks.,
Equit. Trust Co., Rotterdam; Earth, 12 cks.,
Amer. Exp. Co., Rotterdam; Earth, 12 cks.,
Reichard Coulston Inc., Harburg; 5 drs.,

Order, Hamburg; 63 cks., C. J. Osborn & Co., Rotterdam; 90 cks., C. J. Osborn & Co., Rotterdam; 6 cks., A. Hurst & Co., Rotterdam; G. Co., Rotterdam; Ultramarine Blue, 16 cks., A. Maharrie, Glasgow; Venetian Red, 100 cks., J. Lee Smith & Co., Liverpool COPRA-525 bgs., Franklin Baker Co., Belize CREOSOTE-3,599 tons, Order, Grangemouth; 5,23 tons, Order, Amsterdam CUITLEFISH BONE-104 bkts., J. Tocco, Trieste; 29 cs., Order, Bordeaux DRAGONS BLOOD-10 cs., Order, London DRUGS-15 cs., Mrck & Co., Lordon EARTH-20 sks., 2 cks., Order, Antwerp EPSOM SALTS-530 brls., Roessler & Hasslacher Chem. Co., Hamburg FLOWERS-Lavender, 4 bls., S. B. Penick & Co., Marseilles; Insect, 15 bls., Brown Bios. & Co., Trieste

& Co., Trieste
FULLERS EARTH—250 bgs., L. A. Salomon
& Bro., London
GELATINE—40 cs., P. Puttman, Rotterdam;
166 bbls., H. A. Sinclair, Rotterdam; 24
cs., P. C. Zuhlke, Rotterdam; 20 cs., Amer.
Exp. Co., Rotterdam; 60 cs., Amer. Exp. Co.,
Rotterdam
GLUE—20 bgs., Jefferson Imp. Co., Hamburg;
102 bls., 12 bgs., Brit. Bk. of So. Africa,
Antwerp; 105 bgs., G. H. Hommel, London;
135 cs., L. W. Ferdinand & Co., London;
447 bgs. Nat. Gum & Mica Co., Liverpool
GLUESTOCK—30 bbls., Equit. Trust Co.,
Hamburg

GLUESTOCK—30 bbls., Equit. Trust Co., Hamburg. GUMS—6 bgs., H. Lowenstein, Havre: 50 tons. Bering Bros., London; 6 bgs., Order. London; Chicle, 25 bls., H. Triest & Co., Vera Cruz; 20 bls., Gomez & Sloan, Vera Cruz; 20 bgs., Chicle Development Co., Belize; Cepal, 522 bgs., Chem. Nat. Bk., Ahtwerp; 612 bgs., Order, Antwerp; 63 bgs.,

SODIUM BROMIDE POTASSILIM BROMIDE

U.S.P.

Spot and future shipments

OUICKSILVER



HENRY W. PEABODY & CO.

Manufacturers Sales Agents IMPORTERS EXPORTERS

17 State St., New York City

Acetic Anhydride, 99-100%, an

Eastman Organic Chemical

is now available for use in glycerol determinations.

The acetin method is the one agreed upon at an international conference on glycerol analysis as giving the best results.

References to standard texts will be sent upon request.

Over 1800 other organic chemicals are in stock. Definite quality specifications are given for most of them.

> Write now for List No. 12 America's Handbook of Organic Chemicals

Eastman Kodak Company Rochester, N.Y. Research Laboratories

S. Winterbourne & Co., Lordon; Z igs., Chem. Nat. Bk., London; Mastic, 4 cs., Nat. Bk. of Commerce, Prizeus; 20 cs., 25 cs., 2

POTASSIUM PERMANGANATE U.S.P.

Large Crystals Medium Crystals Small Grystals

Special quality for tablet makers. Technical for fumigation, deodorizing, etc.

Carus Chemical Company, Inc.

La Salle, Illinois

ISO PROPANOL [Isopropyl Alcohol]

Newport Chemical Works, Inc. PASSAIC, NEW JERSEY



SOLVENTS AND SOFTENERS

Butyl Acetate Amyl Acetate Refined Fusel Oil Diethylphthalate Dibutylphthalate Triacetine

Acetine

THE KESSLER CHEMICAL CO. MANUFACTURING CHEMISTS Orange, N. J.

SPICES—Cassia, Vera, 1,550 pgs., 200 cs., Catz Amer. Co., Rotterdam; Cinnamon, 517 pgs., Catz Amer. Co., Rotterdam; Cinnamon, 517 pgs., Catz Amer. Co., Rotterdam; Cinnamon, 517 pgs., Catz Amer. Co., Rotterdam; 300 pgs., C. M. Van Sillewoldt Inc., Rotterdam; Cloves, 300 bls., Standard Bk. of So. Africa, London; 950 bls., Order, Zanzibar; Paprika, 25 cbgs., F. L. Kraemer & Co., Alicante; 35 bgs., Archibald & Lewis Co., Alicante; 125 bgs., Brown Bros. & Co., Alicante; 200 bgs., Interocean Fwdg. Co., Alicante; 100 bgs., 75 cs., G. W. Sheldon & Co., Alicante; 100 bgs., 75 cs., G. W. Sheldon & oC., Alicante; 10 bgs., 75 cs., G. W. Sheldon & oC., Alicante; 10 bgs., Adair Clark & Co., Alicante; 75 bgs., Austin Nichols & Co., Alicante; 50 bgs., Knickerbocker Mills Co., Alicante; 55 bgs., Kundt & Co., Alicante; 100 bgs., Order, Alicante SPONGES—6 bls., Amer. Sponge & Chamois Co., Bremen; 6 bls., Lasker & Bernstein, Bremen; 12 bgs., A. Stratigos, Piraeus; 13 bgs., Order, Piraeus; SULFUR—200 cks., Heemsoth Basse Co., Bordeaux; 44 cks., Order, Bordeaux; 13 bgs., Order, Palermo TARTAR—300 bgs., Royal Baking Powder Co., Marseilles; 100 bgs., Order, Colombo; Waste, 545 bgs., W. Schall & Co., Calcutta; 443 bgs., Order, Calcutta; 688 bgs., Monsanto Chem. Wks., London THYMOL—10 cs., Stanley Jordan & Co., Hamburg; 2 cs., Mallinekrodt Chem. Wks., Rotterdam

VANILLA BEANS-10 cs., L. C. Dever, Bordeaux; 13 cs., Gomez & Sloan, Vera Cruz; 4 cs., Thurston & Braidich, Marseilles

deaux, 16 tes., Gomez & Sloan, Vera Crty.

4 cs., Thurston & Braidich, Marseilles

WAX-12 bgs., Yglesias & Co., Santo Domingo; 9 bgs., Yglesias & Co., Santo Domingo; 9 bgs., Yglesias & Co., Sanchez;
Bees, 20 bgs., R. Desvernine, Santiago;
8 bgs., Order, Santiago; 8 bls., E. A. Bromund Co., Arroyo; 6 bgs., A. Philippi, Mayaguez; 34 bls., Ponds Extract, Rotterdam;
Paraffine, 21 drs., Order, Hamburg; 86 cs.,
Lazard Freres, London; Spermaceti, 94
bbls., Order, Glasgow

WHITING-4,436 bgs., Taintor Trdg. Co.,
Dunkirk; 800 bgs., Hammill & Gillespie,
Havre; 1,200 bgs., Las Sott Libby Corp.,
Havre; 400 bgs., C. B. Chrystal, Havre;
500 bgs., Reichard Coulston Inc., Antwerp

WOODFLOUR-753 sks., B. L. Soberski, Rotterdam; 478 bgs., Innis Speiden & Co.,
Rotterdam; Dust, 709 bls., Bakelite Corp.,
Rotterdam

Rotterdam
WOOL GREASE—6 bbls., Order, Hamburg;
30 cs., Pfaltz & Bauer. Bremen
ZINC—Chloride, 70 cks., T. Goldschmidt Corp..
Rotterdam; Oxide, 10 cks., E. M. Sergeant
Co., London

IMPORTS AT PHILADELPHIA Nov. 18 to 25

AMMONIUM CHLORIDE-49 cks., Harshaw, Goodwin, Liverpool 350 tons, Brown Bros. & Co., Fuller & Go CHALK-4,350

London
CHINA CLAY-5,128 tons, 14 cwt., various consignees, Fowey
GLUE-101 bgs., Order, Liverpool
GUM-Copal, 50 bags, John H. Faunce, Liverpool; Myrrh, 29 bags, D. L. Silverman &

Co., London IRON OXIDE—16 bags, Order, London; 220 bbls., Order, Malaga OIL—Kernel, 752 bbls., Order, Hull Rape, 100 bbls., Order, Hull

IMPORTS AT BOSTON

Nov. 22 to 29

ACID—Formic, 50 bbls., R. & H. Chem. Co., Rotterdam; Oxalic, 40 casks., Order, Rotterdam; 17 casks, R. & H. Chem. Co., Hamburg

Hamburg CHALK-2,000 bags, Reichard Coulston Inc., Hamburg; 250 bags, L. H. Butcher & Co., Hamburg; 500 tons, Stickney & Tirell, London

Hamburg; 500 tons, Stickney & Tirell, London
GLAUBER'S SALTS—1,666 bags, Order, Hamburg; 245 bbls., J. D. Lewis, Hamburg; Coxide, 115 casks, Order, Liverpool
OIL—Cod, 65 casks, Order, Liverpool
OIL—Cod, 65 casks, Bank of Nova Scotia.
St. Johns; 92 casks. Order, St. Johns; 133
casks, Marden Wild Corp., Halifax; 298
casks, T. L. Young, Halifax; 123 casks, Order, St. Johns; 100 casks, F. W. Damon, St. Johns; 77 casks, Order, St. Johns; 200
cosks, Carroll Chem. & Color Co., St. Johns; 143 casks, Marden Wild Corp., St. Johns; 143 casks, Marden Wild Corp., St. Johns; 60 bbls., White & Hodgers, Liverpool; 50 casks., Wm. Litchfield, Liverpool; Seal, 15 casks, Carroll Chem. & Color Co., St. Johns
OSSEINE—1,524 bags, Kidder, Peabody & Co., Rotterdam; 810 bags, Kidder, Peabody & Co., Rotterdam; 600 casks, Seaboard National Bank, Rotterdam
SODIUM CHLORATE—120 kegs, Brewer &

Co., Hamburg: 69 drums, Order, Hamburg: Perchlorate, 100 casks, Seaboard National Bank, Rotterdam SODIUM CHLORATE—120 kegs, Brewer & Co., Rotterdam TRACASOL—100 casks., J. P. Marston, Liver-

pool
WOOL GREASE—100 bbls., A. Klipstein &
Co., Rotterdam; 400 bbls., Marden Wild
Corp., Hamburg; 100 bbls., Marden Wild
Corp., Liverpool; 100 bbls., Order, Hamburg

POTASH—Muriate, 2,000 bags, Potash Importing Corp., Bremen ROOT—Licorice, 1,669 pkgs., McAndrews & Forbes Co., Tarragona

IMPORTS AT BALTIMORE Nov. 21 to 26

ALBUMEN-Flakes, 45 cases, 280 lbs., American Trading Co., New York, Cacique, San Francisco; Egg Yolks, 112 cases, American Trading Co., New York, Cacique, San

Francisco
MANURE—365 tons, Armour Fertilizer Works, schooner General Leon Jurado, Li. Velade Coro, Zenezuela
POTASH—Carbonate, 98 casks, 60,300 lbs., Parsons Petit, Westpool, Hamburg; Caustic, 468 drums, 264,774 lbs., F. H. Shallus Co., 468 drums, 264,774 ll Westpool, Hamburg

IMPORTS AT NEW ORLEANS Nov. 22 to 29

GLAUBERS SALT-32,467 lbs., Germany PYRIDINE-8,240 lbs., England; 9,371 lbs.,

England
BARIUM CARBONATE—Precipitated, 52,672
lbs.,. Dutch. Guiana; Salt, 2,450 sacks,

IMPORTS AT SAN FRANCISCO

Nov. 15, to 22

ACID-Oxalic, 12 bbls., Order, Hamburg CALCIUM CHLORIDE—157 drums, Order,

CAMPHOR-35 cases, Order, Kobe CASSIA-100 cases, Order, Hongkong

COPRA-290.75 tons, Wightman & Crane, Fanning Island

GRAPHITE-375 bags, Order, Kobe IRON-Chloride, 20 bbls. and 30 kegs, Order, Hamburg

Hamburg IL—Codiver, 25 bbls., Order, Christiania; Peanut, 100 cases, Him Sing Cheong, Hong-kong; 30 cases, Simon Bley, Hongkong; 147 bbls., Order, Shanghai; 355 tons, Order, Christiania;

Hankow
POTASH—Sulfite, 6,100 bags, Potash Importing Co. of America, Hamburg; Carbonate, 15 casks, Order, Hamburg
SODA—Nitrate, 40 casks, Order, Hamburg
SPICES—Cinnamon, 27 bales, Order, Colombo
STARCH—30 cases, Wing Hing Shing, Hong-

WAX-Bees, 277 lbs., Wightman & Crane, Fanning Island; Vegetable, 50 cases, Order, Kobe

The Foreign Trade Bureau, Philadelphia Commercial Museum, Philadelphia, has received an inquiry (42902) from Stickler & Magnuson Aktiebolaget, Brahegatan 5, Stockholm, Sweden, interested in purchasing American chemicals and lubricants.

E. M. Sargeant & Co.'s merchandise which was stored on the Erie Railroad pier, Jersey City, damaged by fire on Nov. 16, was insured for \$5,000.

The Domestic and Foreign Commerce Department, Chicago Association of Commerce, Chicago, has received an inquiry (4174) from a concern at Laredo, Texas, representing Mexican interests, desiring quotations in carload lots of caustic soda.

The General Purchasing Officer, Panama Canal, Washington, D. C., will take bids until Dec. 12, for a quantity of calcium carbide, tar, pitch, paints, cork board, glue, putty, ethyl alcohol, as per Schedule 1641.

ACETONE, C. P

Highest quality. Available for immediate shipment in tank cars or drums at a price no higher than material of inferior quality.

Commercial Solvents Corporation

SALES OFFICES:

17 East 42nd Street 10a Featherstone Bldgs. NEW YORK, N. Y. High Holborn WC1 LONDON, ENGLAND Terre Haute INDIANA

PLANTS:-Terre Haute, Ind. and Peoria, Ill.

Local Spot Stock

A selected list of established jobbers, merchants, and sales agents who carry stocks of standardized, branded products in local warehouse and who are prepared 副建門 to render prompt distribution service.

Illinois



STANDARD CHEMICALS FOR ALL PURPOSES

MERCHANTS CHEMICAL CO., Inc.

1314-16 S. Canal St., Chicago, Ill

Sales Offices and Warehouses MINNEAPOLIS

MILWAUKEE INDIANAPOLIS

ST. LOUIS Middlewestern Sales Agents For MICHIGAN ALKALI CO'S SALES DEPARTMENT

WISHNICK-TUMPEER CHEMICAL COMPANY

STOCKS OF CHEMICALS

FOR ALL INDUSTRIES

Chicago
365 E. Illinois Davenport & E. 14th Sts. Brooklyn 130 44th Street

Western Sales Agents for ACETATES Ethyl IODIDES Amyl Butyl Potassium Sodium Ammonium

Manufactured by Witbeck Chemical Corporation ALBANY NEW YORK

Infusorial Earth

INDUSTRIAL CHEMICALS

A. DAIGGER & COMPANY 54 W. KINZIE ST., CHICAGO

Illinois (Cont.)

A. C. DRURY & CO.

420 RUSH STREET, CHICAGO, ILL. Phone Central 2348 and 2349 Western Headquarters On
Kaolin—Italian Talc—Ozokerite Wax
Zinc Stearate—Zinc Oxide—Filter Paj
Stearic Acid—Rice Starch—Waxes
Gums, Etc.

Western Sales Agents for ACETATES

Butvl IODIDES Amvl

Potassium Sodium Ammonium Manufactured by

Witheck Chemical Corporation NEW YORK

DEPENDABLE SERVICE

Benner Chemical Company 208 South La Salle Street, Chicago, Ill.

Soda Ash, Caustic Soda, Neutral Soda, Washing Soda, Cleaner and Cleanser, Bicarbonate of Soda, Tri Sodium Phosphate, Oxalic Acid. Address All Communications to Main Office

Maryland

iquid Chlorine - Caustic Soda - Soda Ash Bleaching Powder-Anhydrous Ammonia Modified Virginia Soda-Bicarbonate of Soda

INDUSTRIAL AND LABORATORY CHEMICALS

For Prompt Delivery From Warehouse Stocks

MARSHALL RIEHA, Inc.

1417 Thames St., Baltimore, Md.

Indiana

Liquid Chlorine - Caustic Soda - Soda Ash Bleaching Powder-Anhydrous Ammonia Modified Virginia Soda-Bicarbonate of Soda

Aqua Ammonia Brimstone Sulphur Saltpetre (Potassium Nitrate)

Sodium Nitrate Petassium Chloride Amyl Acetate Butyl Acetate

Amyl

Ethyl Acetate Butyl Alcohol Refined Pusel Oils Ether Alum (Aluminum Sulphate)

Butyl

Turpentine Rosin "F"

The ULRICH CHEMICAL CO.

606 OCCIDENTAL BUILDING **INDIANAPOLIS**

Main 6879-Lincoln 6879

Western Sales Agents ACETATES

IODIDES Potassium Sodium Ammonium

Manufactured by

Witheck Chemical Corporation NEW YORK

Massachusetts

SHELLAC

Gum and Varnish

HOWE & FRENCH

Broad St., Boston, Mass.

YOUR card here stamps you as headquarters in your territory-

> One inch \$30, three months Two inches \$50, three months Three inches, \$75, three months

Sold on the yearly order.

Local Spot Stocks

Massachusetts (Con't.)

Massachusetts (Cont.)

Missouri (Cont.)

ROGERS & MCCLELLAN
Industrial Chemicals
136 FEDERAL ST. BOSTON
New England Agents for—
Jefferson Distil. & Denaturing Co.

Denatured Alcohol
Seaboard Chemical Co.
Methanol

Methyl Acetone Penn. Chemical Works

Atlantic Carbonic Co.
Glauber Salts

Franco-American Chemical Works
Amyl Acetate
Butyl Acetate

Eastern Agents for— Battelle & Renwick Sulphur Salt Petre E. & F. KING & CO.

stab. 1834

Inc. 1904

399-409 ATLANTIC AVE., BOSTON
New England Distributors

WYANDOTTE

MODIFIED SODAS SODA ASH, CAUSTIC SODA, CAR-BONIC SODA, SAL SODA AND BICARBONATE SODA

Importers of and Dealers In

INDUSTRIAL CHEMICALS

G.S.ROBINS & CO.

"Chemicals With Service"

513 S. 2ND ST., ST. LOUIS

Chemists Engaged in Intelligent Distribution To the Consuming Industries Distributors for

ATHIESON

Liquid Chlorine «Caustic Soda «Soda Ash Bleaching Powder «Anhydrous Ammonia Modified Virginia Soda «Bicarbonate of Soda

UREA

CRYSTALLIZED

99.97% Carbamide

Melting-point 132° C.
Alkalinity:—only 20 in a million

Sustav Martin Boston DOE & INGALLS, INC. 196 MILK STREET BOSTON

Congress 7031

Industrial Chemicals for Manufacturers

Michigan

ANILINE COLORS HEAVY CHEMICALS

For All Industrial Purposes Carried In Our Detroit Stock For Prompt Delivery

> Eaton-Clark Company

Established 1838

Detroit BranchMichigan

Windsor, Ont.

Phone— Main 5216

Missouri

WHITELAW BROTHERS CHEMICAL COMPANY

SAINT LOUIS KANSAS CITY
Representing
Philadelphia Quartz Co.

SILICATE of SODA

In Its Various Forms Warehouse Stocks

at

Saint Louis and Kansas City

Flavors—Food Colors

Essential Oils

Millard-Heath Co.

216 Pine Street - - St. Louis, Mo.

Chemicals, Oils and Drugs

THOMPSON, HAYWARD & SCHLUETER, Inc.

2932 Fairmount Ave., Kansas City 05 Arsenal St. St. Louis

New Jersey

American Oil & Supply Co.

238 Wilson Ave., Newark, N. J.

Oils—Acids—Chemicals Alcohol—Benzol—Toluol Xylol—Solvents—Alkalies Waste—Wiping Rags

Y OUR card here stamps you as headquarters in your territory—

One inch \$30, three months Two inches, \$50, three months Three inches, \$75, three months Sold on the yearly order.

ATHIESON

Liquid Chlorine - Caustic Sode - Sode Ash Bleaching Powder - Anhydrous Ammonia Modified Virginia Sode - Bicarbonate of Sode

Zinc Dust—Tri Sodium—Irish Moss Albumen—Epsom—Lithopone L E O N A R D W,

CRONKHITE

505 Congress St., Boston,

Cong. 6686

Local Spot Stocks

New York

Headquarters in Western New York
Industrial Chemicals
Naval Stores
Pigments Oils
ROLLS CHEMICAL CO.
ELLICOTT SQUARE BLDG., BUFFALO

PIERCE & STEVENS, INC. Alcohols Chemicals Solvents



710 OHIO STREET BUFFALO, N.Y. Pennsylvania (Con't.)

CHEMICALS FOR ALL INDUSTRIES

ALKALIES, ACIDS
DRY COLORS, STARCHES
SOLVAY CAUSTIC SODA
SOLVAY SODA ASH
PROSPERITY MODIFIED SODA

GEORGE S. COYNE CHEMICAL CO., Inc.

114 Walnut St.

Philadelphia

Pennsylvania (Con't.)

Chemicals and Oils

TEXTILE
LEATHER
PAPER
RUBBER
PAINT, ETC.

ALEX. C. FERGUSSON, JR.
450 Chestnut Street, Philadelphia
Est. 1892 Lombard 3210-3211

Ohio

FORMALDEHYDE

(Miner-Edgar Co.)

WOOD ALCOHOL (Seaboard Chem. Co.)

ACETIC ACID (Michigan Iron & Chem. Co.)

Chemical Utilities Co. 1515-1517 WEST SIXTH ST. CINCINNATI SODA ASH CAUSTIC SODA

Tri Sodium Phosphate

Complete Warehouse Stocks
CLEANSING SODAS—ALKALIES
SODIUM BILICATE
SILICATE
NITRATE
Etc., Etc.

Authorized Distributors for Diamond Alkali Company and Victor Chemical Works

Rodgers Chemical Co., Inc. 412 Fitzsimons Bldg., Pittsburgh For Interested Service—Call COURT 1199 CONSUMERS CHEMICAL CO.

Drexel Building, Philadelphia

ASH
CAUSTIC
TEXTILB
LAUNDRY
SPEC. ALKALI
BICARBONATE
Immediate

CC
LE
CRY
ALKALI
BONATE
LIMMediate Truck Deliveries

Rhode Island

MANN and CO., INC.

Providence, Rhode Island

SODA ASH CAUSTIC SODA SODIUM SULFIDE CALCIUM CHLORIDE AMMONIA STEARIC ACID

Texas



THESE cards offer a maximum of direct publicity at a minimum of cost—

One inch \$30, three months Two inches \$50, three months Three inches, \$75, three months

Sold on the yearly order.

Hyposulphite of Soda

For Photographic Purposes

CHARLES LENNIG & CO., Inc.

Manufacturing Chemists

Office 40 N. Front St. Philadelphia Works Bridesburg Philadelphia

Wants & Offers

Rate—All classifications, \$1.00 an issue for 20 words or less, additional words, 5c each, per issue.

Payment—Must accompany order, add 10c if replies are to be forwarded.

Address "Wants & Offers"

DRUG & CHEMICAL MARKETS
3 Park Place, New York.

BUSINESS OPPORTUNITIES

CENTRAL EUROPE—American firms desiring representation either for import or export of chemicals, crude drugs and raw materials, are invited to communicate with us. We are experienced in these products and are able to supply the highest bank and commercial references in our own country and the United States. Address—Nedelco D. Smiloff, 10 Vitocha Street, Sofia, Bulgaria.

ADVERTISER WITH COMPLETE LINE of good selling formulas for perfumery bases desires a partner who has had several years experience as a successful perfumery salesman. Address Box 229, DRUG & CHEMICAL MARKETS.

EXPORT, ARGENTINE REPUBLIC—Argentinian who has resided for several years in the U. S. is returning to Buenos Aires, to open office as Direct Factory Representative, and would like to connect himself with reliable and progressive manufacturers of chemicals for the sugar industry. Reference, etc. R. Suite 419, 45 E. 17th St., New York City.

ONE STORY NEW BRICK BUILDING in Bronx, corner, 100 x 100 semi-fireproof, 10,000 square feet, six skylights, exceptionally light, steam heat, hot water supply, three blocks from subway station, sale or lease, good terms. Box 55, Station A, New York.

NEWLY FORMED CHEMICAL CORPORA-TION whose members have had many years experience in the selling of chemicals and allied products to the consuming trade, is interested in making arrangements to represent reliable concerns interested in having New York representatives. Box 211, DRUG & CHEMICAL MARKETS.

SITUATIONS WANTED

EXPORT—Salesman, 29, four years factory and export training, five years in China and Java, perfect knowledge of fine and pharmaceutical chemicals, essential oils, aniline dyes, arriving in the States in January-Februssy, seeks connection where his experience will be valuable to house of standing. Five modern languages, accustomed to assuming responsibility. Box 239, DRUG & CHEMICAL MARKETS.

DYER-Graduate of Lowell Textile School, several years practical experience, able to take complete charge of dye house and with necessary executive ability and strong personality. Am seeking a position that offers a real opportunity. Box 238, DRUG & CHEMICAL MARKETS.

SITUATIONS WANTED

PERFUMERY SALESMAN—Young man, 31 years old, with seven years experience as a salesman of three different perfumery lines, well known in the wholesale drug and department store trades, able to produce big business, desires to make a change due to changes in the personnel in the company with which he is now employed. Willing to travel and able to produce results. Box 232, DRUG & CHEMICAL MARKETS.

CHEMIST—With five years experience in tanning and some experience in the manufacture of alkalies, desires position January lat. Box 235, DRUG & CHEMICAL MARKETS.

TOILET PREPARATION SALESMAN with successful record with big houses and trade seeks responsible position in charge of Sales Department of perfumery or toilet goods house. Has splendid record for developing sales; able to handle mail and advertising matter; has had charge of salesmen and demonstrators. Thoroughly capable of filling position as Sales Manager in this line. Box 225, DRUG & CHEMICAL MARKETS.

SALESMAN-Experienced in Fatty Oils, four years with present employers, seeks new connection the first of the year in New York. Box 221, DRUG & CHEMICAL MARKETS.

HELP WANTED

THE DRUG PRODUCTS CO., Long Island City, New York, will consider now for January first a few capable salesmen having trade following with physicians. Only high class successful men will be considered. Write fully in confidence direct, stating territory preferred, record, etc. Liberal commission.

CHEMICAL SALESMEN—Evening course of special chemical lectures and demonstrations for salesmen starts Dec. 29th. Write for circular or call Monday, Tuesday or Thursday evening, except Dec. 22 to 27, Pratt Institute, Grand Ave. near DeKalb Ave., Brooklyn.

AROMATIC CHEMICALS — Large manufacturer of aromatic chemicals, perfumers' raw materials, and flavoring products, is in the market for a high calibre salesman for New York and vicinity. Man who has had experience in this or similar lines. Salary adequate for man of right type and experience. Write to Box 243, DRUG & CHEMICAL MARKETS.

HELP WANTED

WANTED—Registered Druggists who are desirous of making connection with a chain store organization having excellent future opportunities to offer. Box 240, DRUG & CHEMICAL MARKETS.

SALESMAN—Man of character, ability, and experience in selling the flavoring extract trade and perfumers for a leading American manufacturer of true fruit flavors, essential oils, and allied materials. Write, giving experience, etc., to Box 244, DRUG & CHEMICAL MARKETS.

PERFUMERY—Experienced chemist to manufacture perfumery and toilet preparations, as an assistant to man in charge of medium sized factory. Opportunity to work into a responsible position and with a growing concern offered to a man with the right experience. Box 237 DRUG & CHEMICAL MARKETS.

FLAVORING EXTRACTS—Salesman experienced in this line wanted to call on the wholesale grocery, ice cream, confectionery and similar trades. Liberal proposition and permanent connection for a man who can make good in this line. Address in confidence with full particulars to Box 234, DRUG & CHEMICAL MARKETS.

SALESMAN—Familiar with paper trade wanted to sell fillers for an established house Kindly give full particulars as to salary expected, in first letter. Box 231, DRUG & CHEMICAL MARKETS.

WANTED—Dye salesman with established clientele to call on consuming and jobbing trade in the Metropolitan District and Philadelphia. Excellent opportunity for right man. Address with full particulars to B S Box 227, DRUG & CHEMICAL MARKETS.

GLYCEROPHOSPHATES — Chemist familiar with details of large scale manufacture wanted. Give full details in first letter. Box 206, DRUG & CHEMICAL MARKETS.

SALESMAN-Familiar with Navil Stores trade wanted to travel Pennsylvania for an established agency. Full particulars in first letter. Box 220, DRUG & CHEMICAL MARKETS.

Chemical Plant Financing

We are specialists in reorganizing and refinancing going chemical manufacturing properties; but we do not handle the promotion of new companies or new inventions and all business handled must be subject to rigid investigation.

MACAULEY & COMPANY
42 Broadway New York City

42" Wringer Repair Parts

The largest stock of spares and repair parts in the country for American Machine & Tool Company's 42" Centrifugal Wringers, Wringer heads, quills, bearings, shafting, couplings, spindles, baskets, curbs, casings, fume outlets, duriron conical bottoms, etc. Priced exceptionally low. All new stock, never used or installed.

Nashville Industrial Corp.

Old Hickory, Tennessee.

HELP WANTED

A MAN who controls the job you want is most apt to be a regular reader of this column. For real positions in the chemical, drug, dye, oil and allied fields no medium brings better results than these Wants and Offers—Se a word.

DRUGS AND CHEMICALS

EXPORT—Bulgarian Otto of Rose. Import, of industrial chemicals, pharmaceutical products and all sorts of drugs, essential oils, soap (industrial and household use). Box 241, DRUG & CHEMICAL MARKETS.

CHARCOAL, Powdered, WILLOW or Hardwood. Low delivered price New York and other points. California Charcosl Co., San Francisco, California.

WANTED CHEMICALS: Carloads Soda Ash, Bicarbonate Soda and Salt Cake in any condition. The following in powdered form and of good quality: Ton lots African Ginger and Areca Nuts; car lots Copperas, Glauber Salt and Tobacco. Send samples with prices to—Globe Chemical Company, Cincinnati, Ohio.

FOR SALE: Prussian Blue to close out lot, Powdered and Lump, packed in barrels, 28c per lb. F.O.B. New York. Pacific Chemical Co. 68 Cliff St., New York.

MENHADEN OIL WANTED for export. Samples and prices. References, Deutsche Bank. Address Hans Troeder, Hammerlandstr. 240, Hamburg 26, Germany. Cables, Trantroeder, Hamburg.

COCOA BUTTER FOOTS—A constant supply wanted on contract. Send full particulars as to quantity and price. Box 230, DRUG & CHEMICAL MARKETS.

DRUGS AND CHEMICALS

WE OFFER leading European and African Botanical Drugs. All codes. Cable "Amecousema Paris". Amecousema American Trading House, 25 Rue St. Augustin, Paris, France.

WANTED—Inquiries for oils, fats, glycerin, chemicals, rosin and turpentine. We always have a large surplus for sale. Dickinson Corporation (Brokers exclusively) 327 So. La Salle St., Chicago, Ill.

WE OI-FER all or part of five casks, about three thousand pounds, of strictly high grade imported Archil Extract Paste. Box 212, DRUG & CHEMICAL MARKETS.

PLANT EQUIPMENT

WANTED-A cone bottom tank with or without jacket or agitator, 40 to 75 barrels capacity. Neutrasol Products Corp., 41 Park Row, New York.

FOR SALE-1-600 tb. J. H. Day Powder Mixer, without hopper or screen. Box 242, DRUG & CHEMICAL MARKETS.

WE ARE IN THE MARKET for All Cast Acid Eggs, Type "A", Pratt Engineering, five tons capacity. Used equipment, if good. UNITED CHEMICAL COMPANY, DALLAS, TEXAS.

WANTED—Glass lined steel tank—one 200 and one 600 gallon capacity—Pfaudler make preferred. State fully condition and best price. Box 233, DRUG & CHEMICAL MARKETS.

FOR SAILE—Equipment of a chemist's laboratory in a well known textile establishment. Represents investment of about \$7,000. Prefer to sell as a unit not to dealers. Condition is good and apparatus is of standard make. Box 236, DRUG & CHEMICAL MARKETS.

PLANT EQUIPMENT

WE WILL PAY CASH for various Laboratory equipment such as, Microscope, Small Electric Centrifuge, Ointment Machine, Pulverizing Machine, etc. Paul & Co., 230 Greenwich St., N. Y. C.

FOR SALE—World Labeling Machine complete with motor, one Kiefer Electric Percolator complete, motor, etc., one Kiefer Filling Machine, all in good order. The SEYLER MEDICINE COMPANY, Cincinnati, Ohio.

FOR SALE—Stokes "O" and "N" Machines, in good working condition. Both equipped with complete punch and die sets. Prices right. Walker, Corp & Co., Inc., Auburn,

WANTED—Two Fuller-Lehigh Dreadnaughts; one direct heating (coal) Dryer; jaw crusher, gardner hammer, sling; three or four Burh Mills with emory burhs; pulleys, shafting, lelting, couple of bucket elevators and couple of worm conveyors. Address M. F. Reese, 453 Title Bldg., Baltimore, Md.

WANTED TO BUY-Vertical Autoclave, Gas or Electric incubator, analytical balance. Must be in good condition, reasonable for cash. Reply details and prices. Box 3, G.P.O. Brooklyn, N.Y.

MISCELLANEOUS

LISTS WANTED—Used lists of manufacturers in any line who are consumers of chemicals. Address Box 215, DRUG & CHEMICAL MARKETS.

ASK THE Bureau of Employment of the Chemists' Club (Agency) 52 East 41st Street, New York City. If you need a chemist (man or woman) for the laboratory or works. If you wish a position for the practice of your profession. No charge to employers. Moderate fee to applicants. Prof. Herbert R. Moody, Chairman Club Committee.

Manufactured by

JOH. A. BENCKISER'S

Laboratories-Ludwigshafen on Rhine

TARTARIC ACID U. S. P.

Crystal, Powder, Granular

Sole Agents

W. BENKERT & CO., Inc.

81-83 Fulton Street, New York, N. Y.

Payment after passing by Department of Agriculture

Telephone Beekman 2116 2117 2118 8439

Index To Advertisers

Index Io Advertisers	
American-British Chemical Supplies, Inc. American Cyanamid Co. American Oil Supply Co. Ammonia Corporation, The B & W Co., The Baird & McGuire Eaker Chemical Co., J. T. Barlow, Joe Barrett Co., The Barrett Co., M. L. Battelle & Renwick Benkert & Co., W. Benner Chem. Co. Berg Industrial Alcohol Co., David Bush & Co., W. J. Cable Chemical Works Calco Chemical Co. Campbell & Co., John Carbide & Carbon Chemical Corp. Carboy Co., The Carus Chemical Co. Central Dyestuffs & Chemical Co. Chemical Utilities Co. Chemical Works "Naarden" Chemische Fabrik, Dr. H. Stoltzenberg Church & Dwight Cleveland-Cliffs Iron Co., The Commercial Solvents Co. Consumers Chem. Co. Cooper & Co., Chas. Coyne Chem. Co., Geo. S. Cronkhite, Inc., Leonard W. Daigger & Co., A. Diamond Alkeli Co.	1094 1741 1711 1708 1730 1714 1742 1726 1731 1744 1740 1653 1731 1731 1731 1731 1732 1715 1666 1738 1742 1731 1739 1742 1731 1739 1742 1731 1739 1742 1742 1744 1742 1744 1744 1744 1744
Daigger & Co., A. Diamond Alkali Co. Doe & Ingalls Dovan Chem. Corp. Dow Chemical Co., The Drury & Co., A. C. du Pont de Nemours & Co., E. I. Heavy Chem. Division Intermediates Department	1722 1741 1465 1675 1740
Eastman Kodak Co. Eaton-Clark Co. Economic Machinery Co. Electro Bleaching Gas Co.	1737 1741 over 1716
Federal Products Co., The Fergusson, Jr., Alex. Co. Fougera & Co., E. Fries & Fries Co., The Fritzsche Bros. General Chemical Co. George Chemicals, Inc., W. F. Grasselli Chemical Co. Dyestuff Department Gray & Co., William S. Greeff & Co., R. W.	1742 1711 1736 1734 1717 1727 1713 1619 1526 1726
Harshaw, Fuller & Goodwin Co. Howe & French Hydrocarbon Prods. Co. Industrial Chemical Co.	1740 1730 1720
Innis Speiden & Co	1725
Jayne & Sidebottom, Inc	1729
(Continued on page 1747)	

THE NEWPORT QUALITY

Coal Tar Products

IN THE COURSE OF OUR PROCESS

"Coal to Dyestuff"

we produce many coal tar chemicals and intermediates. These we offer for sale in the same high quality standards that have given our colors their superior reputation. We are headquarters for the following and we solicit inquiries for others not listed:

Flotation Reagents Xylidine
Ortho Nitro Toluol N W Acid
Ortho Nitro Anisol Dianisidine
Para Nitro Toluol Benzidine
Ortho Toluidine Tolidine
Ortho Anisidine Gamma Acid
Para Toluidine Cleves Acid
Meta Phenylene Diamine
Meta Toluylene Diamine

Meta Toluylene Diamine Alpha Naphthylamine Sodium Naphthionate



Newport Chemical Works
INCORPORATED
PASSAIC, NEW JERSEY



Painstaking Chemical Control Characterizes Production

of all of our alcohols, esters, and associated products. We are capable of meeting the most exacting specifications of any plant requiring such materials, Conveniently located warehouses insure speedy delivery of standard products, and large well equipped plants of special materials,

ACETIC ETHER
ACETONE
AMMONIUM SALTS
AMYL ACETATE
CARBON DIOXIDE
ETHER, ABSOLUTE
ETHER, ANESTHESIA
ETHER, U. S. P.
ETHYL ACETATE
ETHYL ACETO-ACETATE
ETHYL ACCOHOL, ABSOLUTE
ETHYL ALCOHOL, C. P. 96%
ETHYL FORMATE
AMYL ALCOHOL

ETHYL LACTATE
ETHYL OXALATE
ETHYL PHTHALATE
ETHYLENE
ISOBUTYL ALCOHOL
ISOPROPYL ALCOHOL
IODINE, DISTILLED
NORMAL PROPYL ALCOHOL
POTASH SALTS
POTASSIUM IODIDE
REFINED FUSEL OIL
SPECIAL ESTERS
TINCTURE IODINE

U. S. INDUSTRIAL CHEMICAL CO. Executive Offices, 110 E 42nd St., New York

Sales Offices and Warehouses

Saltimore
So. Baltimore
BOSTON
131 Beverly St.,
Boston 14, Mass.
BUFFALO
4th and Jerse Sts
CHICAGO
13652 Archer Ave.

CINCINNATI
4609 Eastern Ave.
CLEVELAND
Perry Payne ,dg"
DETROI1
Union Trust Bidg
KANSAS CISTY
1409 W 10th 5-*

NEW ORLEANS Maison Blanche Pidg NEWARK 238 Wilson Ave, PHILADELPHIA 141 No. Front St PITTSBURGH Besserner Building

PURE and DENATURED A L C O H O L For Manufacturing, Industrial, Scientific and Technical Purposes U.S. INDUSTRIAL ALCOHOLCO. Largest Producers in the World Executive Offices: 110 E. 42nd Street, New York Branches in all principal cities

Index to Advertisers

(Continued)

King & Co., E. & F1741
Klipstein & Co., A4th cover
Lathron & Co. H. R
Lennig & Co., Chas. 1742 Lodge & Co., P. 1727
Lodge & Co., P
Macauley & Co
Magnus, Mabee & Reynard, Inc
Mallinckrodt Chemical Works
Mann & Co., George
Martin, Gustav
Mathieson Alkali Works
May & Baker1731
Merchants Chem. Co
Merck & Co
Metz & Co., H. A
Michigan Alkali Co
Millard-Heath Co. 1741
Millard-Heath Co. 1741 Miner Laboratories, The 1653
Miner-Edgar Co., The
Monsanto Chemical Works
Morana, Incorporated
National Aniline & Chemical Co1676
Nashville Industrial Corp
New Brunswick Chem. Co., The3rd cover
Newport Chemical Works
New York Quinine & Chemical Works
New York Quinine & Chemical Works
Norvell Chemical Corp
Parsons & Petit
Peabody & Co., Henry W
Phlippeau, J. L
Pierce & Stevens
Pfaltz & Bauer
Powers-Weightman-Rosengarten Co
Presman Company, B
Raab & Co., H
Rare Metal Products Co
Rhodia Chemical Co
Rieha, Marshall, Inc
Robins & Co., G. S
Rodgers Chem. Co
Roessler & Hasslacher Chemical Co., The4th cover
Rogers & McClellan1741
Rohm & Haas Co
Rolls Chem. Co
Ross-Gould Co1652
Seaboard Chemical Co
Selden Co., The1721
Sergeant Co., E. M1649
Solvay Process Co
Steel Drum & Barrel Co
Steffens, G. A
Sterling Borax Co
Suter & Co., Eugene
Thompson, Hayward & Schlueter
Uhe, Geo. 1730 Ulrich Chem. Co., The 1740
Ulrich Chem. Co., The
Ungerer & Co
U. S. By-Products Chlorides Co
U. S. Industrial Alcohol Co
U. S. Industrial Chemical Co1746
Victor Chemical Works1692
Vietor & Hosken
Warner Chemical Co., The2nd cover
Weiss & Downs1425
White Tar Aniline Corp., The1617
Whitelaw Bros. Chem. Co
Wing & Evans
Winkler & Bros. Co., Isaac1695
Wishnick-Tumpeer Chem. Co



LABEL YOUR PRODUCTS

With the World Labeler in your plant you are assured of always having properly labeled products—similar to these shoe dressing bottles of The Realshine Co., Inc. of Galveston, Texas.

Each and every label is attached neatly and uniformly—and the work is done quickly and economically.

Once the World Labeler is installed better service and lower costs are immediately enjoyed.

Write for full information

Economic Machinery Co. 806 Bradley Bldg., Worcester, Mass.

WORLD LABELER

Confidence—

A hoisting engine coughs. There is the suck of cable leaving steel. Then a chasm opens beneath the rider of the metal broncho.

A slip—a moment's yielding to human forgetfulness—means disaster. But confidence carries the worker up and on with the job.

It is paralleled in the chemical world, where the buyer is continuously poised above disappointment or actual loss. He "carries on" through his faith in institutions.

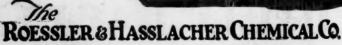
The working out of this new idea may be seen in the relations of R & H with its customers. It lends emphasis to the phrase—
"The Consumer Knows".



A partial list of R & H Chemicals—together with price changes and comment on special market features—is published each month.

This list includes chemicals used by the consuming industries. It is used regularly by many as a guide in the purchase of material.

We shall be glad to include on the mailing list the name of any one



709 Sixth Avenue, New York.

